



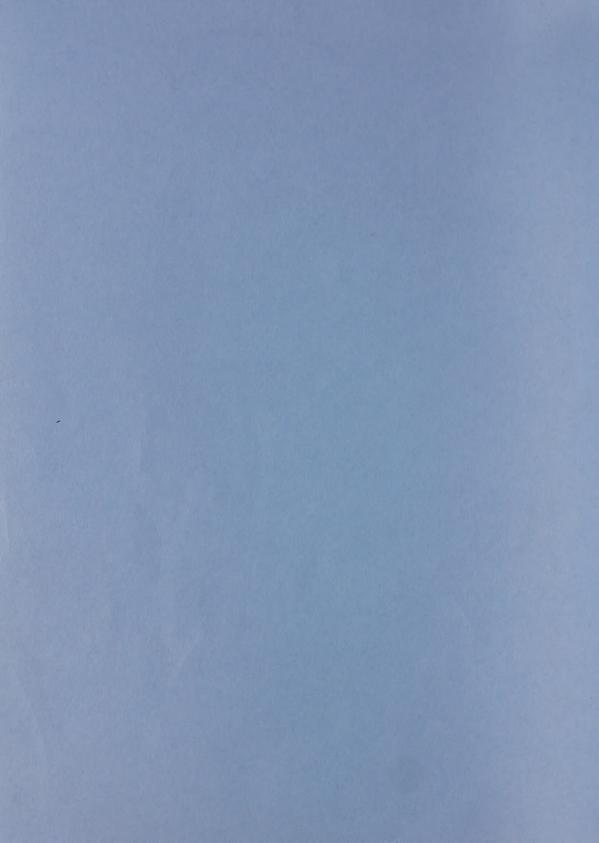
Electricity Costing and Pricing Study

Volume IV

The Demand for Electricity

October, 1976





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ELECTRICITY COSTING AND PRICING STUDY

VOLUME IV
THE DEMAND FOR ELECTRICITY

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I. INTRODUCTION

Most of the factors affecting the demand for electric energy in the Province of Ontario are beyond the control of Ontario Hydro. Of those that lie within Ontario Hydro's control, the two most important are the price charged for electric energy and the quality of the service supplied. These, in turn, depend upon the amount and type of inputs employed in the business, upon the constraint of recovering the cost of these inputs, and upon the types of rate structures employed to recover these costs. Other factors which affect demand and are under Ontario Hydro's control are the amount of information supplied to the market and (to some extent) the results of research into the hardware and usage patterns of equipment using electricity.

Total revenues required in any given period are in part the result of investment and operating-decisions made at some earlier time in order to meet some forecast of demand, subject to a set of uncertainties which are dictated by the magnitude of forecast error, the performance of the equipment, and the general operation of the market upon the supply prices of the inputs.

Consequently, costs and prices today have been determined first by decisions to invest in plant and other inputs, based on of anticipations arising from demands of the past, and second by the prices of these inputs. The resulting demand, in turn, is determined, but only in part, by these prices.

There is no formal model that describes this state of affairs in quantitative terms. Nor is it possible to use one to predict when one is available with acceptable accuracy. Instead the process has tended to be subdivided into manageable components on the supply and demand sides respectively, with considerable human judgement entering into the making of decisions.

Econometric models yield results on total energy, which may be broken down into various end uses.

Econometric models are therefore potentially useful (a) for checking aggregate energy forecasts made by other means, and (b) for testing the sensitivity of electrical demand to changes in policy variables and in other variables.

During the late 1950s and early 1960s, attempts were made to assess the effect of natural gas from Western Canada upon the demand for electric energy - that is, the cross-elasticity of demand of the price of gas. A reduction of 50 per cent or so in the price of gas, had a considerable effect on the water-heating market, which tended to be linked to the space-heating market. Oil space heating, on the other hand, tended to be associated with electric water heating; and as long as that was so, oil and electricity tended to complement one another. But with the introduction of electric space heating in Ontario in 1959, oil and electricity tended to be competitive products. Since these two tendencies imply opposite signs for the coefficient of oil in an electricity demand function, it is not altogether surprising that current results on the effect of oil prices are somewhat ambiguous.

Other factors considered dominant in residential demand were income and the price of appliances.

The earlier findings were based on time series analysis rather than cross-section or pooled data, and were therefore not greatly trusted; but they were thought to be useful as an indication of the orders of magnitude.

With industrial demand, once natural gas arrived it tended for the most part to compete with coal. The availability of cheap natural gas may also have removed an impediment to Ontario's growth, and thereby served to increase the demand for electric energy. With the prospect of higher prices for coal and gas and with increasingly stringent environmental controls, it seems likely that gas may cease to be in any way complementary, and that in industry electricity will tend to become a substitute for both gas and coal. This is merely to warn that relationships may change over time.

The contents of this volume describe attempts Ontario Hydro has made in recent months to derive demand functions for various classes of electrical energy. Also included is a report of significant attempts (other bodies have made) to do the same for Ontario, and a report on the state of the art in other places.

Ontario Hydro's efforts have been concentrated in the residential field. The Mathewson model included in Appendix II is based on an explicit theory of consumer behaviour over time, in which consumers decide for themselves what appliances they wish to own, depending on their circumstances. The technical characteristics of appliances determine how much energy each can use; and the demand for electricity follows from that. The model is a comprehensive one, requiring data that did not exist in sufficient detail and bulk when it was run. There may, therefore, be problems with interpreting the results.

It will be noticed that, apart from Fuss and Waverman, no-one has made any explicit studies of commercial demand. In part, this stems from the heterogeneity within the sector and in the sparse data available. The general rate makes these data even harder to interpret. It was not possible to study the commercial sector, which was unfortunate, since that sector has been growing most rapidly.

In the industrial sector, the industrial structures and technologies of Canada and the United States were assumed to be similar enough to permit using a model developed for the United States. The NERA model used for this purpose is a simple constant-elasticity one. The values estimated for the United States underforecast the growth in demand in Ontario.

The positive conclusion one can draw from these efforts is that demand does respond somewhat to real reductions in price. However, the measurements made leave room for uncertainty, especially for the future, in which the real prices of all kinds of energy are expected to rise. Normally, one would expect increases in price to lead to greater price sensitivity; for example, the long-run effects of price increases might be a decline in capital investment in plant, or (alternatively) redesigning that plant to be more energy-efficient. However, since there are no effective secondary markets, declining investment involves capital write-off; and consequently the adjustment process is confined to new and replacement decisions which would tend to slow the adjustment process.

A further complication is that electricity is used for a wide range of purposes, each with its own set of responses to such factors as price, competitive prices, and incomes. This gives rise to demands for increasingly detailed analysis, in order to arrive at a properly weighted response of total demand. For predicting purposes, the forecasting-exercise thereby becomes more complicated without necessarily becoming more accurate.

A. DETERMINANTS OF DEMAND

1. Theory

An individual consumer's demand for electricity is defined as the amount of electricity he wishes to buy in a given interval of time. An economist is interested in the factors which affect this demand. Because a specific length of time is involved, demand is measured in kilowatt-hours. A variable of great interest to electric utilities is peak demand, which is measured in kilowatts. For electricity, the economic variables that can vary over a period as short as a day are the price of electricity and congestion costs (blackouts, for instance).

What factors will affect the time and number of kilowatt-hours of electricity consumed? Before going into them in detail, one must first note that the demand for electricity is a derived demand. Electricity is rather a means to such ends as cooking food or driving buses. Since electricity is used in conjunction with some kind of capital, economists distinguish between two theoretical time periods:

- The short run. It is assumed that the amount of capital equipment using electricity is constant, and the demand can be altered only by changing the intensity of its use: for instance, by turning thermostats down.
- The long run. The amount of capital equipment using electricity is assumed to be variable. For example, if the price of gas increased greatly, residential customers might convert to electrical heating.

It should also be noted here that consumers have little scope for altering their demand for electricity in response to changes in price or income in the short run.¹

The demand for electricity is thus approximately proportional to the stock of capital equipment. Some economists have therefore tried to explain the demand for electricity indirectly by explaining the stock of capital equipment.

Many factors affect the amount of electricity consumed. The main ones are listed here:

- 1. The Price of Electricity. One would expect that the higher the price of electricity, the lower would be the amount demanded. A complication arises because of the way electricity is usually priced. A customer does not face a single price, but rather a block rate schedule. This raises enough problems to warrant a separate section.
- Income. One would expect that the larger a consumer's income was the greater his demand would be for electricity.
 This would probably be the result of owning a larger capital stock rather than short-run variations in demand.
- 3. Prices of all Other Commodities. Obviously some commodities will be much more important than others. If the price of gas rose greatly, one would expect some consumers at least to convert to electricity and so increase the demand for electricity. If the price of electric stoves increased one would expect people to buy fewer of them, and so bring the demand for electricity down. For electricity, gas is a substitute good and electric stoves are complementary goods.
- 4. Housing and Demographic Characteristics. Important variables in this category include new houses, the total number of apartments, and whether consumers live in an urban or a rural setting. The main difference between old and new homes is consumers in the former usually have a large fixed investment in, say, their space heating equipment, whereas

consumers in the latter do not. This would tend to offset any (relatively) small changes in the variable costs, i.e., fuel prices, of running this equipment. Thus, with the inclusion of new homes as an explanatory variable one would expect the elasticity of demand with respect to fuel prices to be higher. Apartments are important for several reasons, the major one being that many are bulk-metered and as such are not included in the residential sector. If people in bulk-metered apartments behave differently to people in single-metered apartments with respect to their electricity consumption this will bias the results for the residential customers. Thus apartments are included as an explanatory variable to take out this effect and is expected to enter with a negative sign.

5. Non-economic factors. The main factor in this category is the weather, usually measured by heating degree days, cooling degree days or relative humidity. The effect of the weather is usually to change the intensity of use of equipment, e.g., if it is colder, space heaters are used more, although in the case of air conditioners it is expected to affect the stock, i.e., the 'muggier' it is the more people have air conditioners.

2. Price of Electricity

Customers are not charged a single, uniform price for electricity, but rather either a declining-block rate structure or a two-part peak and energy price. These raise theoretical problems when one tries to pick a single price to include in the demand function

The appropriate price variable to include in the demand function is the price consumers respond to in making their decisions about use. Standard consumer theory has it that the marginal price is the right variable to use and this follows from the marginal conditions for maximizing utility within the limits of the budget. To maximize his utility, a customer must equate the ratio of marginal utility of the last unit of electricity he consumes, and the price of this last unit, to the same ratio for all goods. A consumer is not interested in a kilowatthour of electricity as such, but in the work electricity can do in (say) heating water. He needs, therefore, to know the relationship between the output of a particular good or service and the input of electricity. The utility he gets from consuming the last unit of this good or service must then be compared to the marginal price. But since the marginal price is a function of the amount of electricity bought for all purposes, he has to decide both whether to buy a given electric appliance, and how heavily to use it, at one and the same time.

The existence of a declining block rate structure of electrisity price also causes econometric problems which must be faced before any attempt is made to estimate the relationship. The chief problem is called the identification problem.

As the price of electricity goes up, one would expect people to demand less of it, and therefore, there to be an inverse relationship between the price of electricity and the quantity of electricity demanded. With a declining block rate system of pricing electricity, an increase in the quantity of electricity consumed causes the price (marginal or average) of this electricity to go down. This also is an inverse relationship between the price of

¹Demand does vary over the short run, though, in response to weather. Moreover, in times of stress or emergency, public appeals have changed consumption significantly.

electricity and the quantity demanded. It is not a priori obvious how to separate the two inverse relationships postulated. Do low prices result in large consumption or does large consumption result in low prices? This is not an insurmountable problem as far as modern econometrics is concerned, as long as it is recognized that it exists.

The method most often used to remove the effect of quantity on price is to use a Typical Electricity Bill for some given level of consumption. Since Typical Electricity Bills are contaminated by flat-rate changes for water heaters a marginal typical bill is also sometimes used.

3. Estimation

The general functional form of the demand for electricity equation can be written as follows: $D_E = D(P_E, Y, P_{og}, T, NEF)$

where

- 1. Dedemand for electricity in kWh,
- 2. PE = price of electricity,
- 3. Y = income,
- 4. Pog = prices of other goods,
- 5. T = tastes and preferences, and
- 6. NEF = non-economic factors.

The problem of estimating is to assemble data for all these variables and to determine the relationship between them using statistical techniques.

4. Level of Aggregation

Finally, when embarking on an empirical study of the demand for electricity one must decide how to classify the data used. Generally, the dependent variable is not total kilowatt-hours, but rather sales to residential, commercial, and industrial customers separately. The variables affecting demand in these sectors are different enough, and so are the effects of the same variables, such as the price of electricity, to require separate equations.

In studies of the residential sector, the dependent variable is often consumption per capita, the justification for this being that total demand equals average consumption per capita times the number of users, and since there is nearly total saturation given the users involved, this variable will be completely unresponsive to economic stimuli.

The industrial sector includes a very diverse group of industries; and when this sector is being considered, one will probably want to take the differences into account.

B. SUMMARY OF MEASURES OF THE DEMAND FUNCTION

A certain amount of information will be summarized in the estimated coefficients on all the independent variables in the demand function. There are, though, some other summary measures, which are more widely known, easier to understand, and useful. These can be grouped under the general heading of elasticity of demand.

1. Elasticity of Demand

Elasticity is a measure of how much the dependent variable in a demand function responds to changes in an independent variable, all other variables remaining constant. More specifically, it is the relationship between a given percentage change in an independent variable and the resulting percentage change in the dependent variable.

Several elasticities are of interest:

- a. The price elasticity of demand for electricity is the degree to which the amount of electricity demanded responds to changes in the price of electricity. Price elasticity of demand is interesting because of its relationship to total revenue; if, with a fall in price, the percentage change in the amount demanded exceeds the percentage change in price, while all other things remain constant, then total revenue will rise. Demand is then said to be elastic. If total revenue had fallen, one would have said demand was inelastic; and if revenue had stayed the same, one would have said the elasticity was unitary.
- b. Income elasticity measures how much the amount of electricity demanded responds to changes in income; as incomes rise over time, how does that affect the demand for electricity?
- c. Cross-elasticity of demand summarizes what happens to the amount of electricity demanded when the price of a related good changes. Thus, if the demand for electricity rises when the price of gas rises, these goods are said to be substitutes (that is, cross-elasticity is positive), while if the demand for electricity falls when the prices of large electric appliances rise, those goods are said to be complements (cross-elasticity is negative).

2. Measurement of Elasticity

The exact measurement of elasticity depends on the actual sizes of changes in the variables of interest. Two types are shown in the accompanying table.

1. Arc elasticity: finite changes in variables:

$$E = -\frac{\Delta Q}{\Delta P} \left(\frac{\frac{P_2 + P_1}{2}}{\frac{Q_2 + Q_1}{2}} \right) = -\frac{(\frac{Q_2 - Q_1}{2})}{(\frac{P_2 - P_1}{2})} \quad \frac{(\frac{P_2 + P_1}{2})}{(\frac{Q_2 + Q_1}{2})}$$

 $= -(\frac{P_2 + P_1}{(P_1 - P_2)}) \quad (\frac{Q_2 - Q_1}{(Q_2 + Q_1)})$

where

1. E = Price Elasticity,

2. Q = Quantity Demanded,

3. P = Price.

4. 1 = old (price and quantity demanded), and

5. 2 = new (price and quantity demanded).

The defect of this measure is that its value depends on the size of changes taken (which is essentially arbitrary).

2. Point Elasticity = infinitesimally small changes in variables:

$$E = -\frac{dQ/Q}{sP/P} = -\frac{dQ}{dP} \cdot \frac{P}{Q} = - \text{ slope } \cdot \frac{P}{Q}$$

3. Elasticity and the Form of the Demand Function

The explicit functional form chosen for the demand function has implications for the nature of elasticity. If the function is linear, then elasticity will vary directly with price along the demand curve and with shifts in that curve. If the function is logarithmic, then elasticity is constant. While using a logarithmic form is often convenient, its implicit assumption of constant elasticity is subject to question. Insofar as high prices for a product tend to bring substitutes into competition, demand would tend to be more price elastic at higher prices and vice versa. This suggests a linear function, but there is no particular reason to believe demand functions are of constant slope throughout.

III. THE USES OF STUDIES OF THE DEMAND FOR ELECTRICITY

A. LOAD FORECASTING

A distinction must be made at the outset between the uses of past studies of the demand for electricity and the uses of studies which could be done. This can best be seen by considering the uses of demand studies for load forecasting. As was stressed in the previous section, studies have concentrated on explaining kWh sales not kW sales, although at first sight the latter should seem to be the more important variable. But sales of kilowatthours must be satisfied from capacity of some kind or other; and given the future growth of sales as now forecast, the corresponding growth in peak load is the main thing one needs to know to decide what kind of generating-capacity is needed. Thus while analysis of peak demand would be a useful aid to making this latter decision, it is not in fact the primary concern.

B. REVENUE ATTRITION

A second use of demand for electricity studies, and in particular the estimated price elasticity of demand, is in forecasting how much revenue will be lost when prices are increased. The relationship between the price elasticity of demand and total revenue was outlined in the last chapter. If demand is elastic, then if price rises, total revenue will fall: and it is important to know as precisely as possible by how much it will fall. If demand is largely inelastic, yet not altogether so, raising prices will also raise revenues, but the one rise will be less than directly proportional to the other.

C. RATEMAKING

The final use of demand studies is in designing rates. Price elasticity has some bearing both for determining costs and for setting rates based on those costs. Unless incremental costs are constant, they are determined by both supply and demand. Once costs have been determined, estimated price elasticities can play an important role in designing rates based on those costs. The main reasons for this, again, are the relation between price elasticity and total revenue, and the fixed revenue requirements of electric utilities. If when all rates are set at their respective long-run incremental costs the forecast total revenue exceeds the approved total revenue, then the utility must set each rate below the respective long-run incremental costs. To obtain the optimum individual deviations from long-run incremental costs, one must know the price elasticities of demand for the customers in the various rate categories. The object is to minimize having demand grow in response to rates which do not cover the cost of the resources consumed in meeting it. Thus if demand in a particular category is quite elastic, rates should be set at very little less than long-run incremental costs, since small decreases in price will lead to proportionately greater increases in demand. The opposite is true if demand is inelastic, and rates should then be set lower compared to the respective long-run incremental costs. The difference between prices and incremental costs varies inversely with the elasticity of demand, and so will minimize the inefficiency from setting prices below long-run incremental costs. This procedure has therefore come to be known as the inverse elasticity rule.

A. INTRODUCTION

Articles on the demand for electricity now number well over a hundred. The bibliography to this volume lists only the main articles from the United Kingdom and the United States, with a separate section on Canadian articles; but it is still very long. Surveying all of these articles would thus be quite a task; and the truth is that even the excellent surveys already done focus on only a very small share of the total. ²

This section, therefore, will concentrate on only the most important articles, although including also a sub section on Canadian articles, since the other surveys do not do so.

B. Important Studies in the United Kingdom and the United States

Since these are usually quite technical, a table is given explaining the main features of each. This, it is hoped, will let the reader to compare them more easily.

One can distinguish four main groups of writers:

- 1. Anderson;
- 2. Halvorsen:
- 3. Mount, Chapman, and Tyrrell and Cornell; and
- 4. The MIT Energy Workshop.

Since the articles within each group seldom vary as much as the groups, wherever possible one article from each group is chosen to represent the whole. Articles not fitting into any of these are nevertheless included if judged important.

C. SURVEY OF CANADIAN STUDIES

The main source for Canadian studies is the Institute of Policy Analysis of the University of Toronto. Except for the report of G.F. Mathewson and Associates to Ontario Hydro on residential demand, which is reviewed in the next chapter, they tend to focus on industrial demand. These studies bear comparison with those done anywhere in the world.

The most interesting of these studies is the study by Fuss and Waverman ³

because much attention is paid to the precise theoretical specification of the model. An outline of this study will follow to show how their theory is developed.

Fuss and Waverman estimate demand functions for electricity for the residential, industrial, and commercial sectors using pooled cross-section / time-series data for five regions (the Atlantic Provinces, Quebec, Ontario, the Prairies Provinces, and British Columbia) for the years 1958 to 1971. Attention in this summary is focused on the industrial sector, since Fuss and Waverman paid most attention to this sector.

Two basic models are considered in the industrial sector, the translog model and the logit model.

1. Translog Model

a. Theory

Firms are assumed to determine their factor inputs at two stages. At the first stage firms determine the optimal inputs of each of four aggregate factors of production: labour, capital, raw materials, and energy. The production function which summarizes the possible efficient combinations of these is assumed to be of the 'translog' variety 'in order to facilitate comparison with the U.S. studies'.4

Information contained in the production function can be com-

bined with input prices to form a cost function which summarizes the costs of each of the input combinations to the firm. This takes the form of Formula 1 in the accompanying table.

If the firm is assumed to minimize costs, one can derive demand functions for each of the four inputs from the cost function. Writing these in terms of cost shares, they take the form of Formula 2 in the table.

Each of the four aggregate factors of production is in fact made up of several components. Fuss and Waverman assumed that once the firm had determined the optimum amount of each aggregate it would then determine the optimal mix within each category. One can do this if one assumes that the aggregate inputs are in some way separable in the production function. Since Fuss and Waverman were concerned only with the demand for energy, they assumed that the production function was weakly separable in energy. Thus the weakly separated cost function for energy can be written as Formula 3 in the table.

Again, if the firm is assumed to minimize costs, demand functions for each energy input can be derived; and these (again written in terms of shares of the total energy input) appear as in Formula 4.

$$\begin{split} \log C &= \alpha_{0} + \sum_{i}^{\Sigma Ln} P_{i} + \alpha_{a} LnQ + \sum_{i} \sum_{j} \gamma_{ij} Ln P_{i} Ln P_{j} \\ &+ \sum_{i} \alpha_{1Q} LnP_{i} + \alpha_{QQ} (Ln Q)^{2} \quad i,j = E,L,M,K \end{split} \tag{1}$$

$$S_{i} = \alpha_{i} + \sum_{j} \gamma_{ij} \operatorname{Ln} P_{j} + \gamma_{iQ} \operatorname{ln} Q$$
 (2)

$$S_{i} = \frac{P_{i} X_{i}}{\Sigma P_{i} X_{i}}$$

X; = amount demanded of ith input

$$\operatorname{Ln} P_{E} = B_{o} + \sum_{i} B_{i} \operatorname{Ln} P_{Ei} + \sum_{i} \sum_{j} B_{ij} \operatorname{Ln} P_{Ei} P_{Ej}$$
 (3)

$$S_{Ei} = B_i + \sum_j B_{ij} \operatorname{Ln} P_{Eij}$$
 i, $j = 1 \dots N$ (4)

²See for example L.D. Taylor in the *Bell Journal*, Spring 1975.

³M. Fuss and L. Waverman, *The Demand for Energy in Canada*, Institute for Policy Analysis, University of Toronto, February 1975.

⁴See vol. I, p. 40, and also Christensen, Jorgensen, and Lau, "Transcendental Logarithmic Production Frontiers", *Review of Economics and Statistics*, February 1973.

SUMMARY OF LOURAND FOR ELECTRICITY

Residential Sector

					Specific	ation	Specification of Equations			
	Type of							Explanatory Variables	Variables	1
	Demand	Geographical	Type of Data Us'd	Dependent	Functional	Own	Price of Substitutes	Income	Other	Estimated
Houthakker-1951	Short	i.	CS 1937-38	QE/ Customer	double log	M(-2)	Pg(-2)	income	×	- 89
Fisher & Raysen - 1962	Short	10	(S-TS(A)	33 O	double log	A/V		personal income per capita P		21 for New York State
÷ 7	Long Run	s	pooled CS-TS(A) 1946-57	change in K	double log	N/P	Ъд	personal income per capita	Pk, Ano. of marriages, in Atotal electric customers total population price of gas-using substitute	inelastic tute
Houthakker & Taylor - 1970	Short	Z	TS (A) 1947-70	QE/ Customer P	Linear	A/P			LDV, consumption/capita	-13
÷	Long	Z	TS (A) 1947-70	QE/ ('ustomer P	linear	A/P			LDV, consumption/capita	-1.89
Wilson - 1971	Long Run	C	cs 1966	QE/ Household	double log	A*	РФ	medium family income	averagr rooms/houschold no. of degree days	-1.33
F	Long Run	SMSA	CS 1960	Saturation of ESH, EWH and ER	Saturation double log of ESH, EWH and ER	*	Бđ	medlum family income	average rooms/household no. of degree days	ESH -4.88 EWH -3.22 ER -1.98
Mount, Chapman & Tyrcil - 1973	Long Run	υ.	CS-TS(A)	310	double log	K	Pg(-1)	income per capita	LDV, population, $P_{\rm k}\left(-1\right)$ shift variable - mean January temperature	-1.20
ноцтhakker, Verleger & Sheehan - 1974	Short	ဟ	CS-TS(A) 1960-71	QE/ Customer	double log	E	a) 100-500 kWh b) 100-250 kWh c) 250-500 kWh	income per capita	LDV	089 094 029
	Long Run	v.	CS-TS(A) 1960-71	QE/ Customer	double log	M M	a) 100-500 kWh b) 100-250 kWh c) 250-500 kWh	income per capita	J.DV	-1.0 -1.2 45

Residential Sector

Explanatory Variables Specification of Equations Type of

	Demand	Geographical Classification	Type of Data Used	Dependent Variable	Functional	Own	Price of Substitutes	Income	Other	Estimated
Anderson - 1973 (R-1297)	Long Run	W	CS 1960&70	QE/ household	double log	α μ	PkE, Pg' Po' Pc' Pbg	income/ household	household size, detached & non-urban housing units as % of total, mean Dec. & July temperature	-1.12
:	Long Run	ω	cs 1970	appliances of energy type i appliances of energy type j	s double log		Penergyi, Penergyj	income/ household (not imp.)	household size, detached & non-urban housing units as % of total, mean Dec. temperature	1
α Anderson also estimates elasticities for Pri Pri	imates elast	0	for various electric Price Elasticities	:ity-using a	various electricity-using activities as follows: e Blasticities	follows	: Price Elasticities	cities		
Heating Water He Cooking Clothes	Heating Water Heating Cooking Clothes Drying	-2.2. -2.6 -1.06 -1.56	1 10.00	Food Multi Cor Centr Dishw	Food Freezing Multiple Room Air Conditioning Central Air Conditioning Dishwashing	tioning		10.00		
Halvorsen - 1975	Long Run	ω	CS-TS (A)	QE/ Customer	double log	M/P	5 d	average income per capita P	degree days, avg. July temp., time, avg. house-hold size, * population rural, * population in multi-unit dwellings, index price of electrical equipment	-1.15 al

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J	i
Ŋ	l
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J	l
d	ı
	L

	Estimated Elasticity												-1.94	-1.82
	ther	Output			VA								-average wage rate in primary metals industry level of VA in primary metals industry -time	LDV, population, P _k (-1), shift variable - mean January temperature
uations	Explanatory Variables Frice of Income O	Price of Several fuel Substitutes	Elasticities	-1.651 -2.532 -2.444 -3.181 -0.738 -1.083 -1.207	Pg,Pc,Po	Elasticities	-1.16	-1.01	76		25	69	Pc, Pco, Po	Pg(-1) income per capita
Specification of Equations	Functional Own Fr Form Price Sub	log linear A Pri Sev Sup	Industry Group	Textiles Leather and Fur Clothing Timber Bricks Paper Other Manufacturing Mining and Quarrying	log linear A,TEB Pg,	Industry Group	Other Machinery Transportation &	Equipment	Furniture	Printing	Rubber and Plastics Petroleum & Coal	Products	log linear A Pc,	double log A Pg(
	Type of Dependent Fu	CS-TS(Q) QE 1954-64	Elasticities	415 -1.069 0843 -2.257 -0.588 -1.128 -2.277	CS QE 1	Elasticities	-1.60	-1.13	-1.30	-1.22	+1.54	-1.49	pooled QE/VA 1 CS-TS 1958,62	CS-TS(A) QE d
	Type of Geographical Bunction Classification	Long Run	Industry Group	Food, Drink, Tobacco Chemicals Non-Ferrous Metals Iron and Steel Engineering Vehicles Shipbuilding	Long SMSA's Run	Industry Group	Chemicals Paper Products	Primary Metal	Products	Textiles	Lumber Products Food Products	Electrical Machinery	Long S Run	Long S Run
	H MI	Baxter and Rees - - 1968 - various industry groups		9	Wilson - 1969 - various industry groups								Anderson - 1971 - primary metals	Mount, Chapman and Tyrrell - 1973 -total manufacturing

4

Commercial Sector

		Estimated	-1,36					Estimated Elasticity	l m
	ariables	Other	LDV, population, $P_{K}\left(-1\right)$, shift variable - mean January temperature					Variables Other	employment in manufacturing, time, avg. revenue/kWh avg. price/therm of gas
	Explanatory Variables	Income	Income per capita			ors		Explanatory Variables Income	personal income per capita
Specification of Equations		Price of Substitutes	Pg (-1)	STIMATES OF	RICITY	Residential, Commercial and Industrial Sectors	Specification of Equations	Price of Substitutes	
ation of		Own	æ	ETRIC E	R ELECT	and In	ation o	Own	
Specifica		Functional	double log	SUMMARY OF ECONOMETRIC ESTIMATES OF	THE DEMAND FOR ELECTRICITY	1, Commercial	Specific	Functional	linear r
		Dependent	N O	SUMMS		Residentia		Dependent Variable	total system load per capita at time i
		Type of Data Used	CS-TS(A)					Type of Data Used	Monthly 24-hour load curve in one-hr intervals for two cities 1965-1968
		Geographical	w					Geographical	
	Type of	Demand Function	Long Run					Type of Demand Function	SN
			Mount, Chapman and Tyrrell - 1973			10			Cargill & Meyer -1971

KEY

- A Ex post average Price
- (A) Annual
- A* Average price for a fixed amount of electricity/month consumed per month
- C Cities
- CS Cross Section
- ER Electric Ranges
- ESH Electric Space Heating
- EWH Electric Water Heating
- K Stock of electricity consuming capital goods
- LDV Lagged dependent variable
- M Marginal price of electricity
- N National
- NS Not specified
- P General price level
- Pbg Price of bottled gas
- Pc Price of coal
- Pco Price of coke
- Pg Price of gas
- Pk Price of electricity consuming capital goods
- PkE Price of kerosene
- Po Price of oil
- Q Quarterly
- QE Quantity of Electricity (Total C)
- S States
- SMSA Standard Metropolitan Statistical Area
 - (-t) Variable lagged t periods
 - TEB Typical Electrical Bill
 - TS Time Series
 - VA Value Added

b. Estimation

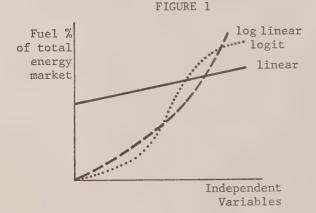
Estimation of the complete model is accomplished in two stages. The system of energy input equations (4) is estimated subject to various constraints: for example, that the sum of the shares adds up to one. Substituting the parameter estimates from the estimated equations in this system into the weakly separated cost function (3), one obtains an estimate of the aggregate price of energy index. This estimate is then used as an instrumental variable in the second stage, in which the set of input demand functions (2) is estimated, again subject to various constraints.⁵

2. Logit Model

This is an extrapolative model, based on the market shares of the fuels under consideration. Since the dependent variable explained is the market share of a particular fuel, and this is limited to values between 0 and 1, this is where the name logit model comes from.

Fuss and Waverman took particular care in choosing functional form in this model. They chose the one they did because of unreasonable implicit assumptions in the more commonly used log and log-linear models. The linear form assumes it is as easy (or as hard) to capture an additional x per cent points of the market, no matter what level one has already obtained. It assumes that an increase in market share from 90 per cent to 100 percent is as easy as one from 10 per cent to 20; or again, that a fuel with 18 per cent of the market is as likely to increase its market share by a third (to 24 per cent). The logit model, in contrast, assumes that as a fuel captures a larger share of the market, it is progressively harder to increase market penetration, and that conversely as the market share decreases, it is progressively harder to lose the market share.

This difference between these three forms can be more easily seen diagramatically, as in Figure 1.



The demand function for each of the fuel types in logit form is:

$$l_{ijt} = do + d_{i}^{\gamma}_{jt} + d_{2} \frac{P_{ijt}}{P_{sjt}} + \Sigma dm Dm$$

liit = logit of fuel type i, region j, time t,

$$= \operatorname{In}\left(\frac{Q_{ijt}}{T_{jt}} / (1 - \frac{Q_{ijt}}{T_{jt}})\right)$$

- all volumes in output Btu's
- P_{sjt} weighted average price of alternatives available to fuel i (weights are output Btu's, all prices in \$'000 per mBTU's)
- D regional dummy
- Tit total Btu's region j, time t.

Fuss and Waverman do not incorporate constraints into their logit model.

 $^{^{5}}$ Replacing $\mathrm{P_{E}}$ with the instrumental variable $\mathrm{PE}P_{\mathrm{E}}$

A. INTRODUCTION

Two studies of the demand for electricity have been done for Ontario Hydro by outside consultants. The first is a model of the residential demand for electricity in Canada, done by G.F. Mathewson and Associates of Toronto. The second is an application of the model of National Economic Research Associates, Inc. of New York City (NERA) of the industrial demand for electricity to Ontario Hydro data. A short summary of each of these will follow, the complete papers being included in Appendices II and III.

B. SUMMARY OF MATHEWSON MODEL⁶

1. Introduction

This study develops and tests a model of residential demands for electricity and natural gas. Pooled cross-section time-series data is used, the cross-section being four regions of Canada (Quebec, Ontario, the Prairies, and British Columbia) and the years 1958 to 1971.

Households can change their demand for electricity in two ways:

- The main way, by changing the number of electrical appliances they have;
- 2. The more limited way, by changing the intensity of use of appliances already owned.

The Mathewson study concentrates on (1), assuming a fixed relationship between an appliance and the amount of electricity used, that is, that the intensity of use of applicances does not vary.

A distinction is made between heating-decisions, which require lump-sum investments, and appliance decisions, which are more continuous in nature. Households usually make the heating-decision only when they buy a new house or renovate an old one. At any other time the fixed costs tied up in the existing heating-system tend to dominate any variations in the costs of different heating-systems from changes in the relative prices of fuels prices. Mathewson therefore develops separate models to explain the heating and appliance demands for electricity in new and established dwellings.

2. Heating-Demand for Electricity

Not all households H(t) have the flexibility to adjust their heating-systems. Those that do are those involved either with net additions to housing-stock (completions of new houses c(t) less destructions of old ones d(t)) or those undertaking major renovations R(t). One can associate the typical heating-demand of new houses e_{hc} with the total number of new houses to obtain the heating demand of new houses. If data were available for d(t) and R(t), one could use the same procedure to determine the heating-demand for these classes. But they are not available (or so Mathewson assumes).

$$e_{hr} R(t) - e_{hd} d(t) = \emptyset^e H(t - 1)$$

where:

ehr = typical heating demand in renovated houses

ehd = typical heating demand of 'dead' houses

In any year, actual heating-demand will vary from typical depending on the weather. Total heating-demand can thus be represented by the following equation:

$$\Delta E_{h}^{e}(t) = e_{hc}(t) c(t) + \emptyset H(t - 1) + \gamma^{e} D(t)$$

wnere:

 ΔE_{h}^{e} (t) = heating-component of residential demand for electricity

D(t-1) = weather variable = heating degree days ϕ^e , γ^e are constants.

It is expected that:

 $e_{\rm hc}(t)$ will be affected by such cost factors as relative fuel prices, i.e.,

$$e_{hc}(t) = f(P_e, P_o, P_g)$$

where:

 $P_{\rm e}, P_{\rm o}, P_{\rm g}$ = prices of electricity, oil and gas, respectively. Combining equations (2) and (3), one obtains:

$$\Delta E_h^e$$
 (t) = $g(P_e, P_o, P_g)$ c(t) + \emptyset^e H(t - 1) + γ^e D(t)

3. Appliance Demand for Electricity

Mathewson also develops a model of the appliance demand for electricity, along more traditional lines. He obtains an equation explaining it, which takes the following form:

$$\Delta E_a^e = g([\Delta e_a(-1), P_e, P_g, P_d, Y]H(t))$$
where

 $\textbf{E}_{a}^{\textbf{e}}$ = appliance component of residential demand for electricity

 $e_a^{(-1)}$ = typical appliance demand by a household in last time period

 P_{d} = user price of consumer durables

Y = income

Total Residential Demand for Electricity

This can be obtained from equations (4) and (5), and is the equation estimated by Mathewson.

Results

Of most interest are Mathewson's elasticity estimates. Reproduced here is part of Table 4, page 27.

		Heating		
		Upper	Lower	Appliance
EL P _e	1) 2)	-6.07 -6.86	-2.28 -1.20	01 10
EL Po	1) 2)	-5.00 -2.29	-1.88 -0.40	
EL Pg	1)	3.73 4.71	1.40	

Two points are of special note:

- (a) The wide range of the elasticity estimates;
- (b) Oil for heating and gas appliances may be complementary.

⁶G.F. Mathewson Associates, *Residential Demand for Electric Energy and Natural Gas: A General Model Estimated for Canada with Forecasts*, July 1976.

C. AN ANALYSIS OF THE PRICE ELASTICITY OF INDUSTRIAL DEMAND FOR ELECTRICITY IN ONTARIO HYDRO'S SERVICE AREA: REPORT TO ONTARIO HYDRO BY NERA, MARCH 1976

The primary purpose of this study is to ascertain whether patterns of the industrial demand for electricity during the period 1964 to 1972 suggest price elasticities consistent with those estimated by NERA using U.S. data. These estimates range around -0.5 for a typical mix of industries.⁷

The methodology used is to apply estimated coefficients, obtained using U.S. industrial data, to similarly defined Ontario industrial data, and to see how well the model predicts. The parameters of the U.S. model were estimated from a cross-section sample of Standard Metropolitan Census Areas for 1963. Sales of electricity were regressed on a measure of economic activity.⁶

the price of electricity, and the price of oil. These equations were estimated in logarithmic form.

Separate equations were developed for six categories of industry: textile-mill products, paper and allied products, chemicals and allied products, petroleum refining, primary metals, and all other industries. This had to be done because most industries employ unique technologies that may largely explain the differences in how intensively they use power. The rate of growth of total sales in the industrial sector was calculated after weighted elasticity coefficients for each industry were combined.

If the NERA model accurately predicts the observed pattern of industrial use in Ontario, it will be possible to draw inferences about the influence of output and price changes for electricity and alternative fuels on the demand for electricity.

In fact, the model consistently underpredicts (see Table 1). Although NERA gives some reasonable explanations of why this happened, they suggest estimating a complete industrial model from Ontario data to obtain fully trustworthy results.

TABLE 1

Actual and Predicted Growth in Use of Electricity by Major Industries in Ontario

1964-1972

		Predicted Growth In Use 1964-1972	Difference Between Actual and Predicted
	Annual Growth in Use 1964-1972	Adjusted for Price and Value Added*	Adjusted for Price and Value Added
	(1)	(2)	(3)
Textil Mill Products	8.2%	7.1%	-1.1%
Paper & Allied Products	2.4%	1.1%	-1.3%
Chemicals & Allied Products	5.1%	4.1%	-1.0%
Petroleum Refining	7.2%	3.3%	-3.9%
Primary Metals	4.8%	3.4%	-1.4%
Total Industries	5.0%	3.6%	-1.4%

Source: NERA Report, Table III-3.

Page I-

⁸Value Added, or Value Added adjusted for 'location effect'.

A. INTRODUCTION

Initial research on demand for electricity in Ontario Hydro's service area has focused on electricity demand by residential customers. This customer class is only one of the major users of electricity. At present, two econometric models have been developed to describe residential demand for electricity and a third study using individual household data is at the preliminary stages of development. The main differences among these models can be described in terms of two characteristics: (1) the level of aggregation of end-uses of electricity, and (2) the level of aggregation of the consuming unit considered. One model which has been developed and completed is the Mathewson model presented in Appendix II of this report. Of the three studies, Mathewson's is the most aggregate in terms of both the characteristics described above. Mathewson disaggregated residential use into two components: space heating use and all other uses of electricity. Four regions of Canada are the consuming units. The second model developed for residential demand involved the application of NERA's methodology to data specific to Ontario Hydro's service area. The NERA model disaggregates enduses of electricity into two components: uses of electricity for which competitive fuels are available, and those uses for which competitive fuels are not available. The competitive uses of electricity not only include space heating but water heating, cooking and clothes drying as well. The consuming units used in the analysis are towns in Ontario Hydro's service area. Finally, a third study of residential demand is being developed which will disaggregate end-use of electricity similar to the NERA model. However, the consuming unit modelled will be the individual household.

Each of these models differs in its approach to analysing residential demand for electricity, and therefore serves different purposes. Since the bulk of this chapter is devoted to discussing the second model, we will discuss the usefulness of such a model here. It should be noted, however, that aggregate models, such as that developed by Mathewson, should be considered in conjunction with more disaggregate models. Generally the approaches generate similar results when properly interpreted. However, the advantage of a more disaggregate model of residential electricity lies in the additional information available. in a disaggregate model. For example, it makes no sense to conclude from an analysis of total residential consumption that consumers' responses to increases in real electricity price will be determined by an elasticity of -I.O or higher when that elasticity reflects, in very large measure, the appliance decisions of consumers rather than decisions on how to use those appliances. In a period of rising fossil fuel prices and, perhaps more importantly, limited availability of fossil fuels, residential consumers are hardly likely to substitute fossil fuels for electrical energy in space heating, water heating, clothes drying and cooking applications. Quite the contrary is the case as all available data strongly indicate. Consequently, the need to consider separately appliance decisions of residential customers and net usage of electricity by these customers once appliance decisions have been made flows directly from the need for a reasonable basis for making forecasts of future sales growth that are responsive to the realities of current and prospective market conditions both from the standpoint of demand and supply.

The remainder of this chapter will be organized as follows. Section B outlines the NERA methodology, summarizing the equations to be included in the model. Section C then discusses the

application of this methodology to Ontario Hydro's service area. Specifically, the preliminary econometric specification of the model and the data used in the model are described. Section D presents the preliminary results of both the competitive-use model and the net-use model. The first model consists of equations explaining the stock of competitive appliances, while the second explains both the intensity of use of those appliances and also electricity use by appliances for which no competitive fuels are available. This section also contains a discussion of the limitations of our preliminary results. Finally, Section E describes ongoing research with the NERA model.

B. AN OUTLINE OF THE NERA MODEL OF THE RESIDENTIAL DEMAND FOR ELECTRICITY

NERA breaks down total residential sales in the following way: $R=C\times R/C,$ where R= total residential sales in kWh and C= total number of residential customers of electricity. One does not expect changes in, say, the price of electricity to affect the total number of residential customers of electricity since virtually everybody uses some electricity nowadays anyway. NERA thus breaks down total residential sales in kWh in the above manner so that one can focus the analysis on the variable which really does and can change - the average consumption of residential customers.

There are two distinct decisions on the part of consumers which determine R/C:

- I. the decision on how large the stock of electricity-using equipment should be.
- 2. the decision on how intensely to use that stock.

As far as the first decision is concerned, two separate markets of electricity exist: those electricity-using appliances for which substitutes using alternative fuels exist; and those which can be fuelled only by electricity. Since the reaction of customers to an increase in the price of electricity if substitutes are available will necessarily be different to that if no substitutes are available, NERA disaggregates average residential use in the following way: R/C = RA/C + RN/C, where RA = usage related to electricity-using appliances which have substitutes which use alternate forms of energy, and RN = net usage. NERA then develops separate models to explain the two components of average residential use.

1. Appliance-Related Usage

There are four electricity appliances for which competitive fuel sources are available. These appliances include space heaters, water heaters, cookers and clothes dryers. Appliance-related usage then represents some aggregate of the use of these four appliances. Specifically, appliance-related use per total residential customer is defined as follows:

$$\frac{RA}{C} = \sum_{i=1}^{4} A_i \times S_i$$

where

A_i = average use of appliance i by customers owning the electrical appliance.

 S_i = saturation of appliance i as a pure ratio.

Computationally, this implies the following. S_i is defined as the number of customers owning electric appliance i divided by the total number of customers, or the proportion of residential customers owning a particular electric appliance, say, an electric space heater. Therefore, considering the calculation in greater detail:

 $S_i =$ number of customers owning electric appliance i divided by the total number of customers

 $A_{\rm i}={
m total}$ use of appliance i divided by the number of customers owning electric appliance

Since the numerator in S_i and the denominator in A_i are equal, they cancel, leaving the ratio of: total use of appliance i divided by the total number of residential customers

Summing this ratio for all four appliances yields appliance-related use per customer.

Thus in order to explain the level of appliance-related use, its two components must be explained.

a. A_i = average electricity use of appliance i

Average use figures are available for the whole of Ontario for the four competitive appliances. At this time, no such data are available for the individual municipalities and possible methods of developing behavioural equations relating use of space and water heaters to climate or conditions are being investigated.

b. S_i = saturation of electric appliance i

A set of behavioural equations was developed to explain the saturation of the four competitive appliances: space heaters; water heaters; cookers; and, clothes dryers. The equations postulated for each appliance can generally be described as follows: $S_{\rm i} = f(P_{\rm e},\, P_{\rm CF},\, Y,\, {\rm HDD},\, {\rm H})$

where

- I. S_i = saturation of electric appliance i, in some form
- 2. P_e = price of electricity
- 3. P_{CF} = price of competing fuels
- 4. Y = income per capita
- 5. HDD = heating degree days
- 6. H = collection of housing and demographic characteristics

The specific appliance equations used for the Ontario Hydro model and their econometric specification are discussed in Section C of this chapter. However, several things about these equations should be noted.

First, while all customers own some form of space-heating, water-heating and cooking, this is not true of clothes dryers. Therefore, an additional equation explaining total clothes dryers is estimated, before explaining electricity's share of the clothes drying market. Second, the role of income may be expected to play a major role in determining total clothes dryer saturation; its role elsewhere is indeterminate. Third, the relevant housing characteristics will differ across the four appliances.

2. Net Usage

Net usage is defined as usage by appliances for which no competitive fuels are available and above- or below-average use by the four competitive appliances, or the intensity of use of these four appliances. The factors affecting net usage will differ from those affecting the saturation of the four appliances. Specifically, competitive fuel prices are irrelevant in determining the intensity of use of the appliances, once the decision to own the appliance has been made. Included in net use is air conditioning use,

which usually enters explicitly into the net use model to recognize approaching maximum saturations. In addition to air conditioning saturation, the variables in the net use model include price of electricity, income, housing, demographic and climate characteristics. The NERA model also separately estimates equations explaining the level of air conditioning saturation. However, given the low levels of air conditioning saturation in Ontario Hydro's area, we are not overly concerned with either its explicit inclusion in the net use model or a separate model describing that market.

C. APPLICATION OF NERA METHODOLOGY TO ONTARIO HYDRO SERVICE TERRITORY

I. Econometric Specification

As described in Section B, there are two sets of equations to be estimated:

- a. equations describing the saturation of the four competitive appliances, and
- b. equations describing net use and air conditioning

We shall first discuss the econometric specification of the four competitive appliance models.

Several specifications of the appliance models were estimated. The regression results presented in Tables I to 4 reflect a general specification of each of the appliance markets which appear to be appropriate for the Ontario Hydro Service territory although none of the equations is to be considered final. We will turn to a discussion of the specification of the individual competitive-use appliance equations.

In the space-heating market the major competing fuels are electricity, utility gas and oil. Because electricity and gas are both to be preferred to oil in terms of cleanliness, it is reasonable to assume that, at the same level of income and prices, electricity and gas are preferred to oil. Two equations are then estimated, the first explaining electricity and gas's share of the space heating market and the second explaining electricity's share of the electricity and gas market. One would expect the second of these to be mainly determined by relative prices. Both of these equations were estimated in logit form.⁹

In the water-heating and cooking markets electricity and gas appliances comprise the whole market. Therefore, for both appliances explaining the saturation of electricity appliances is the same as explaining electricity's share of the electricity and gas market. A single equation was estimated for each appliance, with the ratio of the price of electricity to the price of gas as one of the explanatory variables to preserve the adding-up constraints.¹⁰

As was explained in Section B, estimation of electricity saturation of the clothes drying market should proceed in two steps. First, an equation explaining total clothes drying saturation is estimated and then a second equation explaining electricity's share of that market is estimated. The specification of this market should thus be somewhat analogous to the space heating market. However, gas's share of this market is so small that

That is, the dependent variable takes the form log(s/l-s) where s is the saturation being measured. This variable has the advantage of ranging over all positive and negative numbers rather than being constrained to a 0.0 to 1.0 interval. It must be emphasized that the coefficients in this form of equation are elasticities. The formula used to estimate electricity price elasticity is presented in the Technical Appendix (furtheroming).

Appendix (forthcoming).

10,e., that electricity's share plus gas's share equals one. In the technical appendix a proof is given as to why this constraint is sufficient.

electricity's share of the electricity and gas market is virtually equal to one. We therefore estimated an equation explaining total clothes drying (i.e., electricity plus gas) and an equation explaining the saturation of electric clothes dryers which are almost equivalent.

In order to estimate a net use equation, appliance-related use must first be netted out of average use per customer. Although the appliance-related use of space and water-heating is related to weather conditions (as was noted earlier), at the present time data reflecting these relationships do not exist. Our estimates for the average use of these appliances are instead averages for the whole of Ontario. Therefore our specification of the dependent variable in the net-use model differs from the definition given in Section B-2 above, in that it includes the weather-sensitive component of space and water-heating use. We have included an additional explanatory variable in our net-use model, heating degree days, in order to take this factor into account.

2. Data

Ontario Hydro is a wholesaler of electricity as far as residential customers in Ontario are concerned. Electricity is first sold to the various municipalities in Ontario who then retail it to residential customers. The data base used in thus study is a cross-section of Ontario municipalities. Since such disaggregated data is only available in census years, the data relates to 1971. So that as large a percentage of the population of Ontario would be included in the sample while keeping the sample points to a reasonable number, municipalities with population greater than 10,000 were chosen. There are several sources of data.

a. Statistics Canada

The appliance, income, demographic and housing characteristics of the sample points were obtained from Statistics Canada. Included in the demographic characteristics was a breakdown of occupied dwellings by the principal type of fuel used for house heating, water heating and cooking.

b. Ontario Hydro

Data on the average consumption of electricity and typical electricity bills at various levels of consumption are published by Ontario Hydro. Also obtained from Ontario Hydro was data on the average usage of different appliances in Ontario. It should be stressed that these figures were available only for the whole of Ontario. Heating degree days were obtained from Ontario Hydro. As there are only a limited number of weather stations in Ontario, for many of the municipalities the figure for heating degree days is in fact an estimate. The meteorology department in Ontario Hydro provided these estimates. Finally, the saturation of both electricity and gas clothes dryers was obtained from the Hydro Appliance Survey.

c. Gas Companies

Gas prices were obtained from each of the individual gas companies in Ontario.

The raw data used in this study is listed in Appendix 4. As it is listed there, the data does not readily lend itself to meaningful interpretation. A more useful form of these data would be in the forms in which they were included in our models, e.g., the appliance data in the form of saturation ratios and not actual numbers. In subsequent reports, such revisions in the data presentation will be included.

D. PRELIMINARY RESULTS

In Tables One to Four, which follow, preliminary results obtained for the four appliances with competing fuels are set out. It must be emphasized that these results are preliminary and will change as we continue to refine the models in ways which will be discussed below.

Table 1

Regression Results for Space Heating

$$\ln \left[\frac{s_{SHE} + s_{SHG}}{1 - (s_{SHE} + s_{SHG})} \right] = 38.81 - 4.55 \ln MTEB_1$$

$$-6.85 \ln P_g - 1.82 \frac{TA}{TOD} + 1.85 \frac{NOD}{TOD}$$

$$(-6.93) \qquad F^2 = .54$$

$$\ln \left[\frac{\frac{S_{SHE}}{S_{SHE} + S_{SHG}}}{\frac{S_{SHE}}{1 - \frac{S_{SHE}}{S_{SHE} + S_{SHG}}}} \right] = \frac{-17.52 + 6.00 \text{ ln Pg}}{(-7.90) (6.95)}$$

$$\bar{r}^2 = .44$$

Table 2

Regression Results for Water Heating

$$\ln S_{WME} = -4.64 - 1.69 \ln \left[\frac{\text{TEB}_3}{P_g} \right] + .40 \frac{\text{NOD}}{\text{TOD}} + .35 \frac{\text{TA}}{\text{TOD}} + .96 \ln \text{HDD}$$

$$\vec{\mathbf{r}}^2 = .39$$

Table 3

Regression Results for Cooking

$$\ln {}^{S}_{CE} = -11.9 - .33 \ln \left[\frac{MTEB_{2}}{P_{g}} \right] + .27 \ln \Upsilon$$

$$+ .91 \ln HDD + .54 \frac{NOD}{TOD}$$
(5.6)

$$\bar{r}^2 = .50$$

Table 4

Regression Results for Clothes Drying

$$\ln \left[\frac{S_{\text{CDE}}}{1 - S_{\text{CDE}}} \right] = \frac{-19.60}{(-4.54)} + \frac{.9}{(2.09)} + \frac{1.19}{(2.92)} + \frac{\text{NOD}}{\text{TOD}}$$

$$\frac{-2}{r} = .64$$

$$\ln \left[\frac{S_{\text{CDE}} + S_{\text{CDG}}}{1 - \left[S_{\text{CDE}} + S_{\text{CDG}} \right]} \right] = -8.92 + .62 \quad \ln \quad \nabla$$

$$^{+\ 1.26\ \frac{NOD}{TOD}}$$
 $^{-\ 3.42\ \frac{TA}{TOD}}$ $^{+\ .44}$ 1n HDD

$$\frac{1}{r}^2 = .70$$

Key to Variables Used

- SHE ratio of total occupied dwellings using electricity as principal fuel to heat home
- S_{SHG} ratio of total occupied dwellings using gas as principal fuel to heat water
- S_{WHE} ratio of total occupied dwellings using electricity as principal fuel to heat water
- \mathbf{S}_{CF} ratio of total occupied dwellings using electricity as principal fuel for cooking
- S_{CDE} saturation ratio of homes with electric clothes dryers
- $^{\mathrm{S}}_{\mathrm{CDG}}$ securation ratio of homes with gas clothes dryers
- $\ensuremath{\mathsf{TEB}}_1$ typical electric bill for five hundred kWh consumption
- $^{\rm TEB}_2$ typical electric bill for one thousand kWh consumption
- $\ensuremath{\mathsf{TEB}}_3$ typical electric bill for twenty thousand kWh consumption

$$\boxed{\text{MTEB}_1} = \text{TEB}_4 - \text{TEB}_3$$

$$\left[\text{MIEB}_{2} \right] = \text{TEB}_{2} - \text{TEB}_{1}$$

\[
\bar{Y}
\]
- average income of individuals
\[
\]

TOD - total occupied dwellings

NOD - occupied dwellings built 1961 to 1971 inclusive

TA - total apartments

HDD - heating degree days

ln - natural log

 \overline{R}^2 - coefficient of determination adjusted for degrees of freedom

Figures in parenthesis are "t" statistics.

Turning first to the regression results for space heating our results appear to suggest the following kinds of conclusions. Both electricity and gas prices play major roles in determining their share of the total market. It appears that new homes prefer electricity and gas over oil as the fuel for space heating. Given the high correlation of new homes with income (approximately .75) the result appears to support our original hypothesis that electricity and gas are prefered to oil if price and income warrant. Since most apartment houses are heated by oil the negative coefficient on the apartments variable is expected. The only significant variable found in explaining electricity's share of the electricity and gas market is the price of gas. The insignificance of the price of electricity in this equation may be explained in part by the substantial difference in electricity and gas prices at the time this study is concerned with.

Turning to the regression explaining the water-heating market, the fuel price ratio has the expected negative sign. However, the signs on the demographic and weather variables are not entirely satisfactory and at this time no conclusions in terms of these variables can be made.

The results for the electricity cooking equation for the most part appear reasonable. The fuel price ratio enters negatively as expected. Both income and new houses have a positive influence on electricity's share of the cooking market. The reason for the strong positive effect of heating degree days, however, is not readily apparent.

Finally, two sets of regression results are presented for clothes drying. For both the electricity and the electricity plus gas market the same independent variables have been included in the regressions and play similar roles. Income, new homes and heating degree days all have positive coefficients, as would be expected. Similarly, apartment houses have the expected negative coefficient. In both equations fuel prices are insignificant. As was expected, income played a significant part in the clothesdrying market, but not in the other three.

Table 5 presents the regression results for the net-use equation.

TABLE 5

Regression Results for Net Use

In (NU) = -2.95 - .31 Ln MTEB₂ + 1.03 In
$$\overline{y}$$

(-.81) (-1.32) (2.29) \overline{y}
+ .98 $\frac{\text{NOH}}{\text{TOD}}$ - 1.75 $\frac{\text{TA}}{\text{TOD}}$ + .00006 HDD
(2.30) (-4.54) $\overline{\text{TOD}}$ + .003 AC \overline{r}^2 = .47

Key to Variables Used

NU - Net use

MTEB, - TEB for ith kWhC - TEB for 500 kWhC

y - Average income of individuals

TOD - Total occupied dwellings

NOH - Occupied dwellings built 1961 to 1971 inclusive

TA - Total apartments

HDD - Heating degree days

AC - Saturation of single room and central air conditioning

 $\frac{-2}{r}$ - Coefficient of determination adjusted for degrees of freedom

Figures in parenthesis are "t" statistics.

The coefficients on all the explanatory variables have the expected signs. Of particular interest are the coefficients on electricity price (-0.3) and income (+1.0), both closely corresponding to estimates obtained in similar studies in the United States. As expected, the stock of air conditioners, because it was so small, was not significant.

Using these preliminary results, one can obtain some idea of the magnitude of the elasticity of the price of electricity for residential customers. The own-price elasticity for this class is a weighted average of appliance-related and net-use elasticities, the weights being their respective proportions of average use. With respect to the electricity price elasticities estimated from the competitive-appliance models, we have obtained the following preliminary results: space heating, -2.0, water heating, -I.7, cooling. -0.3 and clothes drying, 0.0. Intuitively, the magnitudes of these elasticities appear reasonable. Electric space-heating, which is by far the largest use of electricity and which has two fuel competitors, has the largest own-price elasticity. The second largest use of electricity, water-heating, which at the time of this study was highly competitive with gas, has the second highest price elasticity. The relatively low elasticity in the cooking equation appears reasonable. The insignificance of electricity price in the clothes drying market given the very low levels of gas clothes dryers is a result to be expected. That is, gas does not appear to be a major competitor in determining the level of

electric clothes dryers. Rather, the primary factors determining clothes dryer ownership (which is almost equivalent to electric clothes drying ownership) are income and weather conditions. The electricity price elasticity for net use is -0.3.

In our sample year, 1971, the relative proportions of total average use per customer of appliance-related usage and net usage were 58 per cent and 42 per cent respectively. Using these weights, the overall own-price elasticity is -0.94: that is, (-1.4 x .58) + (-0.31 x .42). This elasticity closely corresponds to estimates obtained in many other studies of the residential demand for electricity.

E. ONGOING RESEARCH

As we have emphasized throughout this chapter, the results from the application of the NERA model to Ontario Hydro's service area must be regarded as preliminary. Nevertheless, the results are encouraging, and further refinements are being explored.

The refinements of the appliance models will be focused on three main areas:

- I. The first area of concern is the competitive role of fuels historically in Ontario Hydro's service area. The fuel prices included in the appliance equations reflect fuel supplies and price conditions only in 1971. However, since appliance saturations in 1971 reflect market conditions at least back through the 1960s, an analysis of historical competitive fuel prices seems warranted. Specifically, certain areas may have had historically low gas or fuel-oil prices, which may have diminished by 1971.
- 2. The second area for research is increasing the size of the data base to include rural areas within Ontario Hydro's service area. Places with a population greater than 2500 will be included, more than doubling the size of the present sample, which only includes places with more than 10,000 people. The benefits from increasing the sample size would be to introduce more variation in the economic and demographic variables, yielding better estimates of the true effects of these variables.
- 3. The third area of refinement is the incorporation of oil price explicitly into the space-heating model, and possibly into the water-heating model. However, our primary interest is in modelling the oil space-heating market, since this is the market where oil is the chief competitive fuel.

A second part of our research is concerned with further refining the net-use model. As was noted earlier, since space-heating use and (to a lesser extent) water-heating use are weather-sensitive, and weather conditions vary significantly across Ontario Hydro's service area, behavioural equations relating electricity use in the space- and water-heating applications to weather conditions will be developed. We shall then be able to estimate more accurately how much of the appliance-related use these two appliances account for. Developing these behavioural equations depends on having the relevant data available. One source may be the data on individual households which is the basis of the third residential demand study. These data include appliance characteristics and electricity consumption by household. While electricity consumption includes electricity used by all appliances, a model could be estimated using all-electric homes (that is, households with electric space and water-heating, cooking and clothes drying) as a data base.

Once the entire residential model has been estimated satisfactorily, the next stage in the analysis is to use the model to forecast future residential sales. It should be noted that the forecasts made using the NERA model should be interpreted as long-run ones, since the model has been constructed to forecast long-run trends rather than short-run fluctuations around the trend.

VII. RECOMMENDATIONS FOR FURTHER WORK

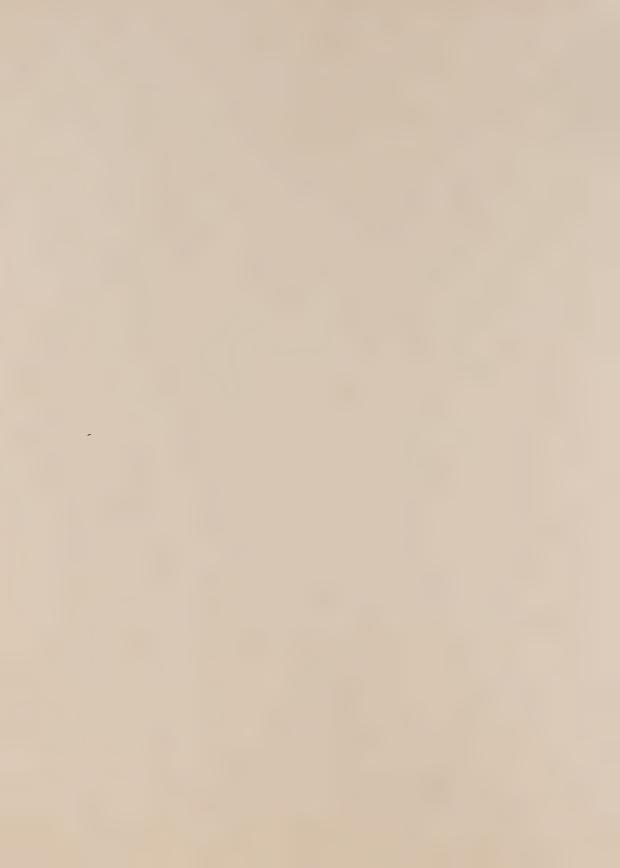
When the studies currently in progress are completed the kWh consumption of residential customers in Ontario will have been thoroughly analysed. Commercial and industrial customers are also extremely important and analysis of their kWh consumption has been very sketchy, both in the literature in general and at Ontario Hydro in particular. It is recommended, therefore, that separate studies of the kWh consumption of electricity in the commercial and industrial sectors by undertaken.

Leaving kWh sales, there are many aspects of the demand for electricity which need to be explored. The most obvious is the peak demand for electricity. It is recommended, therefore, that an analysis be undertaken of kW consumption. This would lead into many areas, the primary one of interest being peak pricing.

Finally, the simultaneous nature of the determination of the price of electricity and the quantity of electricity demanded has been noted. The residential model using individual household data is one attempt to solve this problem. The problem must be faced also, through, at a more aggregate level. This would involve the building of a larger scale econometric model of Ontario Hydro. Because of its importance, it is recommended that such a model should be built.







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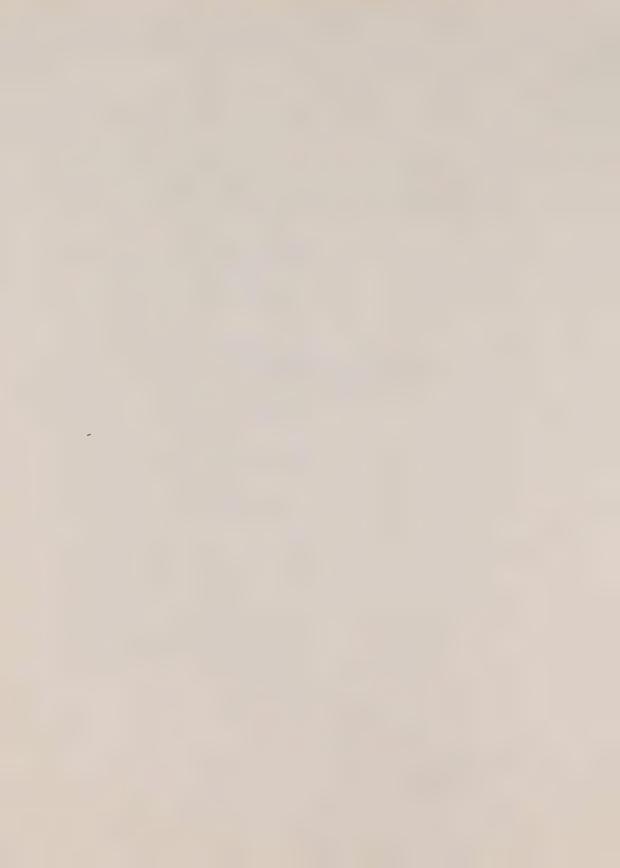
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RESIDENTIAL DEMAND FOR ELECTRIC ENERGY AND NATURAL GAS:

A GENERAL MODEL ESTIMATED FOR CANADA WITH FORECASTS

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July 1976.



INTRODUCTION

This study builds and estimates a residential demand model for electricity and natural gas. The features of this model differentiating it from other models are:

- (i) a separation of household decisions into heating decisions, decisions requiring lumpy investments, and appliance decisions, decisions more continuous in nature;
- (ii) a corresponding empirical finding that price and income elasticities are much greater at the decision time for lumpy heating decisions than for continuous appliance decisions;(iii) an aggregation of households over regions facing different supply constraints on natural gas at any moment of time.

Recent studies by Anderson (1973) and Wilson (1971) estimate residential demand models for electricity. Anderson's paper stresses the notion of flexible versus inflexible consumers. Unlike Anderson's paper where the proportion of flexible consumers is a non-linear parameter to be estimated, flexibility in our model is associated with major changes in housing, either new or renovation, and thus major changes in the heating system. Our specification avoids the difficulties faced by Anderson in estimating this non-linear parameter. In addition, we estimate elasticities for on-going appliance accumulation. Although households with accumulated stocks of appliances may have reduced substitution opportunities due largely to thin secondary markets, such households have freedom in their decisions to augment their current

stocks of durables.

Initially, our model was estimated using Canadian cross-sectional data in four regions from 1958 to 1971. Subsequently, observations across regions become available for 1972 and 1973. As elasticities of the sort estimated in this present paper are useful for forecasting demand, the additional observations were used to test the forecasting ability and thus, overall consistency of our model through time.

MODEL

To proceed more formally with the development of the demand equations, define heating and appliance components of residential demand for electricity or gas as $E_h^e(t)$, $E_h^g(t)$, $E_a^e(t)$, $E_a^g(t)$. ($E_j^i(t)$ represents units of energy type i = e(electricity) g(gas) for use j = h(heating), a(appliance)). Total fuel demands are then $E^e(t) \equiv E_h^e(t) + E_a^e$ for electricity and $E^g(t) \equiv E_h^g(t) + E_a^g(t)$ for gas. Separate models are developed to explain heating and appliance demand in new and existing residences.

First, we consider the heating demand for electricity. It is reasonable to expect weather conditions to influence heating requirements. Weather in our model is defined as D(t), degree days below $65^{\circ}F$, and assumed to affect heating demand linearly. Thus, total heating demand for electricity is the sum of individual household demands plus a weather component:

$$E_h^e(t) = e_h(t) H(t) + \gamma^e D(t)$$
 (1)

where e (t) defines the "typical" heating demand by a household, and h

Taking a total differential of (1) yields:

$$\Delta E_{h}^{e}(t) = e_{h}(t-1) \Delta H(t) + H(t-1) \Delta e_{h}(t) + \gamma^{e} \Delta D(t)$$
 (2)

Households do not appear to adjust smoothly their purchase of heating equipment nor is there a developed rental market for heating equipment. Rather, purchases of furnaces are made infrequently and in lumpy amounts. Therefore, households which have the flexibility to adjust are those involved either with net additions to the housing stock i.e. completions of new dwellings (c(t)) less deaths of existing units (d(t)) or those undertaking major housing renovations (r(t)). Associated with each of these elements is a demand component per unit, \mathbf{e}_{hc} , \mathbf{e}_{hd} , \mathbf{e}_{rd} , respectively. We would expect existing households not moving or renovating to maintain their previous demands for electricity net of any changes in weather conditions, i.e, $\mathbf{H}(t-1) \Delta \mathbf{e}_{h}(t) = 0$.

All of this permits us to rewrite (2) as:

$$\Delta E^{e}(t) = e_{hc}(t) C(t) + e_{hr}(t) r(t) - e_{hd} d(t) + \gamma^{e} D(t)$$
 (3)

Now, consider appliance demand. The total demand for electricity for appliances is the sum of individual household demands so that $E_a^{\rm e}(t) \ \ \ \ \, {\rm becomes:}$

$$E_a^e(t) = e_a(t) H(t)$$
 (4)

where $e_a(t)$ defines the "typical" appliance load by a household.

By taking a total differential, the change in appliance demand may be written:

$$\Delta E_a^e(t) = e_a(t) \Delta H(t) + H(t-1)\Delta e_a(t)$$
 (5)

New households $(\Delta H(t))$ consume zero kwh of electricity in the previous period so their total demand in period t represents a change from their previous consumption. Consequently (5) may be written as:

$$\Delta E_{a}^{e} \equiv (H(t-1) + \Delta H(t)) \Delta e_{a}(t)$$

$$\equiv H(t) \Delta e_{a}(t)$$
(5')

Substituting (5') and (3) into our definition of the aggregate change in the residential demand for electricity means that this demand may be written as:

$$\Delta E^{e}(t) = e_{hc}(t)C(t) + e_{hr}(t)r(t) - e_{hd}(t)d(t) + H(t)\Delta e_{a}(t) + \gamma^{e}\Delta D(t)$$
 (7)

(7) is basically an identity derived from a definition of total residential electricity demand with assumptions about the flexibility and inflexibility of certain energy demands together with a weather factor. The first four terms on the right-hand side of (7) reflect flexible heating demand; the next factor reflects changes in appliance demand by new and existing households. This paper proceeds by developing structural models to explain these separate components of demand.

To facilitate this analysis, each of these energy demand decisions is developed as a separable or independent process for the household.

The choice of the type of heating system for new completions is characterized as a modal choice. Each new completion is equiped for heating by one of three options -- electricity, oil, or natural gas.

In fact, heating and appliance decisions may be dependent. For example, houses choosing oil heat usually have electric hot water and cooking while houses choosing gas as heat may have gas hot water and cooking. The choice is assumed to depend on the prices of the three fuels. In terms of more recent relative prices, it is important to note that fuels in any appliance-heating package may not remain immutable over all relative price changes. For example, historically oil and electricity have been complements as a heating-appliance package.

More recently, the price of oil has increased relative to electricity. Sufficiently large relative price increases of this sort may result in oil and electricity becoming substitutes in home heating. This has implications for the interpretation of our empirical results.

Logically, the price of insulation should enter the choice for heating fuels as well. However, it appears that most houses historically have been insulated up to the standards of existing building codes which suggests that these codes, rather than the price of insulation, were the controlling factor.

Under these assumptions, the fuel choice decision for heating for each housing completion may be defined as: $\frac{1}{}$

$$e_{hc} \equiv \alpha^{e}(P_{e}, P_{o}, P_{q}) \tag{8}$$

Unless required for understanding, time subscripts are dropped as a convenience measure.

or in linearized form

$$e_{hc} \simeq \alpha^{e} + \alpha^{e}_{e}P_{e} + \alpha^{e}_{o}P_{o} + \alpha^{e}_{g}P_{g}$$
 (9)

Existing data do not permit direct measures of renovations or deaths of existing houses. Further, some experimentation suggests that there is no successful method of indirectly specifying the model to capture these effects. Consequently, we assume that

$$e_{hr}.r - e_{hd}.d \simeq \phi^{e}H(t-1)$$
 (10)

where $\phi^{\mathbf{e}}$ is a constant of unknown sign.

Substituting this heating specification into (7) allows us to write the change in total residential demand for electricity as:

$$\Delta E^{e} = (\alpha^{e} + \alpha^{e}_{e}P_{e} + \alpha^{e}_{o}P_{o} + \alpha^{e}_{g}P_{g}) + \alpha^{e}_{g}P_{g}) + \alpha^{e}_{o}P_{o} + \alpha^{e}_{o}P_{o} + \alpha^{e}_{g}P_{g}$$
(11)

Identical considerations for the residential demand for natural gas permits a similar specification of the change in aggregate residential natural gas demand. One important difference concerns the availability of natural gas for households over our sample period, 1958 to 1971. In 1956, the TransCanada Pipeline, a major East-West transmission line, was completed. This, together with expanding natural gas distribution networks, means that there was a dramatic expansion in gas availability for households during this period. Our model needs to account for these changes. To do this, define $\xi(t)$ as the portion of households with access to natural gas at time t, a variable bounded between zero and one. Assume new housing completions have access to natural gas at the same rate as existing households. Then, the corresponding equation for changes in total residential demand for natural gas is:

$$\Delta E^g = (\alpha^g + \alpha_e^g P_e + \alpha_o^g P_o + \alpha_q^g P_q) \in \xi + \phi^e H(-1)\xi(-1) + \gamma^g \Delta D + H \Delta g_a \xi (12)$$

We now turn our attention to the demand for energy for appliance use. Unlike heating systems, appliance stocks using both natural gas and electricity may be held by consumers. Therefore, the choice of appliances is characterized as a continuous variable model. Here, the choice is between gas and electric equipment, with oil excluded as oil is used only to a small extent in hot water heating and nowhere else.

In the production of services $\frac{2}{}$ from energy and durable goods by households we assume technological coefficients fixed at any moment of time. Under this assumption, we may aggregate units of durables and units of energy. If S_e measures units of electric durables and S_g measures units of gas durables, the associate energy packages are:

$$e_{a} = \theta S_{\rho} \tag{13}$$

$$g_{a} = \pi S_{q} \tag{14}$$

where θ , π are technologically optimal kwh or mcf per unit of electric or gas appliance respectively.

The total stock of durables may be defined through the appropriate selection of units as $S \equiv S_e + S_g$. Net additions to the stock are gross investment (I) whose price per unit is defined as p_I minus depreciation (δS) or

$$\dot{S} \equiv I - \delta S \tag{15}$$

In any period, dollars from a given income, Y, not spent on additions to the stock of durables or energy payments are spent on an all-purpose good whose price is set equal to one and, for convenience, whose utility is assumed additively separable from "energy" utility.

It is important to note that there may be many such services (or characteristics) so that households do not necessarily choose one fuel exclusively or select that fuel that minimizes output BTU cost.

If households maximize the discounted stream of utilities over a household horizon that is infinite, the associated appliance and energy household problem under our assumptions becomes:

$$\text{Max J} = \int_0^\infty e^{-\rho t} U(Y - \theta P_e S_e - \pi P_g(S - S_e) - pI, S_e, S - S_e) dt \qquad (16)$$
subject to $\dot{S} = I - \delta S$, $I \ge 0$

where U(.) is separable, quasi-concave function and $\,\rho\,$ is a constant discount rate.

This is a straight-forward optimal control theory problem of the type found in Arrow and Kurz. $\frac{3}{}$ Necessary and sufficient conditions for a solution are:

$$-U_1 p_T + \lambda = 0 \tag{17}$$

$$- U_1 (ap_e - bp_g) + U_2 - U_3 = 0$$
 (18)

$$\dot{\lambda} = \lambda \left(p + \delta \right) + U_1 b p_q - U_3 \tag{19}$$

$$\dot{S} = I - \delta S \tag{20}$$

$$\lim_{t \to \infty} e^{-\rho t} \lambda S = 0 \tag{21}$$

Each of these equations affords an economic interpretation. λ is the dynamic shadow price on the stock of consumer durables. Equation (17) states that a consumer should buy an additional unit of durable goods at each point in time until the value of that additional unit equals the foregone untility from the equivalent expenditure on other things. Equation (18) states that a consumer should hold one additional unit of a durable using electric energy when the marginal

^{3/} K.J. Arrow and M. Kurz, <u>Public Investment:</u> The Rate of Return and Optimal Fiscal Policy, (Baltimore: Johns Hopkins Press, 1970).

utility from this unit just equals the sum of (a) the foregone marginal utility from the gas-using alternative durable and (b) the marginal utility foregone on other things from the adjustment in the energy bill due to the additional durable using electrical energy. This equation determines the optimal mix of electrical and gas appliances. Equations (19) and (20) are the dynamic equations in the system. They describe the on-going optimal evolution of the stock of appliances for this household over time.

Substitution from equation (18) reveals that equation (19) may also be written as

$$\dot{\lambda} = \lambda (p + \delta) + U_1 a p_e - U_2$$
 (19a)

Equations (19) and (19a) permit identical interpretations for gas and electrical appliances. These equations are most easily interpreted in long-run equilibrium, i.e. $\lambda = \dot{S} = 0$. Equations (16) and (16a) in long-run equilibrium state that the optimal stock of appliances occurs when the discounted net marginal utility from a change in the stock of durables just equals the implicit discounted price on durables.

Our interest in this model is an empirical one, i.e. how to use this model to derive a demand relationship for electricity for appliance use that can be estimated. In general, the procedure followed to derive such demand relationships is similar to that outlined in a different context in J.A. Rasmussen. 4/

To accomplish this empirical objective, we first need to solve equations (17) and (18) for:

$$I = I(\lambda, S) \tag{22}$$

$$e_a = e_a (\lambda, S) \equiv \theta S_e(\lambda, S)$$
 (23)

$$g_a = g_a (\lambda, S) \equiv \pi S_g(\lambda, S)$$
 (24)

J.A. Rasmussen, "Applications of a Model of Endogenous Technical Change to U.S. Industry Data", <u>Review of Economic Studies</u>, Vol. 40(2) No. 122, April 1973: 225-238.

Equations (19) and (20), the dynamic equations, evaluated at the optimal levels of the variables, I , e_a , and g_a under our assumptions yield one negative root (μ) and one positive root (μ '). These correspond to stable and unstable trajectories about steady state values, I* , e_a^* , g_a^* .

By defining a vector of exogenous price and income variables as $V \equiv (p_e, p_g, p_I(\rho + \delta), Y)$ and linearizing the energy appliance demand equations about their steady-state levels (e_a^*, g_a^*) , we may define linear approximations to changes in individual demand equations for the on-going appliance use of electricity and natural gas:

$$\begin{bmatrix} \Delta e_{\mathbf{a}} \\ \Delta g_{\mathbf{a}} \end{bmatrix} = \begin{bmatrix} (1+\mu(1-\delta))(1+\eta^{\mathbf{e}}) & 0 & -\mu \frac{\partial e_{\mathbf{a}}^{*}}{\partial V} \\ 0 & (1+\mu(1-\delta)(1+\eta^{\mathbf{g}}) - \mu \frac{\partial g_{\mathbf{a}}^{*}}{\partial V} \end{bmatrix} \begin{bmatrix} \Delta e_{\mathbf{a}}(-1) \\ \Delta g_{\mathbf{a}}(-1) \\ \Delta V' \end{bmatrix}$$
(25)

where $\eta^e \equiv \Delta\theta/\theta(-1)$, $\eta^g \equiv \Delta\pi/\pi(-1)$, technological change parameters.

Again, due to the changing availability of natural gas during the sample period, care must be taken in aggregating individual demands into regional demands.

Using $\xi(t)$, previously defined as the proportion of households with access to gas, we may differentiate between two cohorts of households each of which has its own energy demand:

(i) $HG(t-1) = \xi(t-1).H(t-1)$. These are households that existed last period and continue to exist in an area currently and previously serviced by natural gas.

(ii) $HG'(t-1) \equiv (\xi(t)-\xi(t-1))H(t-1)$. These are households that existed last period and continue to exist in an area serviced only currently but not previously by natural gas.

As well, there are new households but it matters to them only whether the area is now serviced by natural gas. Note that total consumers with access to natural gas is the sum of these groups, i.e., $\xi(t)H(t) \equiv \xi(t-1).H(t-1) + (\xi(t) - \xi(t-1))H(t-1) + \xi(t)(H(t)-H(t-1)).$

For cohort (i), natural gas demand is given by Δg_a in equation (25). For cohort (ii), natural gas demand is assumed to be $-\mu^S g_a^*$ where $-\mu^S$ (>0) is an adjustment rate for newly-serviced existing households; g_a^* is measured as the sum of (a) the long-run steady-state level of consumption that would have been used by these consumers in the previous year if gas have been available plus (b) changes in this long-run gas consumption due to changes in prices and incomes included in the vector of exogenous variables $(\frac{\partial g_a^*}{\partial V} \Delta V)$. These assumptions have advantages for aggregating demand.

Defining $g_a^*(-1) \equiv k_g E_a^g(-1)/HG(-1)$ and $E_a^{g^*} \equiv Hg_a^*$ and adding natural gas demands across cohorts permits us to write:

$$\begin{array}{ll} \text{H}\Delta g_{a}\xi & \equiv \left[1 + \mu(1 - \delta)\right] \left[1 + \eta^{g}\right] \Delta E_{a}^{g}(-1) - \mu^{S} k_{g} E_{a}^{g}(-1). \text{HG}^{1}(-1) / \text{HG}(-1) \\ & \quad \quad \partial E_{a}^{g*} \\ & \quad \quad - \mu_{\overline{\partial V}} \text{H}\Delta V \end{array} \tag{27}$$

The final model for the change in the residential demand for natural gas to be estimated is obtained by substituting (27) into (12) and adding a stochastic eror term:

$$\Delta E^{g} = (\alpha^{g} + \alpha_{e}^{g} p_{e} + \alpha_{o}^{g} + \alpha_{g}^{g} p_{g}) \xi c + \phi^{g} \xi (-1) H(-1) + \gamma^{g} \Delta D$$

$$+ [1 + \mu(1 - \delta)] [1 + \eta^{g}] \Delta E_{a}^{g} (-1) - \mu^{s} k_{g} E_{a}^{g} (-1) . HG'(-1) / HG(-1)$$

$$- \mu^{g} E_{a}^{g} \Delta V + u_{g}$$
(28)

Similar considerations yield a demand equation for the accumulation by households of appliances using electricity. Largely because of data limitations, no distinction is made between this electricity demand for households in areas serviced and not serviced by gas. The resulting demand equation for electricity for appliance use may be written as

be written as
$$\frac{\partial E^{e^*}}{\partial L_a^e} = [1 + \mu(1 - 1)][1 + \eta^e] \Delta E_a^e(-1) - \mu \frac{\partial E^{a^*}}{\partial V} H(-1) \Delta V \quad (29)$$

Substitution of (29) into (11), and the addition of a stochastic error term, yields an analagous model for the residential demand for electricity:

$$\Delta E^{e} = (\alpha^{e} + \alpha^{e}_{e} p_{e} + \alpha^{e}_{o} p_{o} + \alpha^{e}_{g} p_{g}) c + \phi^{e} H(-1) + \gamma^{e} \Delta D$$

$$+ [1 + \mu(1 - \delta)][1 + \gamma^{e}] \Delta E^{e}_{a}(-1) - \mu \frac{\partial E^{e}_{a}}{\partial V} H(-1) \Delta V + \mu_{e}$$
(30)

Equations (28) and (30) represent residential demand equations for natural gas and electricity that can be estimated with our data. $\frac{5}{}$ All the variables in these equations are defined in Table 1.

Estimation

Our demand equations are estimated using Canadian data aggregated into four regions -- Quebec, Ontario, the Prarie Provinces,

Using oil data and our heating model, an attempt was made to estimate a residential oil demand model. This model failed. Further, as the recorded residential oil demand regressed against heating degree days gave for Ontario a coefficient on degree days that was not significant, we question the reliability of this oil demand data.

British Columbia -- over the period 1958 to 1971. The pooling of time series data for the different regions is required because there are too few observations to estimate the models for each region individually. Such pooling implicitly assumes that the demand relationship is stable across regions and over time.

The measurement of certain variables in these demand equations requires explanation. First, all housing completions are not homogeneous with respect to heating demands. To correct for this, and to smooth out the timing of completions, c is measured as a two year moving average of c which is defined as:

As residential demand excludes apartments, the variable "number of households" has to be corrected for households in multiple family dwellings. To accomplish this, H is measured as the number of households times the proportion of single family dwellings in all dwellings.

Prior to 1963 due to high electricity prices relative to oil and natural gas, there was virtually no use of electricity for heating. To correct for this discontinuous adjustment in demand, first, define a dummy variable δ = 0 prior to 1963 and δ = 1 otherwise. Then, modify the change in total residential electric demand to:

$$\Delta E^{e} \equiv \delta + \delta \Delta E^{e}_{h} + \Delta E^{e}_{a}$$

The price and income levels and changes entering the demand equations should be expected price and income levels and changes.

Based on a naive expectations hypothesis, realized levels and changes from the previous period are used for these expectations for these variables.

Degree days are measured as degree days below 65°F, a heating degree day. There is no equivalent measure for degree days above 65°F, so cooling degree days remain a left-out variable in this model.

Although the lagged endogenous variable in our model is $\Delta E_a^i(-1)(i=e,\ g), \quad \text{the previous change in residential consumption of} \\ \text{energy of type } i \quad \text{for the operation of household appliances, this} \\ \text{variable is not directly measurable and is replaced by } \Delta E^i(-1), \quad \text{the} \\ \text{previous change in total residential consumption, a substitution which} \\ \text{biases downwards the estimate of } [1+\mu(1-\delta)][1+\eta^i].\frac{6}{}$

Estimation of the residential demand model for natural gas requires a series for $HG(t) \equiv \xi(t).H(t)$ and $HG'(t-1) \equiv (\xi(t)-\xi(t-1))H(t-1)$. Neither of these nor $\xi(t)$ is available as published data, but both are estimated through an estimated $\xi(t)$. To accomplish this, for each of the four regions at time t, define PL(t) as the number of miles of natural gas distribution pipeline under 6 inches in diameter

Conceptually, this is tantamount to including in the regression a variable $\Delta E_{\eta}^{i}(-1)$ which should be omitted. This variable should have a zero coefficient but it is constrained by the specification to have the coefficient $[1+\mu(1+\delta)][1+\eta^{i}]$. If $\Delta E_{\eta}^{e}(-1)$ is uncorrelated with the other exogenous variables, its inclusion should biased downwards our estimate of $[1+\mu(1-\delta)][1+\eta^{i}]$, the magnitude of the bias depending on the relative magnitudes of the variances of $\Delta E_{h}^{i}(-1)$ and $\Delta E_{a}^{i}(-1)$.

(such pipe is used for distribution as opposed to transmission). $\xi(t)$ is estimated from a PL(t)/H(t) series together with a series on the proportion of households in urban areas (areas with populations of ten thousand and over). 7/

To facilitate forecasting, variables are measured in units relative to 1971 values, with Ontario values arbitrarily selected amongst the regions. Estimation results for residential electricity are presented in Table 2; estimation results for residential natural gas are presented in Table 3.

For natural gas, the lagged coefficient is not significantly different from zero and is dropped from the reported equation. This result indicates, measurement bias aside, that households in their continuous accumulation of gas appliance durables adjust very quickly to steady state levels. For electricity, the lagged coefficient is significantly different from zero. The presence of the lagged term raises one additional estimation issue.

Ordinary least squares (OLS) estimates of models that include endogenous variables in the presence of any autocorrelation in the error term yield inconsistent estimates of the parameters. To correct for any such autocorrelation, a Hildreth-Lu iterative (HILU) estimate on transformed variables is calculated and presented together with OLS estimates in Table 2.

^{7/} Details of this calculation may be found in Appendix A.

In general, the estimated equations "perform reasonably well" in terms of explained variance and the sign and significance of coefficients. The use of the HILU technique leads to a "Rho" variable (autocorrelative variable) that is significantly different from zero. 8/

Assuming some autocorrelation leads to a better over-all fit and a slightly better forecast as measured by the relative root mean squared errors of the two forecasts.

Some preverse signs appear in coefficients in the estimated equations although in some cases these coefficients are not significantly different from zero. Thus, the signs on the price of oil in the electric heating model and the price of gas in the electric appliance model are both negative but insignificant when we would expect electricty and these fuels to be substitutes for these end-uses. Similarly, natural gas demand for appliance use appears to be an inferior good. One explanation for these results rests with the assumption on the separability of the heating and appliance decision. There is no guarantee this assumption holds. Thus, for example, the negative sign on the price of oil in the heating model may capture part of the traditional oil-electricity complementarity between heating and appliance decisions where gas was the alternative. Or, the negative sign of income for natural gas appliance demand may reflect a downward adjustment for appliances from the income effect for heating from the heating model which has captured some appliance demand in housing completions.

In our case, Rho < 0 . The rationality for this result depends on what Rho represents. For example, if the error structure on the levels is $u_t = \rho u_{t-1} + (1-\rho) u_{t-2} + \lambda$ where λ has the usual properties and $1>\rho>0$. Then for first differences the estimated "Rho" should be negative.

corresponding to each of the estimated equations in Tables 2 and 3, Table 4 reports the corresponding elasticities evaluated for Ontario in 1971, given our normalization on the data. For new housing completions in our model, the change in electricity demand for heating due to a change in the price of electricity may be written as:

$$\partial E_c^e / \partial p_e = \alpha_e^e c$$

Consequently, the corresponding elasticity becomes:

$$\varepsilon_{hc}^{e} = \frac{\partial \varepsilon_{c}^{e}}{\partial p_{e}} \cdot \frac{p_{e}}{\varepsilon_{e}^{e}} = \frac{\alpha_{e}^{e} c p_{e}}{e_{hc} c}$$

As p e for Ontario in 1971 equals one, then, for this price, $\epsilon^e_{hc} = \frac{\alpha^e_e}{e_{hc}}$

Although α_e is estimated in our equation, e_{hc} is not measurable from the data. An estimate, \hat{e}_{hc} , may be obtained by substituting values of prices for one year in the relevant part of the estimated equation. Thus, for Ontario in 1971 where $p_e = p_o = p_g = 1$ (i.e. prices are normalized for Ontario 1971). $\hat{e}_{hc} = .015$ and $\hat{\epsilon}_{hc}^e = -6.06$. If we wish to measure the price elasticity of heating demand including renovations and deaths of houses, the $\hat{e}_{hc} = .040$ and $\hat{\epsilon}_{h}^e = -2.28$.

consequently, heating elasticities appear to lie between two extremes if our allocation of the load is correct. However, this allocation is only an estimate. Table 4 reports these boundary values for all heating elasticities for both estimated equations for electricity and the single estimated equation for natural gas as well as reporting a single estimate of the appliance elasticity for existing households.

One feature of the appliance elasticities for electricity deserves comment. To the extent that the estimate of the coefficient on the lagged endogenous term is biased downwards, the speed of adjustment on the appliance stock is biased upwards. This, in turn, biases downwards estimates of the long-run price and income elasticities of the appliance demand for residential electricity.

As the elasticity of the electricity and natural gas demand with respect to new completions is one by construction, the income elasticity of electricity for new completions depends directly on the income elasticity of housing demand. 9/

Estimates of the income elasticity of housing demand in Canadian and American studies range from .35 to 2.3 with the majority of them between 0.6 and 1.0. $\frac{10}{}$ Thus, the income elasticity of electricity demand should fall within this same range.

Forecasts for 1971 and 1972, the two additional time periods of data that became available, are reported in Tables 2 and 3 for each of the four regions. Inspection reveals that generally, the model forecasts the growth rates reasonably well for the two years.

$$\frac{\Delta E}{\Delta Y} \; \frac{Y}{E} \; \equiv \; \frac{\Delta E}{\Delta R} \; \frac{c}{E} \; \frac{\Delta c}{\Delta Y} \; \frac{Y}{R} \; = \; \frac{\Delta c}{\Delta Y} \; \frac{Y}{c}$$

10/ These estimates are taken from Smith (1974:79-30).

^{9/} Given, $\frac{\Delta E}{\Delta R} \frac{c}{E} = \frac{\partial \Delta E}{\partial \Delta c} \frac{\Delta c}{\Delta E} = 1$ in our model, then

Conclusions

The model of residential electricity and natural gas demand developed in this paper is composed of two parts:

- (1) a modal choice model to explain the exclusive selection of one of the available choices of fuels for home heating (electricity, natrual gas, oil);
- (2) a continuous choice model of durable appliance demand and consequently energy demand for appliances.

The resulting empirical estimates indicate that major changes in the heating system of houses are very price and income responsive, whereas appliance decisions of a more continuous nature are much less price and income responsive with stocks adjusting fairly quickly towards their long-run levels.

Both the electricity and natural gas models forecast changes in demand fairly accurately although a few caveats seem in order.

The results of this study and any other study using the same estimation period must be used with caution when forecasting or analyzing policy for periods in which the explanatory variables have changed greatly. The period analyzed in this study, 1958-71, involves relatively smooth changes in real energy prices and the other explanatory variables. For changes of the same order of magnitude and speed, the models could be expected to perform reasonably well. The greater the difference between the values of the explanatory variables in the forecast period and their mean values for the estimation period, the greater is the variance of the forecast errors. In addition, as the model is a linear approximation

to a more general demand function, the further one is from the point of approximation, the greater is the difference between the true relationship and its linear approximation. Further, the larger are the changes in exogenous variables, the more difficult it is to maintain the assumption of a constant rate of adjustment of the stocks of consumer durables.

Finally, there is the question of seasonal, daily and hourly fluctuations in demand. For electric and gas utilities, especially for decisions on peaking capacity and optimal rate design, the time distribution of demand over the year is as important as total consumption during the year.

Table 1

Variables

Δ	- indicates a one-year change in
Ee	- total residential electricity consumption
Ea	- total residential natural gas consumption
E _h	- residential electricity consumption for heating
re a	- residential electricty consumption for appliances
E _h g	- residential gas consumption for heating
E _a ⁹	- residential gas consumption for appliances
Н	- number of households
e _h	- "typical" electric heating demand by a household
D	- degree days below 65°F in the months of January to May and
	September to December
С	- housing completions measured as a two year moving average of
	a single family, semi-detached and row housing completions
	weighted by an index of size for heating requirements
r	- housing renvoations
d	- deaths of existing housing stock
e _{hi}	- "typical" electric heating demand for housing change i = e,r,d
Pe	- the marginal price of electricty for residential consumers between
	500 kwh and 1000 kwh per month, deflated by the consumer price
	index (CPI), lagged one year.
Pq	- the marginal price of gas to a typical residential heating
	customer deflated by the CPI, lagged one year

Table 1 (continued)

p _o	- the retail price of home heating oil, deflated by the CPI,
	lagged one year.
ξ	- proportion of households with access to natural gas
ea	- "typical" electric appliance load by a household
g _a	- "typical" natural gas appliance load by a household
S _e	- the stock of durable appliances using electricity
Sg	- the stock of durable appliances using natural gas
S	- the total stock of durables
PL	- Canadian consumer price index for consumer durables, deflated
~	by CPI; $p_{I}(\rho+\delta)$, a user cost for durables, lagged one year
ρ	- real discount rate, estimated as the ninety-day rate on
	commercial paper minus a correctrion for anticipated inflation
δ	- a depreciation rate on consumer durables, assumed to be .10
θ, π	- technologically optimal kwh or mcf per unit of electric or
	gas appliance respectively
η ^e , η ^g	- the annual rates of change in energy inputs per unit of service
	produced by durables and energy for electricity and natural gas
	respectively, assumed to be01
λ	- a shadow price on stocks of appliances held by a "typical" household
Υ	- personal disposable income per household, deflated by the CPI,
	lagged one year
HG	- an estimate of the number of households in an area serviced by gas

Table 1 (continued)

- +G' an estimate of the number of old households in areas newly serviced by natural gas
- the ratio between long-run desired natural gas consumption and actual average natural gas consumption
- δ a dummy variable equal to 0 prior to 1963, equal to 1 otherwise
- the annual rate of adjustment for households towards their target stock of appliances
- $-\mu^{\text{S}}$ the rate of adjustment towards a target stock of gas appliances for existing households in the first year of newly established natural gas service

Estimation of Residential Electricity Demand

(i) OLS

$$\Delta E^{e} = (.125 - .091p_{e} - .075p_{o} + .056p_{g})c + .025 H(-1) + .053 \Delta D$$

$$(.073) (.026) (.084) (.021) (.007) (.017)$$

$$+ .329\Delta E^{e}(-1) - .004H(-1)\Delta p_{e} - .051H(-1)\Delta p_{g} - .020H(-1)\Delta p_{I}(\rho+\delta)$$

$$(.160) (.052) (.055) (.014)$$

$$+ .063\Delta Y - .0001\delta$$

$$(.090) (.003)$$

 $R^2 = .900$

Forecasting

2)

1) Correlation Coefficient Between Actual and Predicted = .768

nge) Predicted (% change)	4.9	6.9	2.2	20.
Actual (% Change)	8 6.3	5.5	3.0	0.0
7	Quebec 1971 1972	Ontario 1971 1972	Praries 1971 1972	B.C. 1971
۳: د:				

Table 2 (Continued)

Estimation of Residential Electricity Demand

(ii) Hildreth-Lu

$$\Delta E^{e} = (..038 - .048p_{e} - .016p_{o} + .033p_{g})c + .010 \text{ H(-1)} + .048 \Delta D$$

$$(..055) \quad (.018) \quad (.059) \quad (.015) \quad (.005) \quad (.016)$$

$$+ \quad .678 \Delta E^{e}(-1) - .034 \text{ H(-1)} \Delta p_{e} - .025 \text{ H(-1)} \Delta p_{g} - .035 \text{ H(-1)} \Delta p_{I}(\rho + \delta)$$

$$(.125) \quad (.045) \quad (.046) \quad (.046) \quad (.023)$$

$$+ \quad .084 \Delta Y - .002$$

$$(.093) \quad (.002)$$

Forecasting

1) Correlation Coefficient Between Actual and Predicted = .822

 R^2 = .924 Rho = -.65 Standard Error (Rho) = .11

Predicted (% Change)	5.00	7.1	6.5 8.5 8.5 8.5 8.5 8.5 8.5 8.5 8.5 8.5 8	1.7
Actual (% Change)	8.3	5.5	3.0	2.9
	1971	1971	1971	1971
	Quebec 1971 1972	Ontario 1971 1972	Praries 1971 1972	
2) Fit:				

Estimation of Residential Natural Gas Demand

Regression

$$\Delta E^{9} = (-.268 + .300p_{e} + .217p_{o} - .143p_{g})c - .025 \text{ H}(-1) + .182 \Delta D$$

$$(.156) (.101) (.212) (.070) (.039) (.043)$$

$$+ .284 E^{9}(-1).\text{HG}'(-1)/\text{HG}(-1) + .508 \text{ H}(-1)\Delta p_{e} - .209 \text{ H}(-1)\Delta p_{g}$$

$$(.159) (.263) \cdot (.263) \cdot (.440)$$

$$- .079 \text{ H}(-1)\Delta p_{I}(p+\delta) - .766 \text{ H}(-1)\Delta Y$$

$$(.064) (.347)$$

$R^2 = .781$ D.W. = 2.56

Forecasting

1) Correlation Coefficient Between Actual and Predicted = .813

Predicted (% Change)

Actual (% Change)

2.6	7.4	4.1	2.6
2.1	11.4	11.0	4.2
Quebec 1971 1972	Ontario 1971 1972	Praries 1971 1972	B.C. 1971

Table 4

Elasticity Estimates

I Electricity Demand

i) Equation 1 (OLS)

Variable		Heating	Appliance
	(upper)	(lower)	(long-run)
EL(p _e)	-6.07	-2.28	01
EL(p _o)	-5.00	-1.88	
EL(p _g)	3.73	1.40	07
$EL(p_I(\rho+\delta))$			03
EL(c)	1	1	
EL(Y)			.10
μ			74
ii) Equation	2 (HILU)		
EL(p _e)	-6.86	-1.20	10
EL(p _o)	-2.29	40	
EL(p _q)	4.71	.83	07
EL(p _I (ρ+δ))			10
EL(c)	1	1	
EL(Y)			.24
μ			35

Table 4 (continued)

II Natural Gas Demand

Variable		<u>Heating</u>	Appliance
	(upper)	(lower)	(long-run)
EL(p _e)	3.70	2.53	.51
EL(p _o)·	2.68	2.05	
EL(p _g)	-1.77	-1.35	21
$EL(p_{I}(\rho+\delta))$			079
EL(c)	1	1	
EL(Y)			77
μ			1

APPENDIX A

The proportion of households in areas serviced by gas is estimated using data on miles of distribution pipeline under six inches in diameter and the proportion of households in urban areas with population of 10,000 or more.

A plot of miles of distribution pipeline per household suggests two phases of expansion in each region: an initial expansion in the more densely populated areas and a subsequent expansion into less densely populated areas. As the number of households potentially serviced per mile of pipeline is lower in the latter areas, the increase in the number of potentially serviced households for a given increase in pipeline mileage is also lower. By choosing the appropriate years for each phase and plausible values for the proportion of households potentially serviced at the end of each phase, series can be constructed for the whole estimation period for the proportion of households in serviced areas. The resulting formula used to estimate the proportion of households in areas serviced by gas, ξ , for each region is as follows:

Quebec:	ξ= .80 PLH URB	PLH < PLH*
	ξ= .80 PLH* URB + .40 (PLH-PLH*) URB	PLH > PLH*
Ontario:	ξ = .18 PLH URB	PLH < PLH*
	ξ = .18 PLH* URB + .10 (PLH-PLH*) URB	PLH > PLH*
Praries:	ξ= .22 PLH URB	PLH < PLH*
	ξ= .22 PLH* URB + .04 (PLH-PLH*) URB	PLH < PLH*
B.C.:	ξ= .15 PLH URB	
	ξ= .15 PLH* URB + .10 (PLH-PLH*) URB	PLH > PLH*

where PLH is miles of pipeline per thousand households, PLH* is miles of pipeline per thousand households at the end of phase 1, and URB is the urbanization ratio.

The availability series used in estimating the models is a simple two-year moving average of the series $\,\xi\,$.

AN ANALYSIS OF PRICE ELASTICITY
OF INDUSTRIAL DEMAND FOR ELECTRICITY
IN ONTARIO HYDRO'S SERVICE AREA

A Report to Ontario Hydro

by National Economic Research Associates, Inc.

March 1976



I. INTRODUCTION

The primary purpose of this study is to ascertain whether patterns of industrial demand for electricity within Ontario during the period 1964 to 1972 suggest price elasticities consistent with those estimated by NERA using United States data. These estimates range around -0.5 for a typical mix of industries. The main conclusion of the study is that the Ontario data do suggest very similar underlying price elasticity values. Indeed, both the U.S. and Ontario data bases suggest the NERA results may be slight overestimates of true price elasticities (in absolute terms).

In order to facilitate an understanding of the factors which should be incorporated in a complete econometric model of industrial demand for electricity, Section II provides an overview of the underlying economic issues of industrial demand for electricity. The role played by the price of electricity, the prices of alternative fuels, such as utility gas and fuel oil, and the possibility of substitution among these fuels is emphasized. In addition, the importance of ascertaining the degree of substitution and/or complementarity among factors of production (such as between energy and capital) and the impact of increasing energy prices on the cost of production are discussed. Finally, consideration is given to the degree to which most econometric models have, to date, captured the economic issues we

outline. It is the objective of Section II to provide the reader with a theoretical framework against which to interpret the results we later present and against which to evaluate the attributes and shortcomings of the models considered.

Section III recapitulates the specification of the NERA model and presents the results of the comparison of the predicted growth rate¹ of industrial demand for electrical energy within Ontario Hydro's service territory with the actually experienced growth rate of demand. We conclude in Section III that the NERA model underpredicts (i.e., statistically underestimates) growth in industrial demand for electricity in Ontario Hydro's service area by approximately 1.0 percent for most industries.

Section IV expands the discussion of Section II and reviews two recent econometric models of industrial demand for electrical energy. The attempt of Section IV is to reconcile the slight disparity observed between the growth rates estimated by the NERA model and the actual growth rates in Ontario Hydro's service area. The fact that the NERA model consistently underpredicts growth during a period of rising real prices may suggest that our estimates of price elasticity are slightly high. Alternatively, this fact may

In this context, the term "predicted growth rate" means the statistically estimated growth rate; it does not refer to an estimate of future growth rates.

imply that the predicting equation is incomplete, i.e., that other significant causative variables have been omitted. Section IV provides a more complete discussion of the phenomena which might have contributed to the slightly low estimates. The two other models of industrial demand for electrical energy which are considered both incorporate at least some of the variables which may influence industrial demand for electricity but which are omitted in the NERA It is sufficient here to note that, even though these two models are substantially different from and perhaps more complete than the NERA model, both suggest price elasticities for electricity within close range of the NERA estimates. Therefore, it seems reasonable to conclude that the NERA estimates of price elasticity are, at worst, slight overestimations of real price elasticities (in absolute value). The NERA model's penchant for slight underprediction with Canadian data of historical growth may be due to improper specification of the price of competing fuel alternatives and/or to the omission of supplementary and complementary effects among the various factors of production, including energy inputs.

An appendix is included at the end of the study which contains, among other things, pertinent historical information on disaggregated industrial production. Historical data on substitution among different sources of energy within the industrial sector is also contained in this appendix.

The primary conclusions of this study are as follows: as mentioned, patterns of industrial demand for electricity within Ontario during the period 1964 to 1972 do suggest price elasticities consistent with those estimated by NERA using United States data. Consequently, it is our opinion that the NERA results can be used by Ontario Hydro for purposes of ascertaining the effect of electricity price changes on industrial demand for electricity.

With respect to the NERA model's usefulness in forecasting changes in industrial demand for electricity brought about by changes in variables other than price, it has already been noted that the model tends to underpredict growth in demand. The discussions (in Section IV) of the specification and conclusions of two other econometric studies and (in Section II) of the factors which should be incorporated in a complete econometric model of industrial demand for electricity suggest that further research is required to specify a model which fully captures the effects of all causative variables, including changes in energy prices and availability of competing fuels.

Our recommendations to Ontario Hydro are thus:

(1) to consider the NERA estimates of electricity price elasticity with respect to industrial demand as applicable to Ontario Hydro's service area; and (2) to pursue further research in the area of forecasting changes in industrial demand for electricity, incorporating those factors discussed in Sections II and IV of this study.

II. THE INDUSTRIAL DEMAND FOR ELECTRICAL ENERGY: AN OVER-VIEW OF THE UNDERLYING ISSUES

An ideal econometric analysis of the industrial demand for electricity should focus on at least three interdependent areas of research and should aim at providing answers to the following questions: (a) is the industrial demand for electricity responsive to a change in the prices of electricity and alternative fuels such as utility gas, oil, coal and LPG; (b) can electricity, or energy, be substituted for capital, labor or other types of raw materials; (c) does an increase in the price of electricity, or of energy, affect the average cost of production, and if so, does this effect have an impact on the demand for the final product?

In order to answer these questions, the econometric model must consider electricity, gas, oil, etc. as inputs into the production process of the typical firm on a par with capital, labor or other raw materials. Until the recent energy crunch, economists had concentrated their efforts on the study of production as being almost uniquely dependent on capital and labor and had omitted any reference to the role played by electricity, gas, etc. The dwindling U.S. supply of natural gas and the accelerating rise in the prices of oil and electricity have shifted the focus of attention. It is now widely recognized that energy, as a factor of production, can seriously distort the level of industrial activity if its supply is severely limited or if it is available only at a much higher price than previously.

Available econometric analyses of the industrial demand for electricity have stressed the long-run impact of changes in price of electricity on changes in consumption of electricity. A comparison of estimated long-run price elasticities from these different analyses is shown in Table II-1. In the course of their research, economists have evolved three important criteria for estimating viable models of industrial demand for electricity. These criteria are:

- 1. The analysis must be disaggregated by type of industry since most industries are characterized by a unique technology that may explain, to a large extent, the differences in electricity intensiveness found among industries.
- 2. The analysis must consider the impact of price changes by end use. Industrial consumption of electrical energy is primarily for lighting, air conditioning and technologically oriented uses such as motor drive.² In a

See, for example, T. D. Mount, L. D. Chapman and T. J. Tyrrell, Flectricity Demand in the United States: An Econometric Analysis (Oak Ridge, Tennessee: Oak Ridge National Laboratory, June 1973); John Wilson, "Residential and Industrial Demand For Electricity: An Empirical Analysis" (Ph.D. dissertation, Cornell University, June 1969) and; R. E. Baxter and R. Rees, "Analysis of Industrial Demand for Electricity," The Economic Journal, Vol. 78, No. 310 (June 1968).

The 1968 U.S. industrial electricity consumption was divided as follows: electric drive, 79.6%; electrolytic process, 11.7%; direct heat, 5.4%; other, 3.3%. See, U.S. Office of Science and Technology, Patterns of Energy Consumption in the United States (U.S. Government Printing Office, Washington, D.C., 1972), Figure 11, p. 85.

long-run equilibrium situation, it can be assumed that there will be practically no possible substitution between electricity and other fuels for lighting, and it is doubtful that there will be any for air conditioning. Therefore, changes in the price of natural gas or oil would not affect the consumption patterns of electricity for these uses. This is not the case with technologically oriented uses, however, where over a sufficiently long time period it is possible to devise new technologies which utilize gas or oil instead of electricity.

3. The analysis must take into account the aggregation difficulties associated with variations in electricity intensiveness among sub-groups within the same industry and the influence of price differences among regions on the geographical location of industries.

Therefore, an answer to the first question raised above, namely, what is the effect of a change in the price of electricity and of other fuels on the consumption of electrical energy, is complex, especially in relation to the type of data usually available. It is believed, however, that an answer to the first question only would be insufficient for a thorough understanding of the problem at hand. If electricity, or energy, must be considered a bona fide factor of production, and we believe it must, then it is necessary to answer our second question: can there be any substitution between energy and other factors of production? This problem

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is considered more fully in Section IV of this study but it is important to stress a number of points here. Since the prices of all energy sources are increasing and the availability of utility gas and, to some extent, locally produced oil is becoming increasingly uncertain, it is possible that these phenomena will exert a substantially depressing effect on the manufacturing sector. On the other hand, if substitution among factors of production is feasible, an infusion of capital or labor may be able to take up the slack created by the energy situation. Specific industries may thus decrease their consumption of energy either because prices are too high or because supplies are unavailable, and continue to produce at pre energy crisis levels.

Finally, given that we can evaluate the impact of the prices of electricity and of other fuels on the demand for electrical energy, and that the problem of substitution among factors of production can be solved, we still need to know the effect that a change in the price of electricity will have on the cost of production, and ultimately on the demand for the final product of a particular industry.

It is clear that answers to the three questions formulated above are of major importance not only to governmental agencies considering energy policies but also to private and public utilities that have to plan future energy supplies. An increase in the price of electrical

energy may lead to a cutback in consumption and, therefore, to a reduction in the need for additional generating capacity; moreover, a rise in the price of electrical energy may affect industrial production adversely if other investment opportunities are rendered more lucrative by comparison.

Consequently, in the remaining sections of this study, we attempt to provide answers to these three main questions, but we are careful to indicate the limitations of available econometric models to answer these questions fully.

COMPARISON OF ESTIMATES OF LONG-RUN PRICE ELASTICITIES

Industry	Fisher and Kaysen ¹	Wilson ²	NERA 9
	(1)	(2)	(3)
Textile	-1.62	-1.22	-0.63
Paper	-0.97	-1.64	-0.56
Chemical	-2.60	-1.60	-0.91
Petroleum Refining		-	-0.91
Primary Metals	-1.28	-1.31	-0.98

F. M. Fisher and C. Kaysen, A Study in Econometrics: The Demand for Electricity in the United States, (North Holland Publishing Co., Amsterdam: 1962).
J. W. Wilson, "Residential and Industrial Demand for Electricity: An Empirical Analysis," unpublished Ph. D. diss., (Cornell University: 1969).
Table III-2.

III. ECONOMETRIC ANALYSIS OF THE INDUSTRIAL DEMAND FOR ELECTRICITY

In this section, we compare estimates of growth in industrial consumption of electricity which are suggested by the NERA model to actual industrial consumption of electricity. The method utilized is to apply the estimated coefficients, obtained from using U.S. industrial data, to similarly defined Ontario industrial data. Our primary objective here is to analyze the predictive accuracy of the NERA forecasting model when applied to a comparably defined industrial data base for the Province of Ontario. The underlying supposition is that, if the NERA model accurately predicts the observed pattern of industrial consumption of electricity in the Ontario service area, it will then be possible to draw inferences as to the influence of output and of price changes in electricity and alternative fuels on the demand for electrical energy. We first consider the specification of the NERA model and then present the results of its application to Ontario Hydro's service area.

A. The NERA Model

The NERA model projects growth in usage by major industrial users as a function of the growth in output, the growth in the average price of electricity and the growth in the average price of alternative fuels. The functional

form of the model is such that estimated coefficients are elasticities. 1

The parameters of the U.S. model were estimated from a cross-sectional sample of Standard Metropolitan Statistical Areas (SMSA) and states for the year 1963. Electricity sales were regressed against a measure of economic activity, the price of electricity and the price of a major competing fuel (oil).

In developing this model, we have focused on the need to disaggregate all manufacturing operations into separate industrial components. This need arises because different production processes make different uses of electricity. In particular, process uses of electricity differ greatly as does the proportion of electrical power used directly in

We would like to point out that the analysis of the industrial demand for electricity considered in this study makes use of only one such model developed by NERA. Kent Anderson, Senior Consultant at NERA's Los Angeles office, has also done extensive research in this area. His most recent model which analyzes sales to industrial customers is made up of data from eight different two-digit indusries and from a hypothetical ninth "all other" industry which uses coefficients that are averages for twelve additional manufacturing sectors. The model includes two alternative sets of submodels: one set using fuel-split models and one set using electricity-only equations. The fuel-split models estimate total energy demand by industry and then divide this total between electricity on the one hand and fuels taken together on the other hand. The electricity-only model is made up of two equations, one determining the price effect and the other determining the total amount of electricity purchased. In general, the results suggest slightly larger elasticity coefficients for the price of electricity, in absolute terms, than those reported in this section.

processes. Consequently, it makes no sense to study the sum total of industrial consumption, combining, for example, necessarily large users of electricity such as aluminum plants with less intensive users such as food processors. Our analysis, therefore, develops separate equations for projecting growth in electricity demand for each of five industries which are intensive users of electricity: textile mill products, paper and allied products, chemicals and allied products, petroleum refining and primary metals. In addition, a sixth category, all other industries, is considered.

Not surprisingly, these industries are also among the heaviest users of electricity in Ontario, accounting for 63.0 percent of total industrial electricity sales in 1972. Consequently, it is logical to apply the five equations estimated from U.S. data to Canadian data for these industries, after transcribing the Canadian Standard Industrial Classification (SIC) index into U.S. equivalents. (This procedure is shown in Table III-1.) As is done for the U.S. model, a rate of growth for total sales to the industrial sector in Ontario Hydro's service area is calculated after weighted elasticity coefficients for each industry are combined.

In addition to the disaggregation problem, we encountered an additional obstacle to accurately estimating the parameters of the equations from U.S. data. This second problem stems from the so-called "location effect," i.e., from variations in industry mix across geographical areas

due to the fact that, historically, energy-intensive industries have tended to locate in low-fuel cost areas in the U.S. In the absence of specific modifications of our econometric model, our estimates of price elasticity in two-digit industries would not be free from these location effects, since two-digit industries are simply aggregates of more homogeneous three-, four- and five-digit industries. These subindustries exhibit wide variations in their electric intensiveness. Failure to account for geographic variations in industry mix could lead to price elasticity estimates reflecting the relationship between electricity price and the type of industry locating in a particular area, rather than the relationship between electricity price and the industry's demand for electricity, net of location effects.

The following example is illustrative of this point. If electricity price is related to mix but not to intensity of use, a rise in electricity price in a particular area will only affect electricity consumption in that area insofar as it rises relative to other areas which represent viable alternatives. A general rise in price in all areas would have no effect on electricity usage and even a rise in a single area would only affect consumption in that area, not in the country as a whole. If, on the other hand, electricity price is really a determinant of intensity of use within a single, homogeneous industry, price rises in single areas or in the nation generally would have the effect of curtailing growth in industrial demand.

In estimating the parameters of the six equations, we attempted to control for these variations in industry mix across areas. Initially, value added was used as a measure of economic activity. We then substituted for value added a measure of economic activity adjusted for industry mix. This variable measures what electricity consumption in each industry would have been if, for each of the more detailed industries making up these aggregates, electricity consumption per dollar of value added had been the same as in the United States generally. We then examined the relationship between the price of electricity and the differences between actual usage in each industry and that which would prevail if consumption in each subindustry were at the national average. To the extent that actual consumption was below that predicted in areas in which the price of electricity was high and above that predicted in areas where the price was low, this would suggest that intensity of usage was varying in response to electricity price and not simply to the mix of component industries.

The parameters reported in Table III-2 for industrial equations are interesting in several respects. First, the equations have outure elasticities which, in all cases, are approximately equal to one. Other things being equal, this suggests that the growth in electricity sales is nearly proportional to the growth in output. This assumption is largely verified in Figures III-1 through III-20, which show percentage

changes in the levels of value added, electricity consumed, and energy consumed for two-digit industries over the period of analysis. As can be observed from these figures, all three of these variables have, for the most part, tended to move together; this pattern is most consistent with respect to movements in electricity and value added. Similarly, Figures B-1 through B-19 of Appendix A, which show changes in the ratio of electricity per dollar of value added for twodigit industries over the historic period also tend to corroborate the econometric results. As can be observed from these figures, while the electricity per dollar of value added ratio has increased for a number of industries, these increases have been only moderate, i.e., the growth in electricity sales has been nearly proportional to the growth in output for most two-digit industries. Second, the electricity price elasticities observed in these equations are quite low (ranging from -0.26 to -0.98, as shown in Table III-2) by comparison to other estimates reported in the literature. Third, in three of the industries examined, electricity sales are responsive not only to changes in the price of electricity but also to changes in the price of oil. Thus, a rise in the price of energy will have a smaller impact on electricity sales than a rise in the price of electricity alone.

B. Application of the NERA Model to the Ontario Hydro Data Base

In order to measure the predictive accuracy of the NERA industrial model and its applicability to Ontario data,

we have used it to analyze the growth in sales of electricity to individual industries between 1964 and 1972. These results are described in Table III-3.

Three separate estimates of growth in consumption of electricity were made. The first set takes into account growth in value added, unadjusted for industry mix, and growth in the real prices of electricity and oil. The second set takes into account growth in value added, adjusted for industry mix, and growth in the real prices of electricity and oil. The third set takes into account only growth in value added, adjusted for industry mix. It is our judgment that the first methodology best predicts industrial growth in Ontario Hydro's service area. The second methodology, which adjusts for changing subindustry mix within the larger two-digit industries, underpredicts growth to a greater extent than the first method. This may be due to the fact that the kilowatt-hour per dollar of value added ratio for a number of these fast-growing subindustries increased over the period of analysis; this phenomenon would not be reflected in our corrections for industry mix which are based on 1963 ratios. 2 Therefore, based on comparisons of rates of growth in columns (1) and (2) (Table III-3), we observe that the

The graphs and discussion of trends in electricity consumption by key electric-intensive two-digit industries (Appendix A) are corroborative of the supposition that many of these subindustries probably increased in electric intensiveness.

NERA model consistently underpredicts growth in electricity consumption during the period 1964 to 1972 by approximately 1 percentage point, except for the petroleum refining industry where the NERA model underpredicts growth by 3.9 percent. The disparity between actual and predicted values may be attributable to the influences of such omitted factors as the price of capital, the price of labor and the price of materials. Some of the disparity may also be explained by the shift from self-generation to procurement of electrical energy that may have occurred during this period and which is not accounted for by the model. The net impact of the omissions discussed above probably results in elasticity estimates for the price of electrical energy that are too high. As a consequence, a forecast will overpredict consumption when real prices are increasing. In the United States, the real price of electricity declined over the period 1963 to 1971, a fact consistent with the NERA model's overpredicting the growth in consumption for that period (Table III-4). In Ontario, the opposite situation resulted, i.e., the real price of electricity increased slightly for most industries, a fact consistent with the NERA model's underpredicting the growth in consumption during the period analyzed.3

An example may illustrate this point more clearly. Let us assume that the price elasticity for industry X is -0.6. If, during a ten-year period, the real price of electricity went down by 2.0 percent, the end result would have been to increase consumption by 1.2 percent. On the other hand, if the price had gone up by 2.0 percent, the impact would have been to decrease consumption by 1.2 percent.

In general, we may conclude from the results that the demand for electricity by individual industries responds to a change in output (value added) and, to a more limited extent, to a change in the price of electricity. In addition, for some industries, the price of oil is a significant variable. From these results (which are also confirmed by other studies), it is tempting to conclude that, in the future, higher electricity prices will reduce growth in industrial demand for electricity within selected manufacturing industries. Furthermore, it is tempting to infer that higher electricity prices will bring about increased electricity conservation.

However, there are at least three problems associated with this type of reasoning. It is, in part, to the consideration of these problems that we direct our attention in Section IV. As explained in the introduction of this study, we review two other econometric studies of industrial electricity demand in Section IV. Our attempt is to explain the slight disparity observed between the growth rates predicted by the NERA model and the actual growth rates in Ontario Hydro's service area. We do this by evaluating empirical findings in light of the theoretical considerations which follow.



U.S. EQUIVALENTS OF CANADIAN TWO-DIGIT STANDARD INDUSTRIAL CLASSIFICATION INDEX

	United States	Canadian
	(1)	(2)
Textile Products	22	18,23
Paper Products	26	27
Chemicals and Chemical Products	28	37
Petroleum Refining	29	36
Primary Metals		29

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ESTIMATED ELASTICITIES OF MANUFACTURING DEMAND FOR ELECTRICITY IN THE UNITED STATES

Industry	Output Elasticity	Electric Price Elasticity	Alternative Fuel Price Elasticity
grant (College of Annual College of Annual Colle	(1)	(2)	(3)
Textile Mill Products	1.18	-0.63 ^B	-
Paper and Allied Products	0.98	-0.56²	0.41
Chemicals and Allied Products	0.98	-0.91²	0.27
Petroleum Refining	0.98	-0.912	-
Primary Metals	1.03	-0.98²	1.11
All Other Industries	0.92	-0.26 ³	-

¹Assumes oil is the alternative fuel. ²Significant at the 5 percent level. ³Significant at the 10 percent level.

ACTUAL AND PREDICTED GROWTH IN USAGE OF ELECTRICITY BY MAJOR INDUSTRIES IN ONTARIO

1964 - 1972

(1) . (2) (2.4 11.1 2.4 1.1 5.1 4.1 7.2 3.3	for Price Adjusted and Value for Industry Added Mix and Price 7.1% 6.4% 1.1 0.3 3.5	for Price ity and Value ity and Value ite Added ite Adde	Added Added -1.1\$ -1.1\$ -1.0	Adjusted for Industry Mix and Price (6) -1.8% -2.1	for Price and Value Added 1.2% -1.4 -2.7
4.8 3.4	6.3	ه. ش	-1.4	+1.5	+1.5

te /33	Annual Rate \\ 3 & of Growth in the Price of Oil
Annual Rate of Growth in the Price of Oil	Annual Rate of Growth in the Price of Oil
8 ×	β _x ×
Annual Rate \beta_2 of Growth in the Price of Blectricity	Annual Rate β_{L} of Growth in the Price of Blectricity
×	ν ×
Annual Rate of Growth in X	Annual Rate of Growth in Adjusted Value X
" Annual Rate B, of Growth in X	Annual Rate of Growth in Adjusted Value

'Estimated by multiplying average kilowatt-hour consumption per dollar of value added in 1972 in each subindustry at these industry aggregates, then finding the annual growth rates between 1964 and the estimated 1972 consumptions.

ACTUAL AND PREDICTED GROWTH IN USAGE OF ELECTRICITY BY MAJOR INDUSTRIES IN THE UNITED STATES

1963 - 1971

Difference Between Predicted and Actual Adjusted Unadjusted for Force	(5)	-0.30\$	-0.88	-0.78	-1.33	-0.53	
- 1	(4)	1.56%	1.10	-1.89	0.82	1.08	,
Predicted Growth in Usage (1963-1971) djusted Unadjusted for For Price ** P	(3)	6.13%	4.54	5.09	5.05	4.28	4
Predicte Usage (Adjusted for Price	(2)	7.998	6.52	3.98	7.20	5.89	1
Growth in Usage	(1)	6.43%	5.42	5.87	6.38	4.01	,
		Textile Mill Products	Paper and Allied Products	Chemicals and Allied Products	Petroleum Refining	Primary Metals	

"Estimated based on elasticities in Table III-2.
*Estimated by multiplying average kilowatt-hour consumption per dollar of value added in 1963 by value added in 1971 in each subindustry at these industry aggregates, then finding the annual growth rates between 1963 and the estimated 1971 consumptions.

Source:

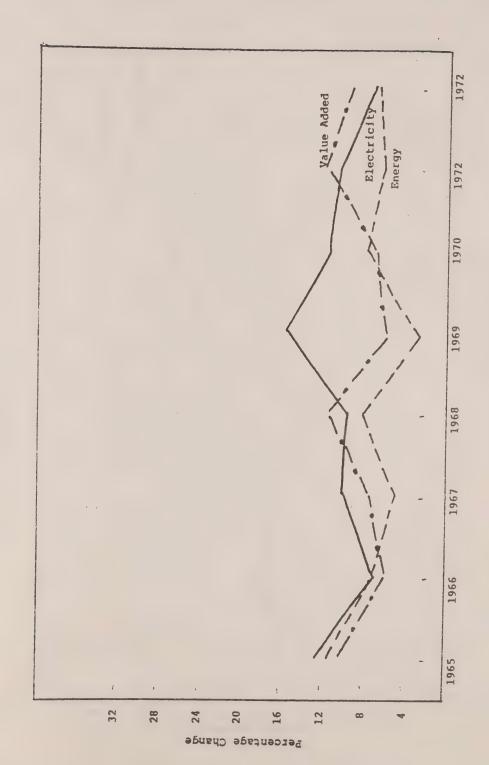
Cols. (1), (2)&(3): Data on value added, U.S. Department of Commerce, Annual Survey of Manufactures: 1970 1971: (1973); Data on Kilowatt-hour consumption based on U.S. Department of Commerce, 1972 Census of Manufactures, Fuels and Electric Energy Consumed, and U.S. Department of Commerce, Census of

Col. (4): Column (2) less Column (1).
Col. (5): Column (3) less Column (1).

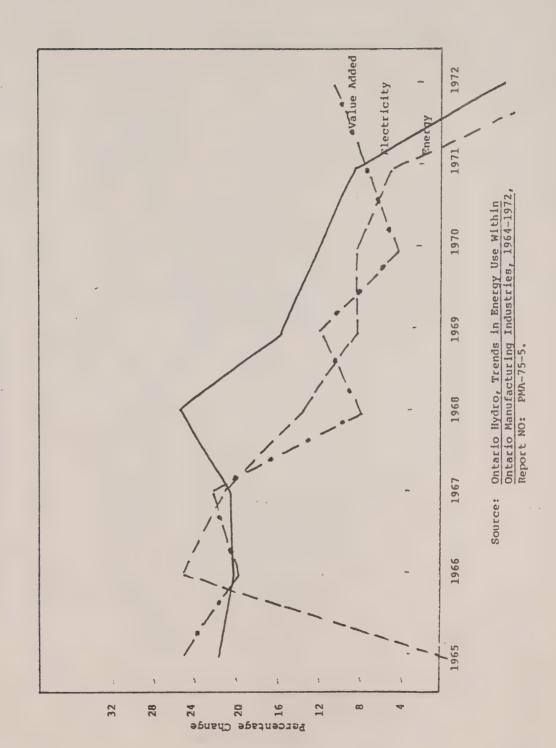
FIGURE III

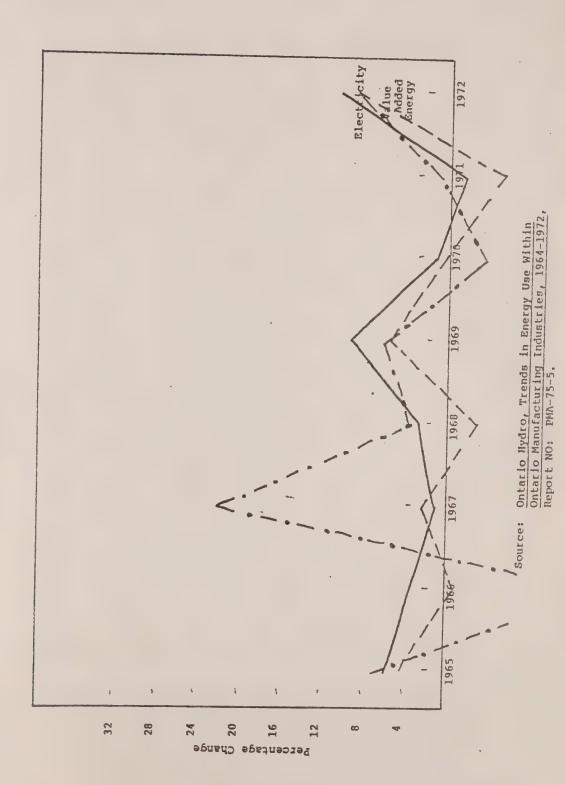
ANNUAL PERCENTAGE CHANGE IN ELECTRICITY AND ENERGY SALES AND VALUE ADDED FOR TWO-DIGIT INDUSTRIES, 1964 TO 1972

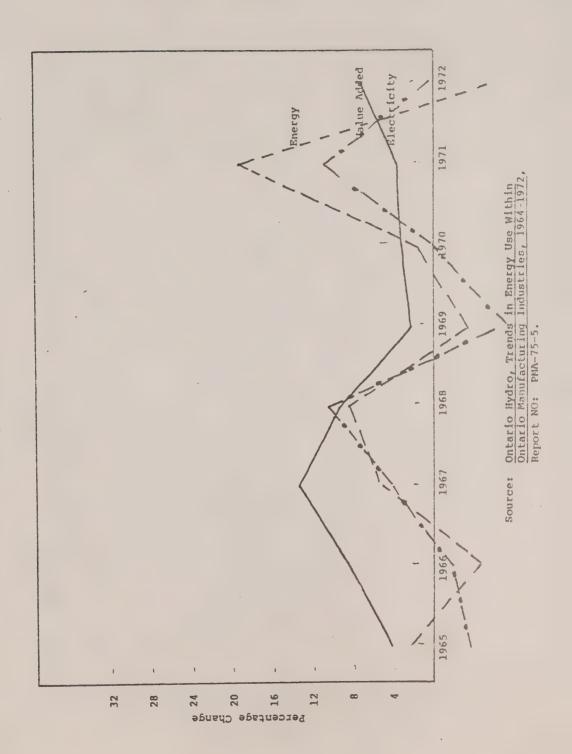


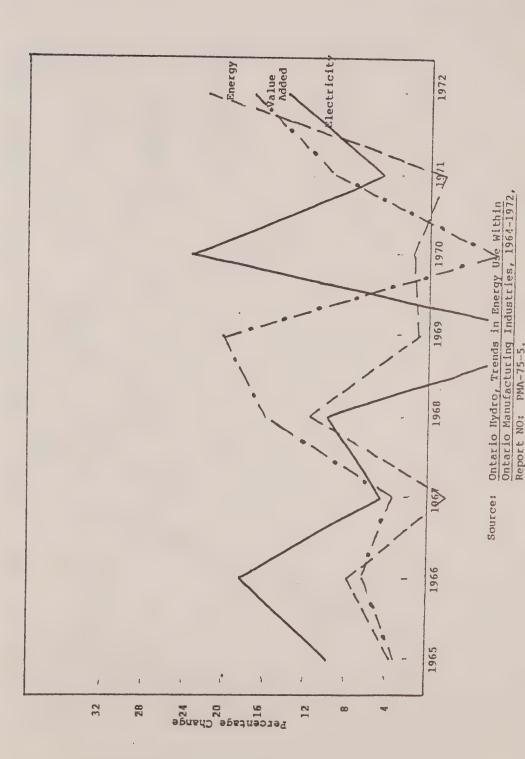


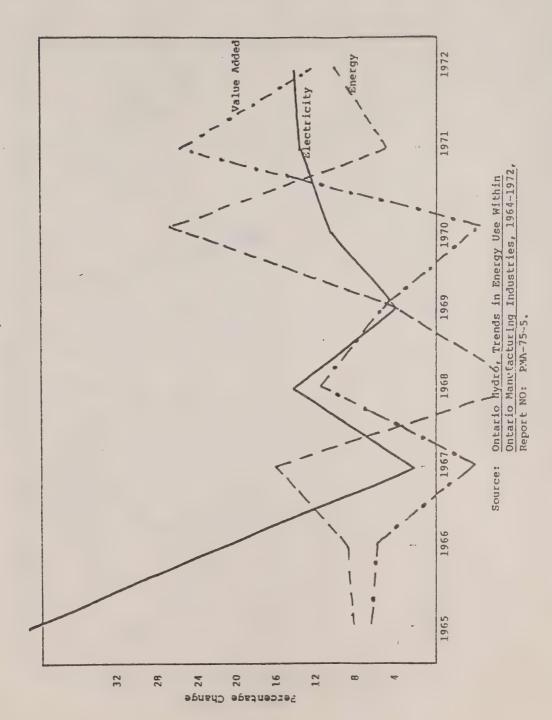
Source: Ontario Hydro, Trends in Energy Use Within Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.

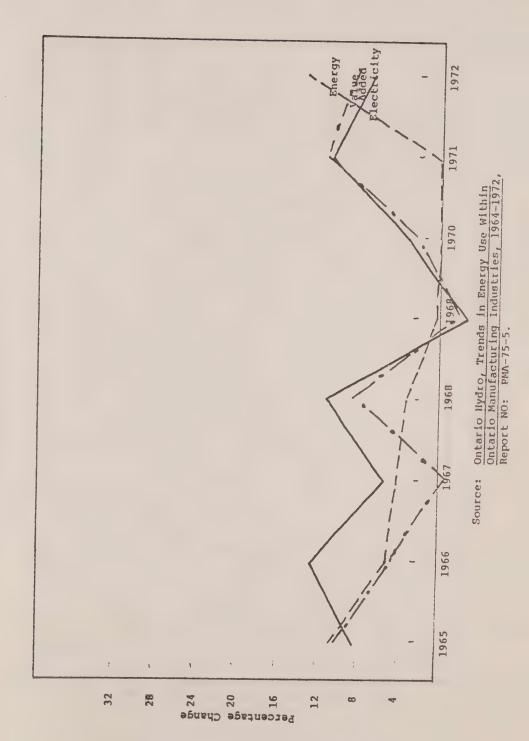




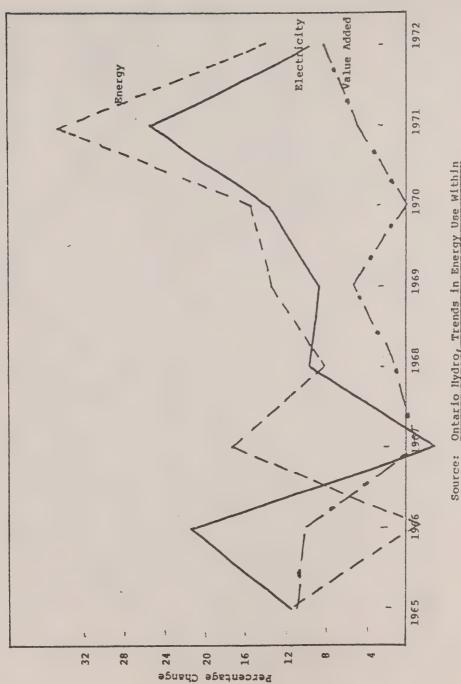




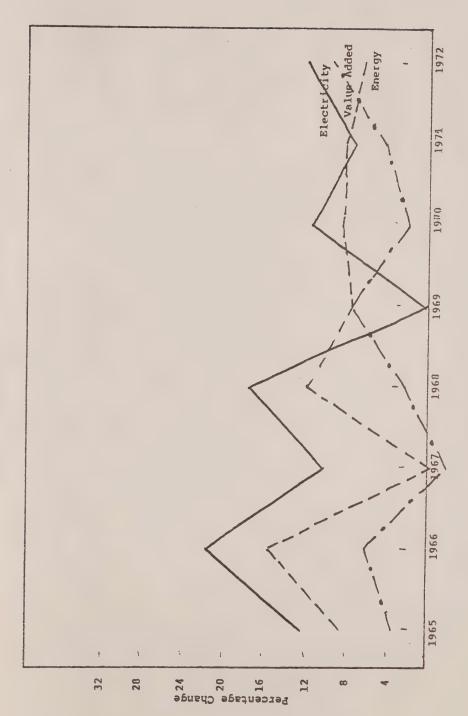




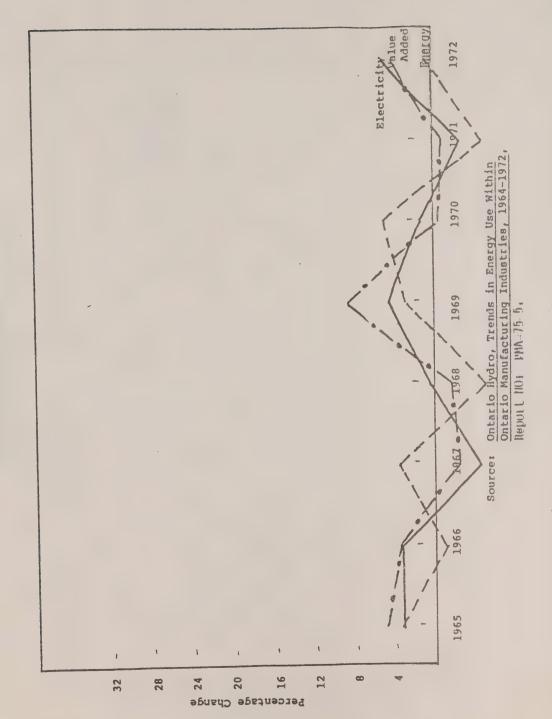
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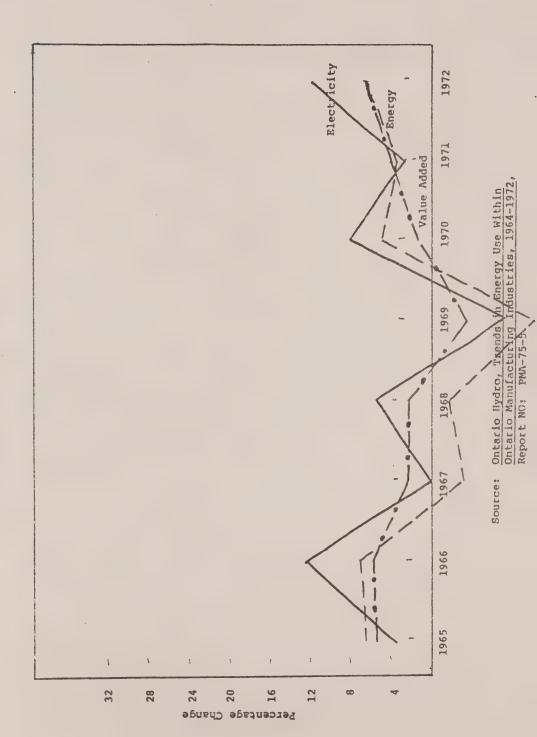


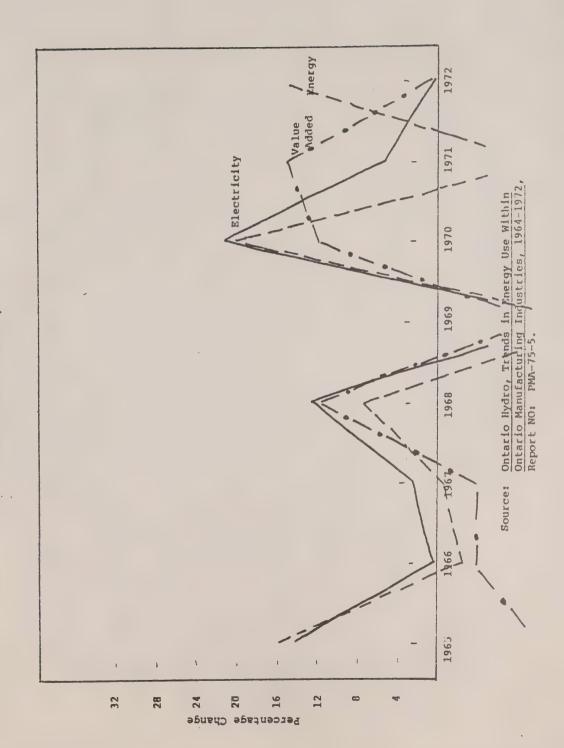
Source: Ontario Hydro, Trends in Energy Use Within Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.

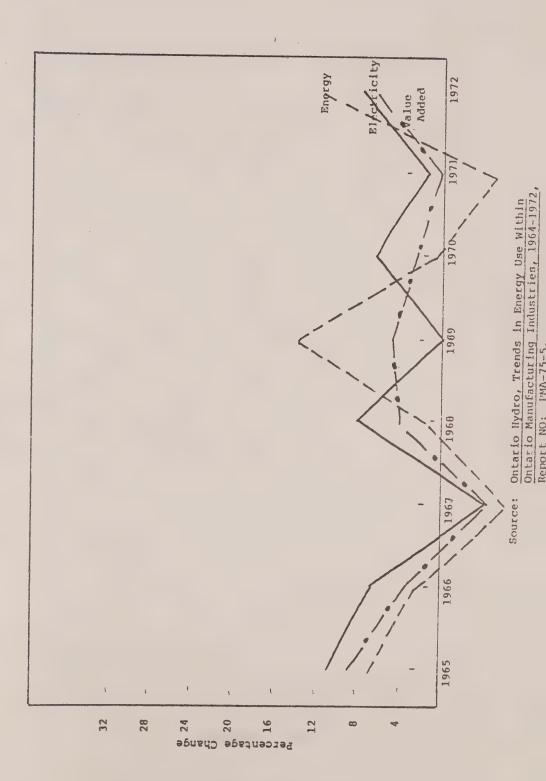


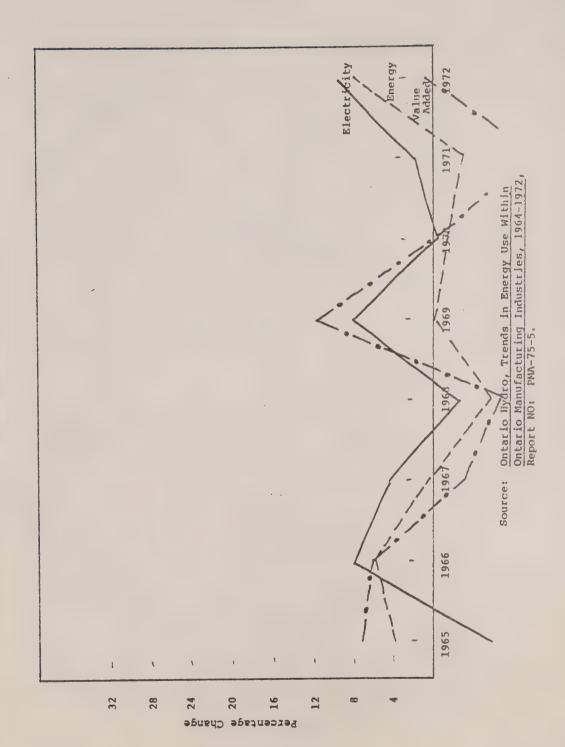
Source: Ontario Hydro, Trends in Energy Use Within Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.

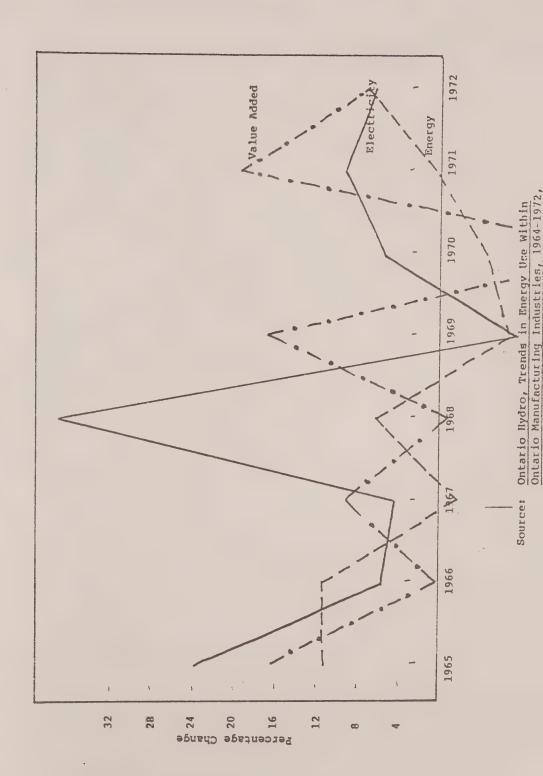


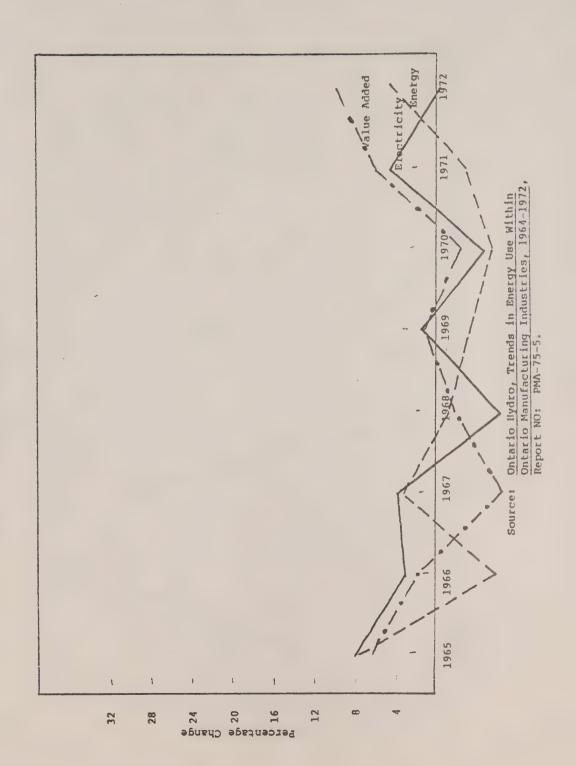


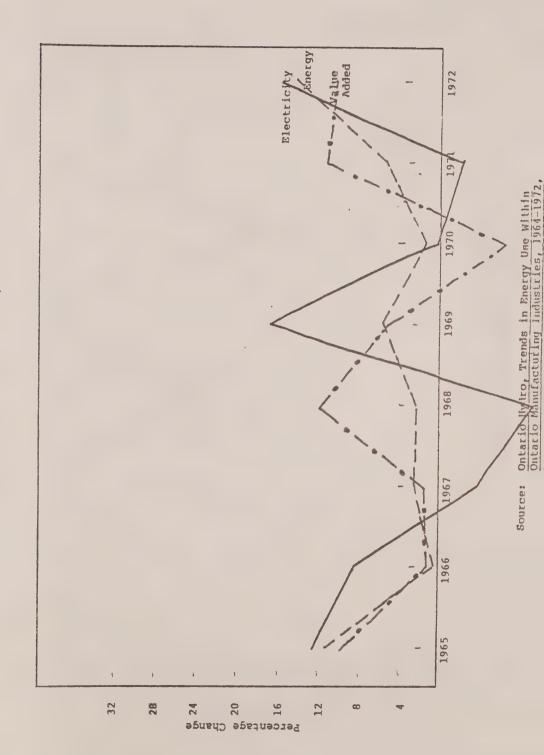


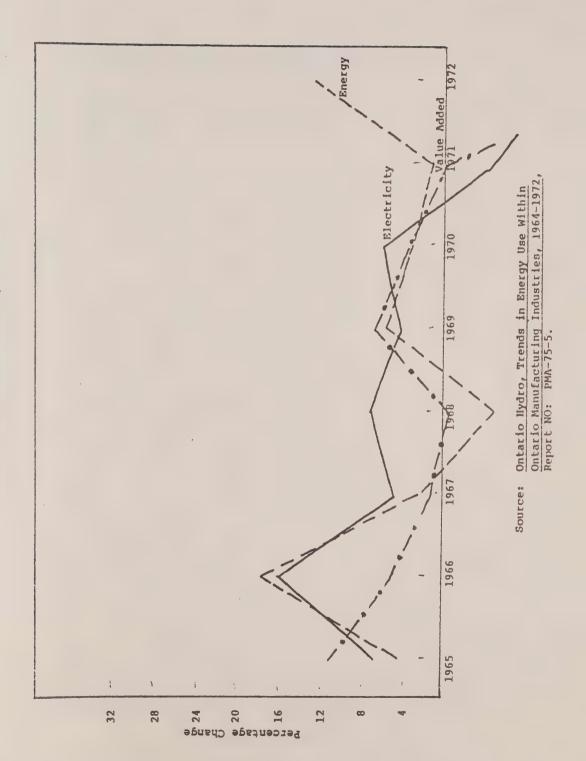


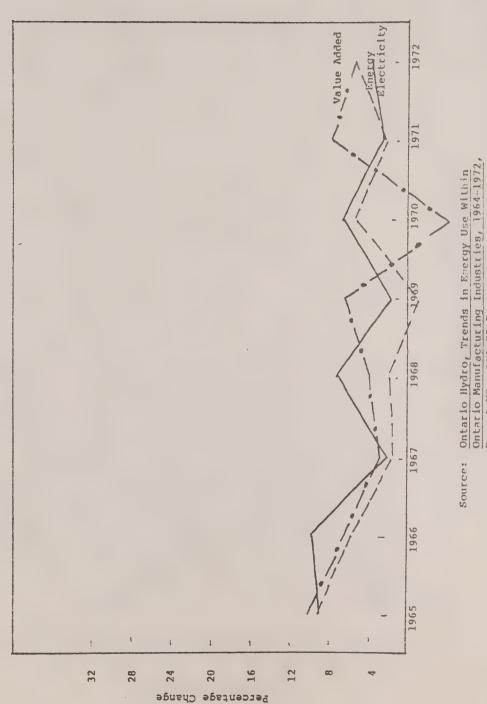












Ontario Mydro, Trends in Emergy Use Within Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.

IV. SUBSTITUTION, COMPLEMENTARITY AND THE DEMAND FOR ENERGY

A. Problems in Interpreting the Results of the NERA Model as Applied to Canadian Data

The first problem we encounter in interpreting the long-run implications of the NERA model, as applied to Canadian data, relates to the fact that the derived elasticity and cross-elasticity coefficients apply to heterogeneous uses of electricity; they reflect unknown quantities of kilowatt-hours consumed for lighting and air conditioning as well as for more technological uses such as motor drive and process uses. It is possible that in the short run, higher electricity prices may encourage reductions in electricity consumption for such end uses as lighting or air conditioning, but it is unlikely that higher prices will encourage reductions in the amount of electricity directly consumed in the production of the final product. In the long run, we must also consider whether electricity and oil (or gas, coal, etc.) are viable substitutes for specific end However, this is a relatively minor problem because the more energy-intensive industries use a major portion of electricity in industrial processes and the elasticities obtained from the NERA model would reflect the long-run adjustment to price changes for the technological uses of electricity.

The second problem we encounter relates to the inadequate treatment the model affords to the possibility

that other important inputs such as capital and/or labor may be either substitutes or complements for electricity or energy in production. The implications of research in this area are twofold: first, given that the demand for electricity or energy is in some degree affected by price and that, on the one hand, electricity or energy and capital and/or labor are complementary goods, a rise in the price of energy and/or electricity may be followed by a decrease in the demand for both electricity (energy) and capital (labor) and subsequently by a decrease in the level of output. If the case of complementarity between electricity (energy) and other inputs is present in all industries, this phenomenon could imply that economic growth will undergo a gradual slowdown. If, on the other hand, electricity (energy) and capital (labor) are substitute goods, the slack created by a decrease in the demand for electricity or energy can be taken up by either an increase in the demand for capital or an increase in the demand for The ultimate effects on output and economic growth are not intuitively apparent in such a case. Second, even though the demand for electricity or energy is price reactive and complementary with respect to capital or labor, the same amount of electricity or energy as before can still be purchased if the added production costs can be passed along to the ultimate purchasers of the products. In other words, because such inputs as electricity, energy, capital, labor, etc. are intermediate inputs, the demand for them is derived

and, consequently, dependent not only on their relative prices but also on the demand for the final product. The more price elastic the latter, the more it will be affected by an increase in the price of a specific input.

B. A Review of Two Econometric Studies of Industrial Demand for Electricity

Having established the potential importance of ascertaining the degree of substitutability and complementarity among factors of production, we turn now to the results of two studies that provide evidence on these problems. The first study by Berndt and Wood focuses exclusively on the problem of substitution and complementarity while the second study by Fuss grapples with the problems of substitution and complementarity and of ultimate effects on final demand.

Berndt and Wood Study¹

Berndt and Wood developed a model which consists of a translog production function where output is a function of capital, labor, energy and all other materials. From this production function, they derive a cost function where the total cost of producing a unit of output is dependent on the level of production and the prices of various inputs. The demand for a particular input is formulated as the cost

E. R. Berndt and D. O. Wood, "Technology, Prices and the Derived Demand for Energy," The Review of Economics and Statistics, Vol. LVII, August 1975, pp. 259-268.

share of that input as a function of the prices for each input. The price elasticities of demand for the various factors of production are defined in terms of cost shares and the partial elasticities of substitution between inputs.

Data for total U.S. manufacturing for the period

1947 to 1971 is the basis for the model. The energy quantity
index is derived from interindustry flow tables and includes
data on coal, crude petroleum, refined petroleum products,
natural gas and electricity purchased by establishments.

The results obtained can be summarized as follows:

- a. Energy demand is responsive to a change in the price of energy with elasticity approximately -0.47.
- b. Energy and labor are substitutable with the cross-price elasticity of energy with respect to labor equaling -0.18.
- c. Energy and capital show a degree of complementarity with cross-price elasticity of energy and capital at +0.18.
- d. Capital and labor are found to be substitutable.

From these results, the authors conclude that because capital and energy inputs are complementary goods while labor and energy are substitute goods:

...the lifting of price ceilings on energy types would tend to reduce the energy and capital intensiveness of producing a given level of output and increase the labor intensiveness. Moreover, since investment tax credits and accelerated depreciation allowances reduce the price of capital services, (the complementarity finding) implies that these investment incentives generate an increased demand for capital and for energy. To the extent that energy conservation becomes a conscious policy goal, general investment incentives may become less attractive as fiscal stimulants.²

2. Fuss Study³

The Fuss study is essentially the same type of analysis as the Berndt and Wood study; it too utilizes a translog cost function derived from a production function and an input demand function defined from a cost function. There are, however, important differences between the two models.

Fuss uses an aggregation of Canadian industries, while Berndt and Wood use U.S. manufacturing establishments. There appear to be no a priori reasons, however, for the choice of sampled observations to affect the results significantly since industries in the two countries use the same basic technology. Furthermore, unlike Berndt and Wood who derive an energy price index, Fuss derives the cost of energy as a function of the cost of electricity, natural gas, coal, etc. This methodology enables him to analyze the

² Ibid., p. 267.

M. Fuss and L. Waverman, The Demand for Energy in Canada, confidential report for the Department of Energy, Mines and Resources, Institute for Policy Analysis, University of Toronto, Toronto, Canada, February 1975.

degree of substitution between the various fuels directly and the influence of price on the demand for an individual fuel. Fuss also uses the estimated price of energy as an instrumental variable in the final cost equation. This two-stage procedure further enables him to answer the questions:

- a. What is the effect of a change in the price of a fuel (electricity, for example) on the cost of production?
- b. What is the effect of a change in the price of a fuel on the demand for the service of labor or capital?

Thé empirical results reported are for total manufacturing using a combined time series cross-sectional sample of four regions (Quebec, Ontario, the Prairies, and British Columbia and Yukon) for the period 1961 to 1971.

For the total manufacturing model, it is found that the price elasticity for electricity for Ontario is approximately -0.43 with cross-elasticities varying between 0.21 for electricity and natural gas, and 0.75 for electricity and fuel oil. The degree of price elasticity for energy is found to be slightly lower for Ontario-- -0.36--with cross-elasticities between energy and capital of 0.0035 and between energy and labor of 0.034. Fuss concludes that his results confirm the presence of substantial interfuel substitution and a relatively low degree of substitution between energy and capital, and energy and labor. These latter results are in direct contradiction to the Berndt and Wood results that energy and labor are substitute goods but that energy

and capital are complementary goods. Based on our analysis of the trends in substitution among fuels within two-digit industries in Ontario, the Fuss results which confirm substitution among the most important fuels seem most credible.

Fuss also uses his results to analyze the influence of a change in energy prices on the average cost of production. He finds that if the price of energy for total manufacturing were to double, average production costs would increase by approximately 1.5 percent. If the price were to triple, average production costs would rise by 5.0 to 8.5 percent. He thus concludes that substantial increases in the price of energy would exert little effect on production costs.

The total manufacturing elasticity estimates obtained from the Fuss model and from the Berndt and Wood model are not dissimilar—approximately -0.4 in both cases—despite the different data bases used. A major dissimilarity, however, lies in the fact that Fuss found some degree of substitution between energy and capital while Berndt and Wood found these two factors to be complementary. As already pointed out, the subject of whether substitution or complementarity exists between capital and energy is important because substitution may imply continued economic growth even if the price of energy continues to increase. On the

For a more complete discussion, see Appendix A.

other hand, complementarity between energy and capital leads to opposing consequences because an increase in the price of energy would tend to decrease the demand for both energy and capital with the possible consequence of slowing down the rate of production and economic growth.

A possible explanation for these conflicting results may be found in the data base used. While energy is often used with capital to replace labor, energy can also be conserved by increasing capital investment. For example, better insulation, more efficient motors, and computer control each involve additional capital investment aimed at saving energy. Thus, in many instances, gross complementary of capital and energy may coexist with some degree of substitutability. A refrigerator (capital) uses energy (electricity) to replace labor required. Without the refrigerator, more frequent purchasing -- with related labor expense -- would be required. In this situation, energy and capital are complements. However, it is also possible to reduce energy consumption in refrigeration by installing equipment with increased (and costly) insulation. Such modifications would be more advantageous in periods of rising energy costs, for example.

Consequently, it may not be so surprising that the Berndt and Wood study, which uses data going back to 1947, finds capital and energy to be complementary, while the Fuss study, using data going back to 1961 (and also cross-sectional data), finds them to be slightly substitutable.

While it may be valid to infer that energy and capital will tend to be more like substitutes in the immediate future, a sweeping generalization to this effect must be interpreted with caution.

Whatever the case, the results obtained from the two studies briefly reviewed in this section must be considered with a degree of caution for two reasons in particular. First, in relation to the formulation of the demand for a factor of production equation, the derivation of the demand equation is such that the dependent variable is the cost share of the input in the total cost of producing the output. The cross-elasticity coefficient between two factors, energy and capital for example, thus depends on the value of the regression coefficient of capital in the energy demand equation and on the product of the cost shares of capital and the cross-elasticity coefficient between capital and energy. A problem arises because, for a given value of the regression coefficient, cross-elasticity will be higher the greater the disparity in cost share between two factors; similarly, price elasticity will be lower, the greater the disparity in cost shares between two factors. This implies that if a factor has come to play an important role in the production process, i.e., total cost outlays on that input are large in relation to other inputs, it will have a lower elasticity coefficient. Therefore, the estimated elasticity is valid only for the sample selected and forecasts based on

such elasticity estimates are bound to be misleading because as prices of inputs change, demand for factors may change. This phenomenon would alter the cost shares and eventually suggest different elasticities from those originally obtained. The following discussion is illustrative of this point.

If an energy-intensive industry spends a large percentage of its total cost of production on energy, the price elasticity of energy will be low. One must bear in mind, however, that high energy cost shares may have been due to cheap energy prices during the period under study in the first place. If energy prices are altered drastically and the cost share for energy decreases, its price elasticity should increase. Thus, estimated price elasticities cannot be considered reliable guides for policy decisions.

A second and more serious flaw present in both studies is the aggregation of all industries under the general heading of total manufacturing. With the exception of the Fuss analysis of the food and chemical industries at the two-digit level, both studies are predicated on the assumption that all industries can be treated as one. It should be obvious, however, that even at the two-digit level, industries cannot be compared because such factors as technology and mix of inputs vary substantially among them. At the risk of belaboring the obvious, Figures A-1 through A-19 of Appendix A illustrate that the mix of energy components for

industries within Ontario Hydro's service territory diverged markedly over the period 1964 to 1972. Similar trends could probably be observed for such other factors of production as capital, labor and raw materials. Finally, even Fuss' attempt to disaggregate is open to criticism along these lines because, as already noted, two-digit level analysis does not take account of important differences among component subindustries. Treating separate industries such as food and chemicals (as in the Fuss study) at the two-digit level without taking into account the role of subindustries also introduces a bias in the results.

The problem with an aggregated analysis of all industries or even with a two-digit level analysis is that such procedures fail to take into account the composition of products endemic to each industry. We pointed out, in Section III, that subindustries tend to vary in terms of their electricity intensiveness; and that subindustries which use more electricity per dollar of value added tend to locate in areas where electricity is inexpensive. Price elasticity estimates from studies that are based upon aggregated data or that have not considered the location effect are biased and cannot provide reliable guidelines for policy analysis.

On the positive side, the two studies reviewed in this section are nevertheless the best of their kind from a methodological point of view. The selection of a translog function in both studies must be highly commended as well

as the separate treatment of energy and its components as inputs alongside with capital, labor and other raw materials. It is evident that energy can exert a significant influence on both the level and rate of growth of production (as evidenced in the U.S. by recent industrial curtailments of natural gas). In the short and intermediate run, shortages of energy components are more efficacious than increases in the price of such components because the effect of price increases very much depends on whether additional energy costs can be passed along to buyers of the products and whether energy is a substitutable or a complementary good vis-a-vis other factors of production.

When and if the methodologies of the two studies considered are applied to a more detailed sample of industries, estimates of price responsiveness and of the degree of substitution and complementarity among factors of production should clarify our understanding of the issues involved. The benefits to be gained from such clarification are, of course, invaluable to those faced with the onerous task of formulating future energy policies.

C. Summary of Results and Conclusions

Both the objectives and conclusions of this study have been discussed in Section I. We will briefly recapitulate them here.

This study was undertaken primarily to determine whether patterns of industrial demand for electricity within

Ontario during the period 1964 to 1972 suggest price elasticities consistent with those estimated by NERA using United States data. The method we use to make that determination is to apply the elasticities estimated using U.S. industrial data to similarly defined Ontario industrial data. We conclude that the Ontario data do suggest very similar underlying price elasticity values, though it is possible that the -0.5 estimate of overall industrial price elasticity may be a slight overestimation of the actual value. Consequently, it is our opinion that the results obtained can be used by Ontario Hydro for purposes of ascertaining the effect on industrial demand for electricity of electricity price changes.

Another objective of this study was to review the recent models of industrial demand for electricity done by Berndt and Wcod and by Fuss. Both of these studies incorporate variables which have been omitted from most of the econometric models (including the NERA model) to date and which we feel should be included in a complete model (Section II). While we conclude that the results obtained in these two studies are certainly not definitive (in some cases, the results of the two studies contradict one another), we feel that both studies are important contributions toward developing a complete model of industrial demand for electricity. In particular, the incorporation of energy as an input in the production function, along with capital and labor, is, in our opinion, a significant contribution to the task under consideration.

In view of the fact that the NERA model underpredicts (in the statistical sense) growth in industrial demand for electricity in Ontario Hydro's serivce area over the period of analysis, we conclude that further research along the lines developed in Section II (and attempted by Berndt and Wood and by Fuss) is required to capture fully the effects of all causative variables on industrial demand for electricity.

Consequently, as stated in Section I of this study, our recommendations to Ontario Hydro are: (1) to consider the NERA estimate of electricity price elasticity with respect to industrial demand as applicable to Ontario Hydro's service area; and (2) to pursue further research in the area of forecasting changes in industrial demand for electricity, incorporating those factors discussed in Sections II and IV of this study.

THE ROLE OF ELECTRICITY WITHIN ONTARIO HYDRO'S INDUSTRIAL SECTOR: AN ANALYSIS OF TRENDS

energy sales to the industrial sector accounted for over 30.0 percent of total Ontario Hydro sales. Table A-1 shows that a high of 40.8 percent was reached in 1966, followed by a steady decline to a low of 32.7 percent in 1972. During that same period, total electrical energy sales grew at an annual rate of 7.6 percent while sales to the industrial sector increased at an annual rate of 5.0 percent. The largest single yearly increase in sales to industrial users occurred between 1965 and 1966 when the rate of growth was 9.9 percent.

Tables A-2a and A-2b reveal that three industries

(Primary Metals [SIC 29], Paper and Allied Products [SIC 27]

and Chemicals and Chemical Products [SIC 37]) have consistently

accounted for over 60.0 percent of the total industrial electrical energy sales of Ontario Hydro. Primary Metals has

been the largest customer with over 22.0 percent of industrial electricity consumption. The share of consumption

accounted for by the Paper and Allied Products industry

declined gradually from a high of 22.4 percent in 1964 to

a low of 18.0 percent in 1971. The Chemicals and Chemical

Products industry's share of consumption peaked in 1969 at

a value of 18.0 percent but decreased rapidly thereafter.

In general, the industrial sector increased its consumption

of electrical energy by approximately 5.0 percent per year between 1964 and 1972. However, during that same time period, three other industries (Transportation Equipment [SIC 32], Tobacco Products [SIC 15] and the Furniture and Fixture industry [SIC 26]) had yearly rates of increase in consumption of 10.0 percent or greater.

The growth in industrial demand for electricity within the Province of Ontario during the period under study was accompanied by a significant increase in the demand for total energy (Table A-3). We find that total energy consumption increased at an annual rate of 3.2 percent, as compared to a 5.0 percent increase for electricity alone. Moreover, electricity as a percentage of total energy consumed increased from 16.2 percent in 1964 to 18.4 percent in 1970 and to 18.0 percent in 1972.

These aggregate figures, though useful in themselves, fail to reveal interindustry differences. Tables A-4a, A-4b and A-5 indicate that the Primary Metals (SIC 29), Paper and Allied Products (SIC 27) and Chemicals and Chemical Products (SIC 37) industries are not only the largest consumers of electricity but also of total energy. These three industries, combined, accounted for over 55.0 percent of the total energy consumed by industries in Ontario in 1972. Among the fastest growing users of energy, the Petroleum and Coal Products (SIC 36), Wood (SIC 25), and Furniture and Fixtures (SIC 26) industries may be singled out.

Analysis of energy demand for the average establishment (Table A-5) reveals that plants of the Primary Metals (SIC 29) and Paper and Allied Products (SIC 27) industries are the highest average users of energy. Other industries, though relatively small users of energy in absolute terms, also reveal high average use (e.g., Petroleum and Coal Products [SIC 36], Tobacco Products [SIC 15] and Wood [SIC 25]).

With respect to substitution among fuels used by two-digit industries, analysis of historical trends reveals the following pertinent trends: 1

a. By 1972, coal accounted for less than 10.0 percent of total energy consumed in all but two industries, to wit, Primary Metals (SIC 29) and Transportation Equipment (SIC 32). This result is particularly striking because, in 1964, coal was the most important source of energy in seven industries and the second most important source in an additional six industries. By 1970, though, coal's share had declined to less than 5.0 percent in 12 industries.

b. The share of electricity has been increasing in all but four industries.²

See Figures A-1 through A-20.

It must be pointed out, however, that the rate at which electricity has been gaining ground has been relatively slow.

- c. Utility gas has increased its share at a rather fast pace since the 1968 to 1969 period. By 1972, it was the most important fuel in 14 of 19 industries, accounting for over 40.0 percent of total energy consumed in 12 industries.
- d. The share of fuel oil has been declining steadily in most industries since 1968, and was lower in 1972 than it was in 1964 in 12 of the 19 industries.

It is difficult to draw definitive conclusions from this analysis because data by end uses are not provided. For example, we know that a large percentage of coal, oil and natural gas is used for space heating purposes while electricity is mainly used for lighting and technologically related uses. Figures A-1 through A-19 clearly show that there has been substitution between utility gas, oil and coal. The use of electricity has also increased but to a lesser extent than that of the other competing fuels. What these graphs do not show, however, is whether there has been any significant substitution between electricity and other fuels for industrial processes or technologically oriented uses.

Given the kind of data available, we can, however, determine whether individual industries are becoming more energy intensive and/or more electric intensive. As can be seen in Figures B-1 through B-20, of the 19 two-digit industries studied, only eight were more energy intensive but 15

were more electric intensive in 1972 than they were in 1964. Of the 11 industries that have decreased their energy consumption per dollar of value added, eight have shown an increase in the amount of electricity consumed per dollar of value added. All eight industries that have shown an increasing degree of energy intensiveness have also shown an increasing in their use of electricity.

TOTAL KILOWATT HOUR SALES TO ONTARIO HYDRO'S INDUSTRIAL USERS

1964 - 1972

	Total Electri- cal Energy Sold by Ontario Hydro(Millions	Total Electri- cal Energy Sold to All Ontario Hydro Industrial Users of Kwh)	Percent (2) x100 ÷ (1)
	(1)	(2)	(3)
1964 1965 1966 1967 1968 1969 1970 1971	41,115 44,213 47,944 50,725 54,816 58,413 63,815 67,817 75,036	16,307 17,777 19,541 19,941 21,353 21,671 23,084 23,638 24,513	39.7 40.2 40.8 39.3 39.0 37.1 36.2 34.9 32.7
Annual Rate of Growth	7.6%	5.0%	

Ontario Hydro, Statistical Yearbook, Supplement to the Sixty-Sixth Annual Source: Col. (1):

Report for the year 1973, pp. 2-3. Ontario Hydro, Trends in Energy

Col. (2): Use Within Ontario Manufacturing Industries, 1964-1972, Report NC: PMA-75-5, p. A101.

TOTAL KILCMATT-HOUR SALES TO ONTARIO HYDRO'S INDUSTRIAL USERS BY TWO-DIGIT INDUSTRIES'

Annual Rate of Growth (Percent)	(10)	4.8\$	2.4	·	7.6	2.8	10.3	5.2		7.2	6.3	7.3	3.0		7.9	1.7		6.7	9.2		10.0	4.1	10.5	8.6	3.7	5.0
1972	(6)	5,673	4,592	0,0	OTOFC	1,908	1,892	1,285		913	844	765	741		725	492		264	204		117	61	28	47	39	24,513
1971	(8)	5,455	4,243	200	06610	1,703	1,766	1,265		899	803	678	169		632	441		333	. 186		106	61	62	41	38	23,084 23,638
1970	(2)	5,385	4,215	136	4,133	1,725	1,506	1,199		839	776	652	710		919	412		226	152		102	19	57	40	36	23,084
1969 tt-Hours)-	(9)	4,529	4,286		76916	1,678	1,572	1,150		733	109	526	741		612	407		212	137		96	64	51	37	38	21,671
1967 1968 1969 (Millions of Rilowatt-Hours)	(5)	5,024	4,054	200 6	2004	1,594	1,418	1,036		685	702	627	715		546	365		198	126		94	09	44	37	39	21,353
1967 (Millions	(4)	4,610	3,926	2 447	1220	1,552	1,219	1,026		622	641	565	745		508	357		187	121		81	55	41	33	36	19,941
1966	(3)	4,416	4,056	100 0	70000	1,708	1,120	962		586	643	535	687		475	326		183	123		73	51	36	33	34	19,541
1965	(2)	4,270	3,756	0716	61114	1,543	1,018	927		541	571	442	618		416	787		160	103		09	47	34	29	30	17,717
1964	(1)	3,729	3,659	3 K07	200	1,387	808	898		290	490	396	572		377	288		152	97		53	46	27	20	28	16,307
Industry		Primary Metal	Paper and Allied	Chemical and Chemical	Non-Metallic Mineral	Products	Transportation	Pood and Beverage	Petroleum and Coal	Products	Metal Fabricating	Textile	Electrical Products	Rubber and Plastics	Products	Machinery	Printing, Publishing	and Allied	Wood	Purniture and	Fixtures	Leather	Tobacco Products	Knitting	Clothing	Total
SIC		29	27	37	35		32	10	36		30	18	33	16		31	28		25	26		17	15	23	24	

'Industries are listed based on their 1972 purchases.

Source: Ontario Hydro, Trends in Energy Use Within Ontario Manufacturing Industries, 1964-1972, Report No: PMA-75-5.

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SIC										
Code	Industry	1964	1965	1966	1967 (P	1967 1968 (Percent)	1969	1970	1971	1972
		(1)	(2)	(3)	€	(5)	(9)	(3)	(8)	(6)
53	Primary Metal	22.98	24.08	22.68	23.18	23.58	20.98	23 38	23 19	21 18
27	Paper and Allied	22.4	21.1	20.8	19.7	19.0	19.8	18.3	18.0	18.7
37	Chemical and Chemical							2		
	Products	15.9	15.6	17.0	17.3	17.8	18.0	17.9	16.9	14.8
35	Non-Metallic Mineral									
	Products	8.5	8.7	8.7	7.8	7.5	7.7	7.5	7.2	7.8
32	Transportation	5.0	5.7	5.7	6.1	9.9	7.3	6.5	7.5	7.7
10	Food and Beverage	5,3	5.2	4.9	5.1	4.9	2,3	5.2	5.4	5.2
36	Petroleum and Coal									
	Products	3.6	3.0	3.0	3.1	3.2	3.4	3.6	60	3.7
30	Metal Fabricating	3.0	3.2	3,3	3.2	. E.	, m	3.4	3.4	3.
18	Textile	2.4	2.5	2.7	2.8	2.9	2.4	2.8	2.9	3.1
33	Electrical Products	3,5	3.5	3.5	3.7	m m	3.4	3,1	3.3	3.0
16	Rubber and Plastics))	
	Products	2.3	2.3	2.4	2.6	2.6	2.8	2.7	2.7	3.0
31	Machinery	1.8	1.6	1.7	1.8	1.7	1.9	1.8	1.9	2.0
28	Printing, Publishing									
	and Allied	0.9	0.9	0.9	0.9	0.9	1.0	1.0	1.0	1,1
25	Wood	9.0	9.0	9.0	9.0	9"0	9.0	0.7	8	6
26	Furniture and)
	Fixtures	0.3	0.3	0.4	0.4	0.4	0.4	0.4	0.4	5
17	Leather	0.3	0.3	0.3	0.3	0.3	0,3	0.3	0.3	0.2
15	Tobacco Products	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0,3	0.2
23	Knitting	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
2.4	Clothing	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2

Source: Table II-2A.

Average Energy Consumption per Establishment (MMBtu)	(3)	29,587 32,369 33,639 33,973 35,022 34,089 36,649 40,392	
Number of Establishments	(2)	11,585 11,763 11,763 11,718 11,909 11,707 11,661	
Total Energy Consumption (MMBtu)	(1)	342,766,825 374,151,490 395,700,942 402,311,890 410,391,264 405,962,726 429,052,239 439,004,413 464,828,405	3.28
		1964 1965 1966 1967 1969 1970 1971 Annual Rate	

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Electrical Energy as Percent of Total Energy	ê	16.2	16.2	16.8	16.9	17.8	18.2	18.4	18.4	18.0	
Average Kilowatt-hour Consumption per Establishments (MEBtu)	(9)	4,803	5,247	5,668	5,246	6.218	6.209	6,728	6,917	7,268	ω Ο
Number of Establishments	(5)	11,585	11,559	11,763	11,842	11,718	11,909	11,707	11,661	11,508	
Total #ilowatt-hour Consumption (MMBtu)	€	55,639,764	60,655,049	66,673,909	68,038,975	72,857,251	73,943,114	78,762,509	80,654,398	83,636,817	g G
		1964	1965	1966	1967	1968	1969	1970	1971	1972	Annual Rate of Growth

Conversion factors used were:

Coal; 25.2 MMBtu/short ton Gasin: 5.245 MMBtu/Bbl P Oil: 5.8275 MMBtu/Bbl N Gas: (a) LPG: 4.095 MMBtu/Bbl Elec.: 3.412 MMBtu/thousand Kwh

(a) 1.035 MMBtu/Mcf in 1964 1.02 MMBtu/Mcf in 1965 1.01 MMBtu/Mcf in 1966 1.00 MMBtu/Mcf between 1967 and 1972.

Source: Ontario Hydro, Trends in Energy Use Within Ontario Industries, 1964-1972, Report NO: PMAO-75-5.

n/e/r/a

TOTAL EMERGY SALES TO ONTARIO BYDRO'S INDUSTRIAL USERS BY TWO-DIGIT INDUSTRIES!

Annual Rate of Growth (Percent)	(10)	# o o	, c.	1.3	4.8	4.4	ان م.	1.3	o m • • • • • •	10.9	3.4	7.2 0.7 4.0 5.3	8.0
1972	(6)	104,136	57,138	37,759	17,076	12,338	10,400	9,794	6,324	4,262	2,756	2,237 1,583 1,256 730	204
1971	(8)	75,484	51,778	37,417	15,799	10,294	9,133	9,670	6,264	3,737	2,535	2,136 1,799 1,168 833	000
1970	(7)	100,624	48,449	36,816	16,369	10,512	9,237	9,663	5,766	2,854	2,426	2,034 1,569 1,210 793	P P S
1969 Btu)	(9)	84,600 75,874	46,869	36,454	15,854	10,346	9,264	10,110	4,777	2,532	2,337	1,970 1,645 991 733	3
1967 1968 (Billions of	(5)	97,360 72,894 62.572	44,169	36,987	13,804	10,459	8,531	10,245	4,613	2,240	2,254	1,798 1,658 988 677 581	1
1967	(3)	93,720 74,338 63,935	42,342	36,994	13,478	9,310	8,386	10,083	3,769	2,173	2,282	1,626 1,531 1,111 687 575	
1966	(3)	92,875 71,054 63,398	43,491	36,366 25,190	13,758	6,500	7,727	6,672	3,472	2,233	2,313	1,626 1,525 981 603 560	
1965	(2)	92,666 68,773 54,275	42,567	21,655	12,713	606 00	7,011	5,969	2,065	1,8/3	2,128	1,382 1,607 956 542 523	
1964	(1)	80,397 66,893 51,715	38,634	19,077	11,370		6,437	5,429	2,354	11113	1,970	1,274 1,606 867 545 482	
Industry		Primary Metal Paper and Allied Chemical and Chemical Products	Non-Metallic Mineral Products	Transportation	Metal Pabricating Textile	Rubber and Plastic	Products Electrical Products	Machinery	Ferroteum and Coal Products	Printing, Publishing	and Allied Furniture and	Fixture Leather Knitting Tobacco Products Clothing	
SIC		29 27 37	10	32	30	16	33	31	25	28	26	17 23 15 24	

'Industries are listed based on their 1972 purchases.

Ontario Hydro, Trends in Energy Use Within Ontario Hydro Manufacturing Industries, 1964-1972, Report NO: PMA-75-5. Source:

PERCRAPAGE DISTRIBUTION OF TOTAL EMENCY SALES TO ONTARIO HYDRO'S INDUSTRIAL USERS BY TWO-DIGIT INDUSTRIES TOTAL EMERGY AND KAL TT-HOUR SALES

SIC	1		1	,	,					
Code	Industry	1964	1965	1966	1967 (P	(Percent)	1969	1970	1971	1972
		(1)	(2)	(3)	3	(2)	(9)	(2)	(8)	(6)
29	Primary Metal	23.58	24.88	23.58	23.3%	23.78	20.8%	23.5%	20.08	22.48
37	Chemical and Chemical	1 2 1		9	0	7 2	0 4	15.2	15.3	2 2 2
35	Non-Metallic Mineral	4	7	2		*	2.01		2	4
	Products	11.3	11.4	11.0	10.5	10.8	11.5	11.3	11.8	12.3
10	Food and Beverage	9.6	9.4	9.2	9.5	0.6	9.0	8.6	8.5	8.1
32	Transportation	5.6	5.8	6.4	6.4	6.8	6.4	5.9	6.2	6.3
30	Metal Fabricating	3,3	3.4	3.5	3.4	3.4	3.9	3.8	3.6	3.7
18	Textile	2.4	2.3	2.4	2.3	2.5	2.5	2.5	2.3	2.7
16	Rubber and Plastic									
	Products	1.9	1.9	2.0	2.1	2.1	2.3	2.2	2.1	2.2
33	Electrical Products	2.5	2.5	2.4	2.5	2.5	2.5	2.3	2.2	2.1
31	Machinery	1.6	1.6	1.7	1.7	1.7	1.7	1.7	1.6	1.7
36	Petroleum and Coal									
	Products	0.7	9.0	0.9	0.9	1.1	1.2	1.3	1.4	1.4
25	Wood	0.5	0.5	9.0	0.5	0.5	9.0	0.7	0.9	6.0
28	Printing, Publishing									
	and Allied	9.0	9.0	9.0	9.0	0.5	9.0	9.0	9.0	9.0
56	Purniture and									
	Fixture	0.4	0.4	0.4	0.4	0.4	0.5	0.5	0.5	0.5
17	Leather	0.5	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.3
23	Knitting	0.3	0.3	0.2	0.3	0.2	0.2	0.3	0.3	0.3
15	Tobacco Products	0.2	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2
24	Clothing	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1

Source: Table II-4A.

AVERACE EMERGY SALES PER ESTABLISHBERY TO ONTARIO SYDRO'S INDUSTRIAL USERS BY TWO-DIGIT INDUSTRIES

Annual Rate of Growth	(Percent) (10)	1.3%	11.2	3.6	4.3	1.6	10.3	4.2	,	I.I	0.0	C-T-		7	2.2	13.9	8.2	3.4
1972	(6)	493,534	191,638	131,190	109,881	75,459	56,116	32,727	000	29,886	21,613	14.594	13,360	9,479	8,135	5,814	2,601	1,716
1971	(8)	430,191	195,760	116,451	96,421	70,378	64,103	26,947 ·	27 262	20717	20,430	13,561	12,117	966'6	7,326	5,098	2,446	1,610
1970	(7)	474,641	205,927	114,337	91,586	69,770	60,992	27,375	777 RC	19.215	21.284	14,015	11,521	8,345	7,725	3,780	2,262	1,551
1969	(9)	391,667	164,735	111,167	90,306	72,968	56,353	27,012	28.769	17.791	22,466	14,238	9,176	8,186	7,674	3,266	2,087	1,475
1968 1969	(5)	470,338	177,438	105,518	85,764	77,989	52,060	718797	27,168	17,292	23,283	14,314	8,818	8,501	6,750	2,883	1,939	1,646
1967	•	437,943	139,580	110,807	83,351	13,239	45,112	24,036	27,861	16,001	23,558	15,296	199'6	7,851	6,672	2,660	1,733	1,676
1966	(3)	442,260	138,879	108,188	80,990	07611	200116	604467	27,209	15,241	22,775	15,232	8,317	7,475	/,111/	7,270	1,737	1,739
1965	(2)	454,245	82,587	95,723	80,773	30,032	22,425	200	27,279	14,226	24,237	14,383	7,646	7,839	79610	76717	1,499	1,626
1964	(1)	394,101	94,163	91,693	72,757	30,289	21.898		26,168	12,760	22,641	13,850	7 640	7,043	2 0 6 4	FC0 17	1,382	1,533
Industry		Primary Metal Paper and Allied Petroleum and Coal	Products Chemical and Chemical	Non-Metallic Mineral	Products Transportation	Tobacco Products	Textile	Rubber and Plastics	Products	Food and Beverage	Machiner Froducts	Knitting	Leather	Metal Fabrication	Wood	Furniture and	Fixture Printing, Publishing	and Allied Clothing
SIC		29 27 36	37	35	32	15	18	16	10	33	31	23	17	30	25	26	28	24

Source: Ontario Hydro, Trends in Energy Within Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.

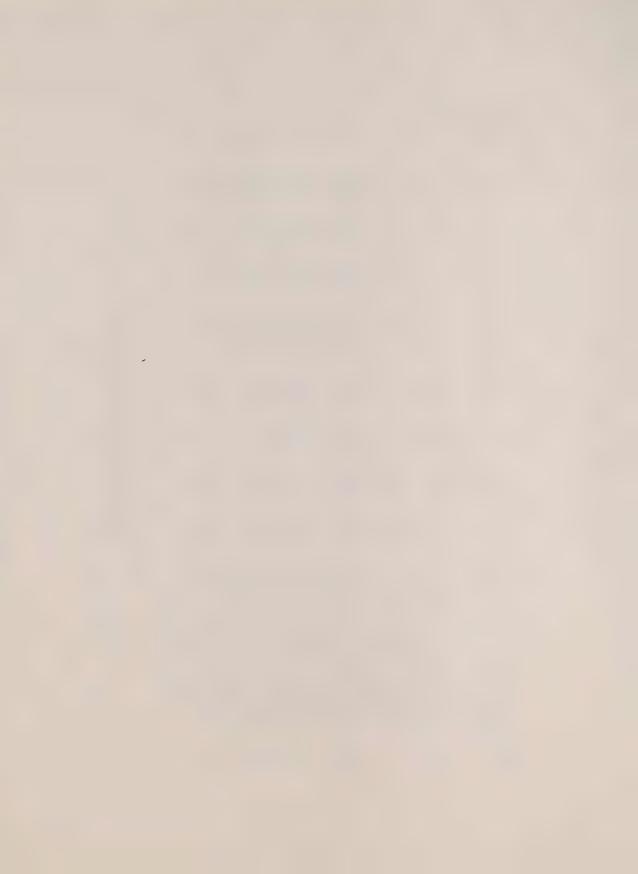
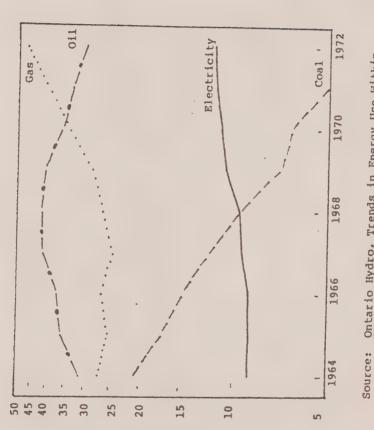


FIGURE A

PERCENTAGE BREAKDOWN OF TOTAL INDUSTRIAL ENERGY CONSUMED BY TWO-DIGIT INDUSTRY BY MAJOR FUEL

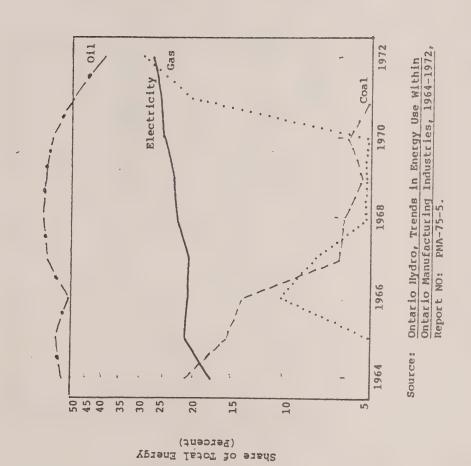
1964 - 1972

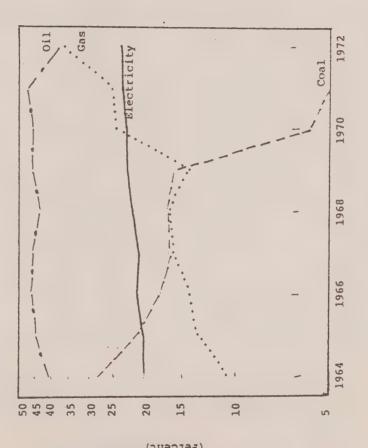




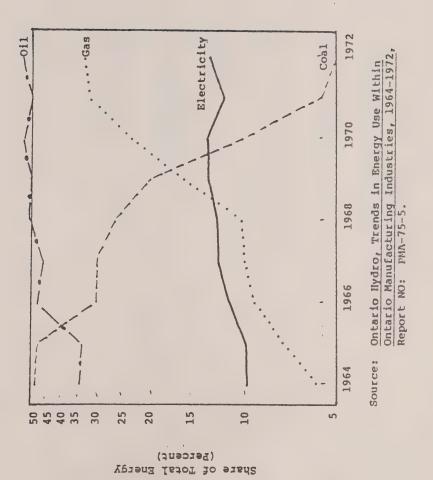
Share of Total Energy (Percent)

Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.

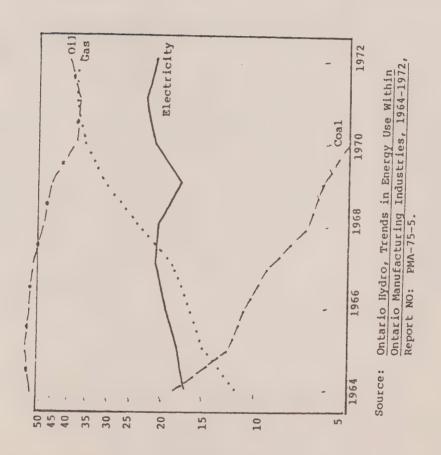




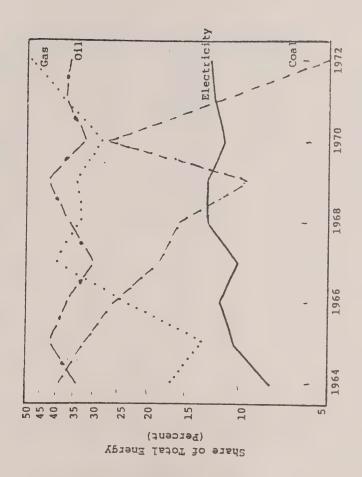
Source: Ontario Hydro, Trends in Energy Use Within Ontario Manufacturing industries, 1964-1972, Report NO: PMA-75-5.



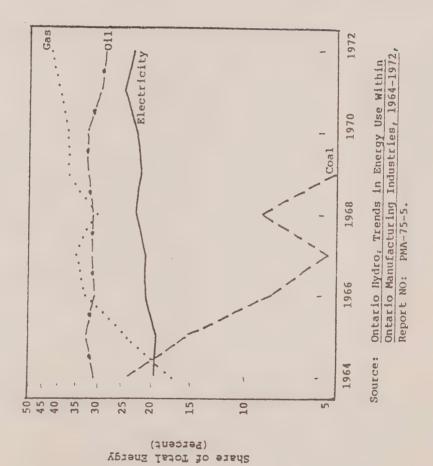
132

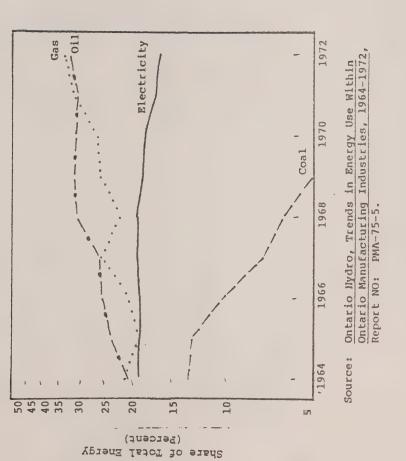


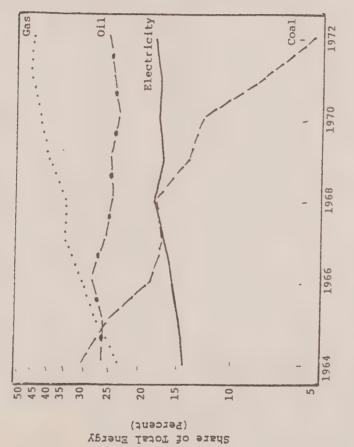
Share of Total Energy (Percent)



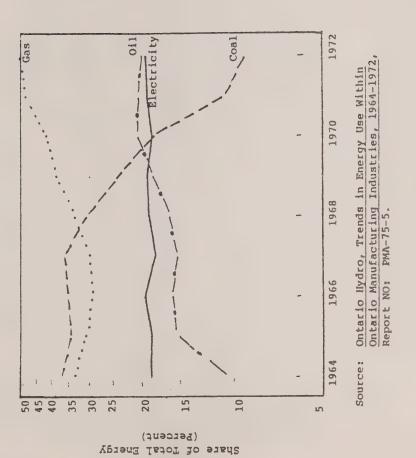
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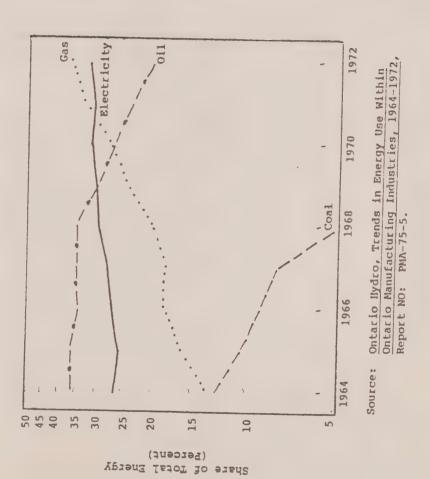


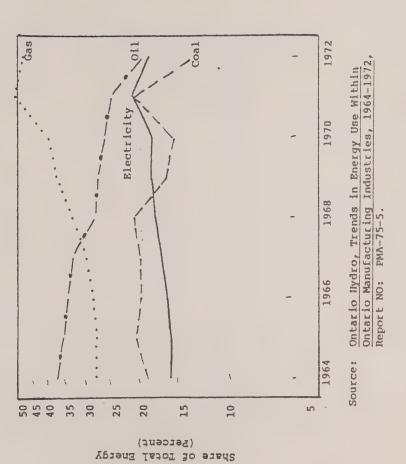




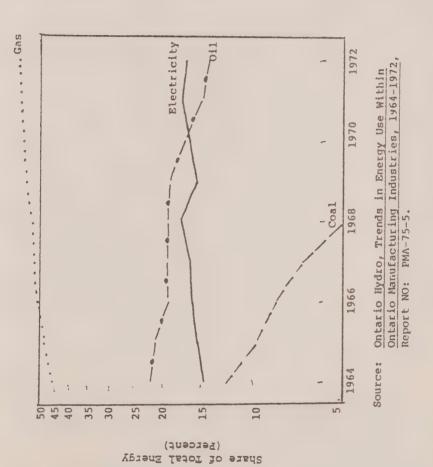
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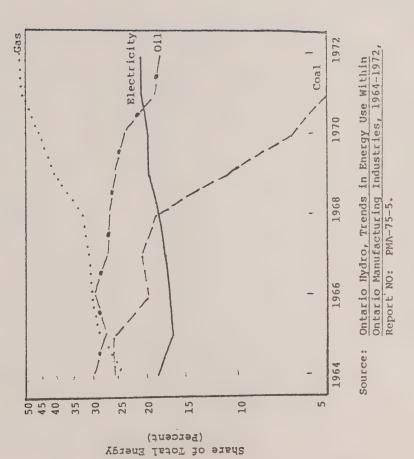


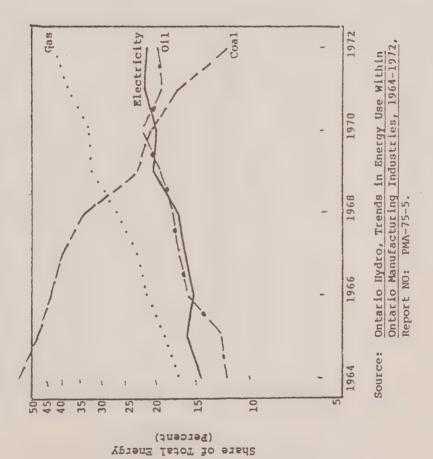


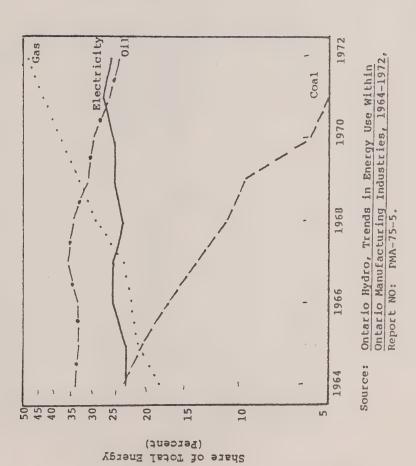
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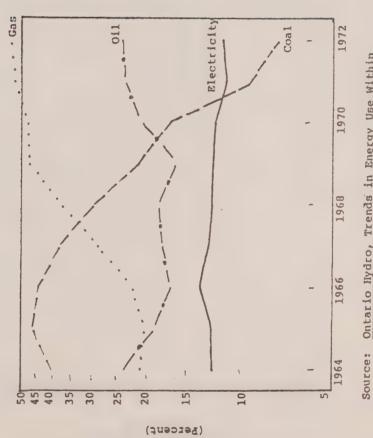


141



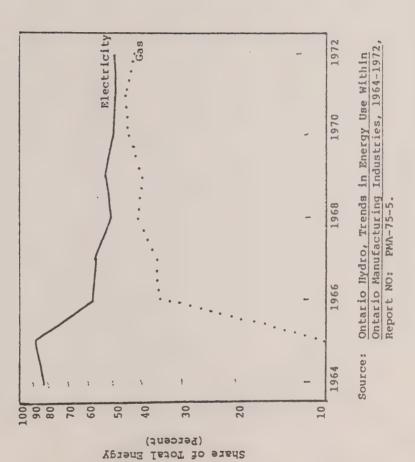


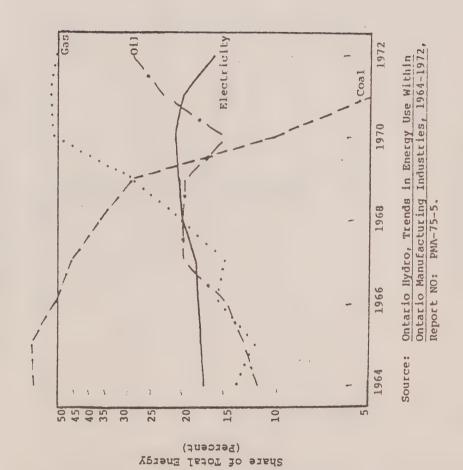


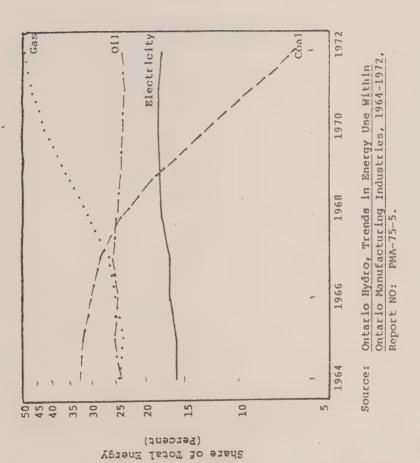


Spare of Total Energy

Ontario Mydro, Trends in Energy Use Within Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.







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FIGURE B

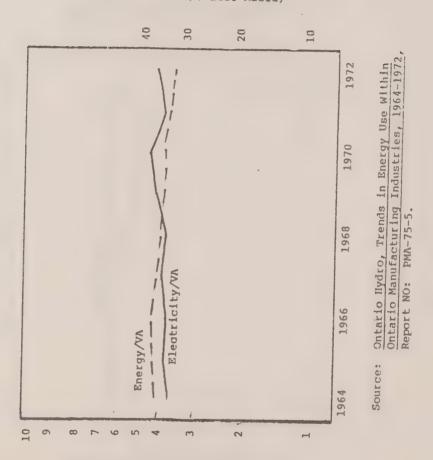
TRENDS IN ELECTRICITY AND ENERGY INTENSIVENESS BY TWO-DIGIT INDUSTRY

1964 - 1972

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Energy (Thousands of Btu/\$Value Added)

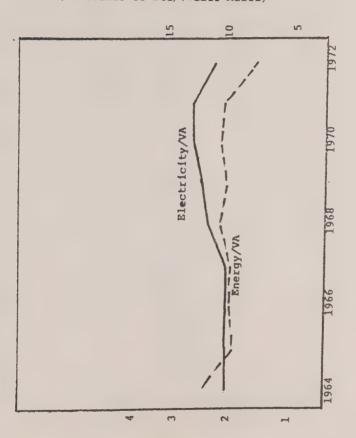


Electricity (Thousands of Btu/\$Value Added)

Ontario Hydro, Trends in Energy Use Within Ontario Manufacturing Industries, 1964-1972, Report NO: PMA-75-5.

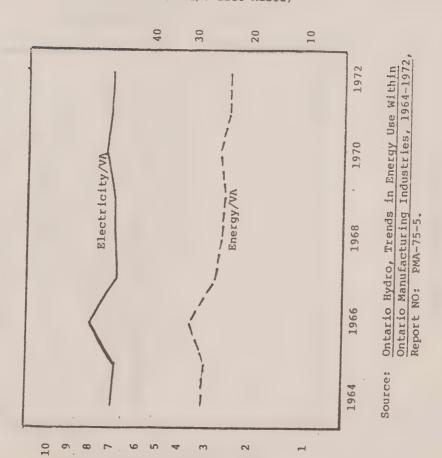
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Energy (Thousands of Btu/\$Value Added)

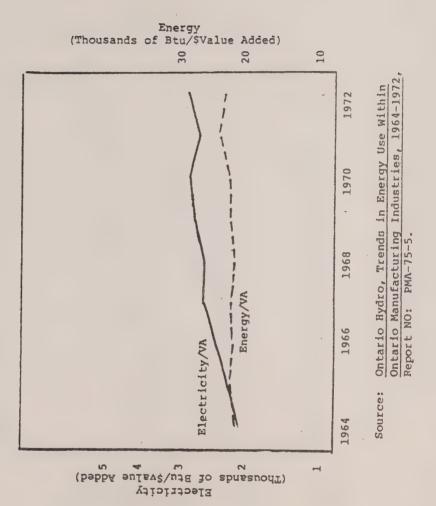


Electricity (Thousands of Btu/\$Value Added)

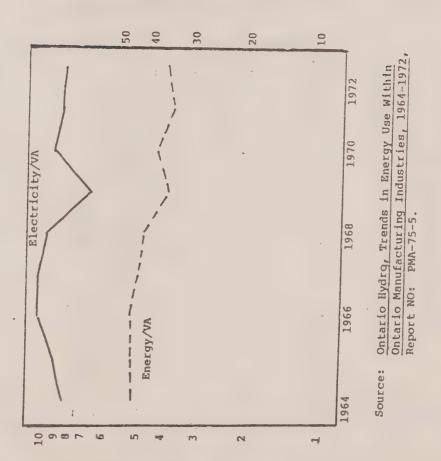
Energy (Thousands of Btu/\$Value Added)



Electricity (Thousands of Btu/\$Value Added)

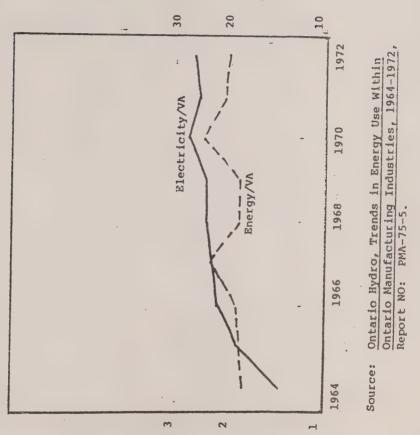


Energy (Thousands of Btu/\$Value Added)



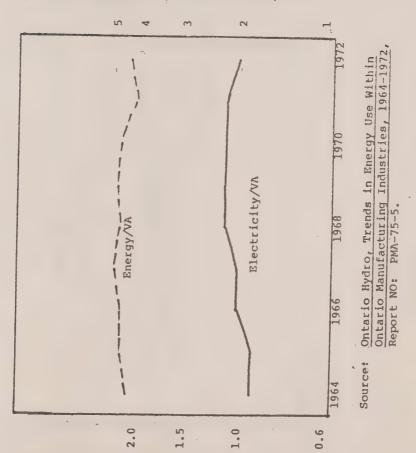
Electricity (Thousands of Btu/\$Value Added)

Eñergy (Thousands of Btu/\$Value Added)



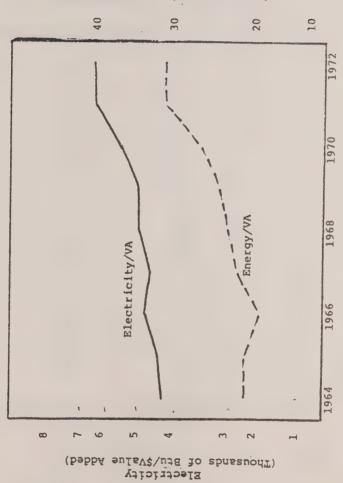
Energy (Thousands of Btu/\$Value Added)

Energy (Thousands of Btu/\$Value Added)

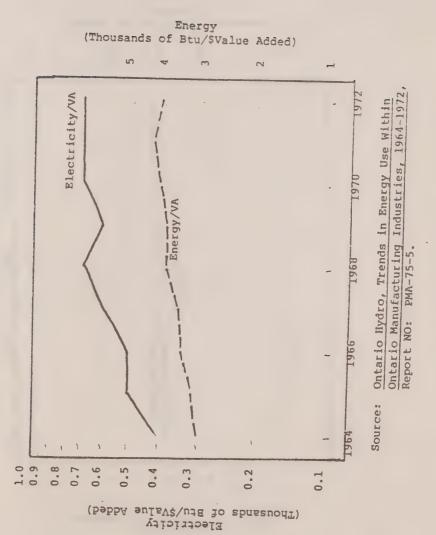


Electricity (Thousands of Btu/\$Value Added)

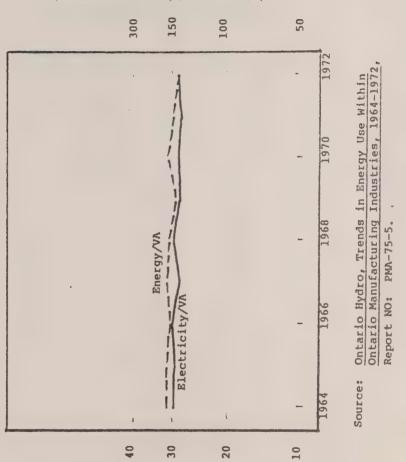
Energy (Thousands of Btu/\$Value Added)



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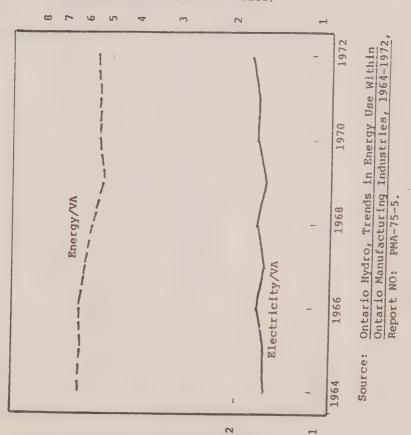


Energy (Thousands of Btu/\$Value Added)



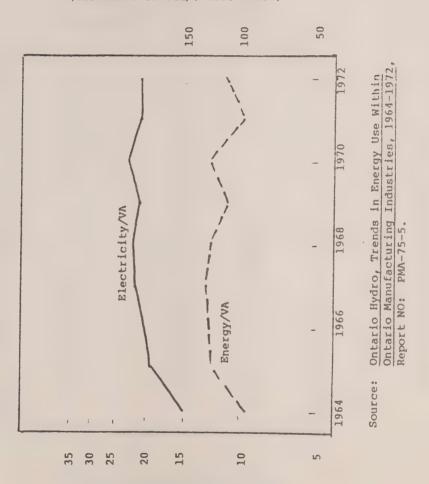
Electricity (Thousands of Btu/\$Value Added)

Energy (Thousands of Btu/\$Value Added)

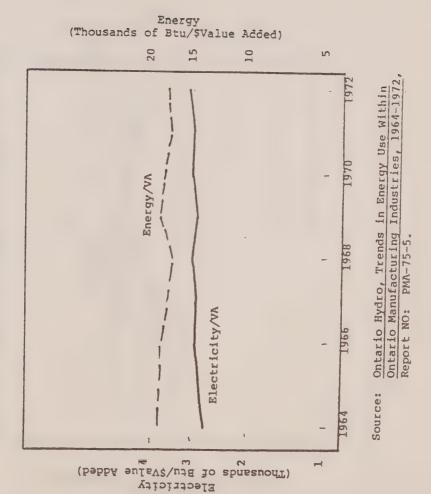


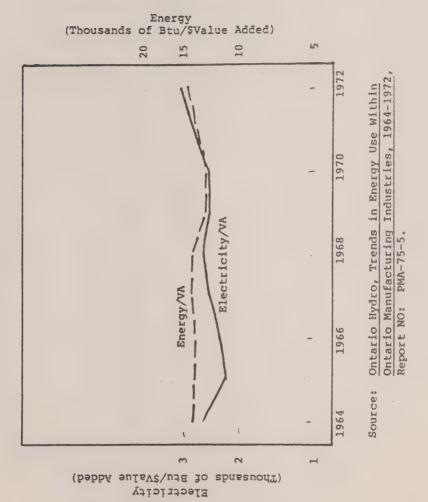
Electricity (Thousands of Btu/\$Value Added)

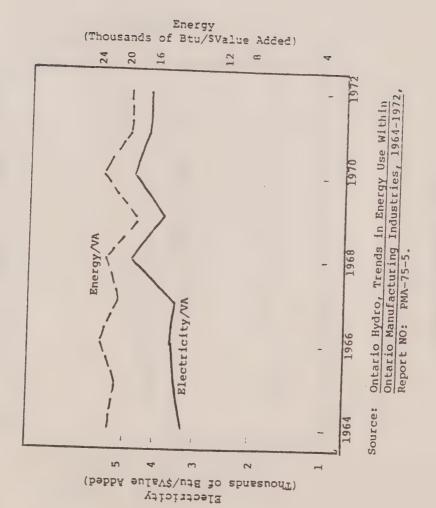
Energy (Thousands of Btu/\$Value Added)

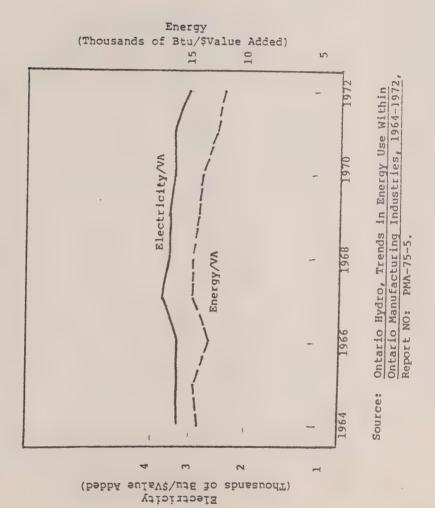


Electricity (Thousands of Btu/\$Value Added)

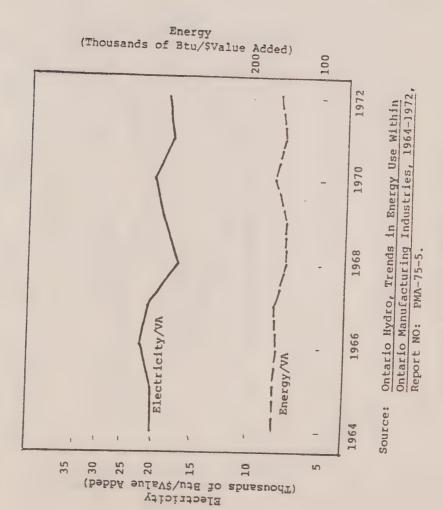


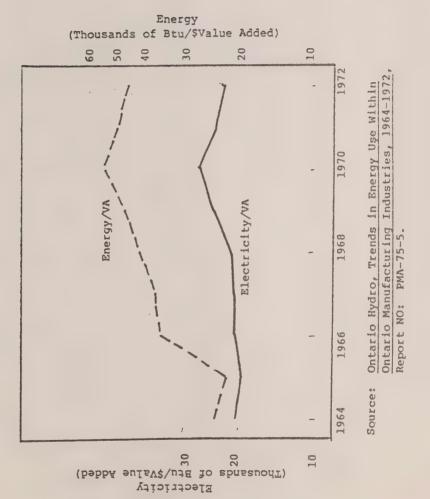


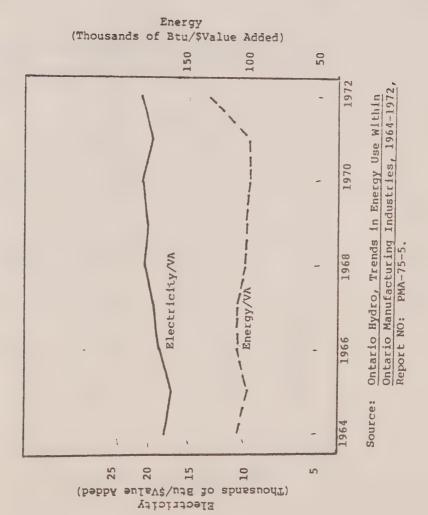


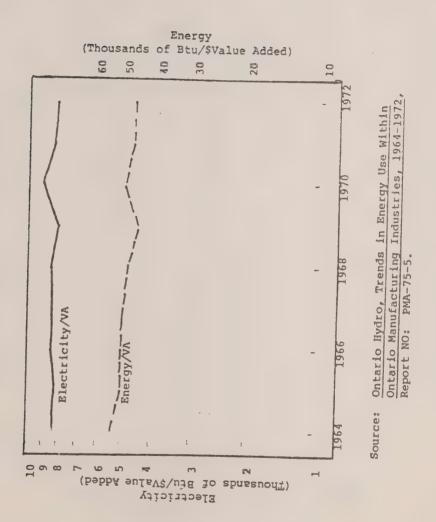


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DATA USED IN ONTARIO HYDRO RESIDENTIAL MODEL



Ajax Aurora Barrie Belleville Brampton Brantford Brockville BR4,611,805 BR4	Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough	1,070,889,179 166,093,755 57,271,950 257,214,629 820,609,984 53,996,148 39,487,408 174,451,388 29,884,184 36,428,706 47,417,701 202,857,515 57,268,538 116,040,496 737,857,779 24,775,122 63,046,953 256,913,673 15,193,707 274,394,083 1,166,532,848 37,427,706 59,128,816 18,404,240 87,708,818 64,188,065 71,696,858 349,989,691 64,324,524 262,852,061
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Source Ontario Hydro Statistical Yearbook, 1971.

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham	3,390 3,394 8,284 10,318 9,157 18,732 6,257 20,964 9,679 3,249 4,697 32,816 81,419 9,952 4,845 2,119 16,014 90,302 1,967 4,081 16,603 30,835 3,173 3,932 63,518 2,930 34,318	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Uhirby	118,96° 15,06- 6,852 24,08 89,755 5,519 4,501 17,153 5,190 4,336 4,938 30,236 8,018 15,366 78,608 3,559 7,060 25,115 2,451 30,478 186,393 4,482 5,043 3,180 8,331 11,118 6,478
London	2,930	Waterloo	

Source Ontario Hydro Statistical Yearbook, 1971

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls North Bay	3,265 3,615 8,335 10,620 11,270 19,415 6,275 23,795 10,505 3,355 4,925 38,270 82,290 11,270 4,490 4,460 17,555 94,570 3,235 3,280 18,530 33,510 3,230 3,935 69,150 9,560 41,630 5,060 19,425 13,025	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock York	146,155 16,655 6,760 2,645 92,900 5,820 4,365 17,325 6,245 4,895 8,680 32,805 8,050 16,950 91,535 3,550 7,650 24,455 4,150 31,275 224,395 4,210 4,270 3,190 10,830 12,805 6,610 59,655 7,935 46,525
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Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga	155 215 770 1,035 470 950 725 1,085 235 280 160 1,645 2,395 1,230 145 260 1,405 2,890 425 45 1,745 2,030 160 310 3,300 715 4,390	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby	6,615 1,150 400 3,050 4,895 430 75 1,555 185 470 420 780 275 1,310 4,000 195 615 1,985 85 1,275 13,375 310 205 100 810 550 640

Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	10,620 11,270 19,415 6,275 23,795 10,505 3,355 4,925 38,275 82,290 11,270 4,490 4,460 Si 17,555 94,575 3,235 3,275 18,535 Th 3,225 3,935 Wa 69,155 9,565 41,630 Wh 5,060 19,420 Wo	cillia chawa ctawa cen Sound cmbroke cterborough crt Colborne ceston chmond Hill c. Catharines c. Thomas carborough cmcoe cratford dunder Bay cronto (city) centon cughan cllaceburg cterloo clland citby cndsor codstock	6,765 26,450 92,905 5,815 4,570 17,325 6,245 4,895 8,680 32,805 8,050 16,955 91,535 3,550 7,655 24,455 4,155 31,275 224,395 4,215 4,270 3,195 10,830 12,800 6,610 59,660 7,930 46,525
Kitchener Leamington Lindsay London Markham Mississauga Newmarket	33,515 Tr 3,225 Va 3,935 Wa 69,155 Wa 9,565 We 41,630 Wh 5,060 Wi 19,420 Wo	renton lughan lllaceburg lterloo llland litby lndsor	-

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls North Bay	910 1,835 6,195 8,185 5,745 9,230 4,885 11,995 1,865 2,595 2,785 18,550 43,960 6,855 1,955 1,825 10,665 40,950 1,475 1,575 14,595 23,150 875 2,590 27,205 6,725 18,890 2,935 5,765 7,935	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock York	70,260 10,660 4,595 21,470 71,545 4,535 3,625 13,855 1,425 2,740 5,490 11,755 3,965 3,800 45,500 1,365 5,500 18,410 1,445 17,730 96,330 3,175 3,850 500 6,385 1,900 5,185 12,990 4,980 24,695
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Markham 2,445 Welland 10,715 Mississauga 20,545 Whitby 1,210 Newmarket 1,975 Windsor 45,885 Niagara Falls 13,235 Woodstock 2,865	Mississauga Newmarket Niagara Falls	20,545 1,975 13,235	Whitby Windsor Woodstock	56,720 5,205 2,010 3,755 11,885 1,125 550 2,970 4,735 2,090 2,940 19,680 3,930 12,910 36,900 2,145 1,965 4,600 2,630 12,790 96,240 855 325 2,675 3,880 10,715 1,210 45,885 2,865 15,375
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Ajax ,	3,270	North York	146,165
Aurora	3,610	Oakville	16,655
Barrie	8,340	Orillia	6,760
Belleville	10,620	Oshawa	26,445
Brampton	11,275	Ottawa	92,905
Brantford	19,410	Owen Sound	5,815
	6,280	•	4,575
Brockville	23,795	Pembroke	17,325
Burlington	10,505	Peterborough	6,245
Chatham		Port Colborne	4,895
Cobourg	3,355	Preston	8,680
Dundas	4,925	Richmond Hill	· ·
East York	38,275	St. Catharines	32,805
Etobicoke	82,295	St. Thomas	8,050
Galt	11,270	Sarnia	16,955
Georgetown	4,485	Scarborough	91,535
Grimsby	4,460	Simcoe	3,550
Guelph	17,560	Stratford	7,650
Hamilton	94,580	Sudbury	24,455
Kapuskasing	3,240	Thorold	4,150
Kenora	3,275	Thunder Bay	31,275
Kingston	18,540	Toronto (city)	224,395
Kitchener	33,515	Trenton	4,210
	3,225		4,270
Leamington	3,930	Vaughan	3,195
Lindsay	69,155	Wallaceburg	10,830
London	9,565	Waterloo	12,805
Markham		Welland	6,605
Mississauga	41,635	Whitby	59,655
Newmarket	5,060	Windsor	7,935
Niagara Falls	19,425	Woodstock	46,525
North Bay	13,025	York	40,323

Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	,780 St. Tho ,455 Sarnia ,995 Scarbor ,600 Simcoe ,920 Stratfo ,555 Sudbury ,075 Thorold ,015 Thunder	5,900 25,045 89,510 5,360 4,055 16,040 2,470 4,070 7,595 26,395 6,485 10,820 84,095 1,820 7,055 23,425 2,780 29,805 144,915 3,835 4,035 1,145 200 200 200 25,045 26,045
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Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg	675 455 515 775 995 5,120 975 1,970 4,865 240 910	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston	8,445 1,505 790 1,185 2,620 395 320 1,175 3,730 800 1,010
Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	5,345 5,065 1,765 490 840 2,535 21,475 150 235 1,205 1,235 1,360 345 17,955 425 3,370 535 4,730	Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock	6,275 1,535 6,085 6,940 1,720 550 780 1,355 1,030 77,040 335 205 2,035 485 7,610 445 19,275 1,250

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Normarket	5.80 5.60 5.63 5.00 7.30 5.65 5.90 7.20 5.60 4.30 6.30 4.80 5.03 6.20 5.80 4.90 5.60 4.65 4.70 4.35 4.40 5.00 5.25 6.00 6.90 7.30 6.25 5.85	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor	5.85 7.40 4.20 6.25 3.95 5.00 6.25 6.55 5.70 5.60 4.20 6.25 5.60 4.99 6.00 6.65 4.55 5.58 4.80 4.49 4.30 7.10 4.85 6.90 6.05 6.05

Source Typical bills and monthly rates, Ontario Hydro and the associated municipal utilities, July 1971.

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	7.80 7.60 8.56 7.25 9.55 7.65 8.03 9.20 8.18 6.05 8.30 7.36 8.35 7.80 6.90 7.50 8.15 6.98 6.35 7.03 7.00 7.13 9.50 8.65 9.55 8.65	North York Oakville Orillia Oshawa Ottawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock	8.43 9.65 7.15 8.50 5.45 7.00 8.25 8.83 7.70 7.73 6.75 8.20 8.25 7.35 7.52 8.00 8.65 6.55 7.38 6.30 9.23 6.85 9.15 8.00 8.05 8.55 7.73
Niagara Falls North Bay	7.45	Woodstock York	7.73

Typical bills and monthly rates, Ontario Hydro and the associated municipalities, July 1971.

Source

			12.00
Ajax _i	12.43	North York	12.08
Aurora	12.23	Oakville	14.65 10.60
Barrie	12.16	Orillia	13.50
Belleville	12.25	Oshawa	8.45
Brampton	14.55	Ottawa	11.50
Brantford	12.28	Owen Sound	13.00
Brockville	12.78	Pembroke	12.41
Burlington	13.83 11.58	Peterborough	12.33
Chatham	10.30	Port Colborne	12.48
Cobourg	13.05	Preston Richmond Hill	11.00
Dundas	10.74	St. Catharines	12.83
East York	11.87	St. Thomas	12.75
Etobicoke Galt	12.03	Sarnia	11.60
	12.30	Scarborough	10.94
Georgetown Grimsby	11.53	Simcoe	12.50
Guelph	10.90	Stratford	13.15
Hamilton	11.65	Sudbury	11.18
Kapuskasing	10.18	Thorold	11.88
Kenora	10.85	Thunder Bay	10.05
Kingston	12.28	Toronto (city)	11.40
Kitchener	11.50	Trenton	10.93
Leamington	11.63	Vaughan	14.10
Lindsay	12.75	Wallaceburg	11.35
London	12.90	Waterloo	14.15
Markham	14.68	Welland	12.63
Mississauga	12.93	Whitby	12.80
Newmarket	13.35	Windsor	13.68
Niagara Falls	11.45	Woodstock	12.23
North Bay	12.45	York	11.03

Source Typical bills and monthly rates, Ontario Hydro and the associated municipalities, July 1971.

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	1	4.1

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener	227.70 225.30 216.00 237.00 249.40 225.90 230.70 252.40 21.2.00 206.60 235.60 218.70 264.07 227.70 218.00 216.30 234.80 233.20 226.16 212.20 231.30 218.00	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city)	231.40 248.80 220.00 247.00 199.40 213.20 237.40 236.70 225.30 227.70 206.00 240.40 218.00 222.20 222.70 232.00 239.80 210.00 232.56 195.60 232.99 217.60
Kapuskasing Kenora Kingston	226.16 212.20 231.30	Thorold Thunder Bay	232.56 195.60 232.99

Source Typical bills and monthly rates, Ontario Hydro and the associated municipal utilities, July 1971.

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket	332.70 330.30 324.00 346.00 359.40 330.90 335.70 356.15 312.00 305.10 345.60 323.70 367.03 332.70 318.00 321.30 322.80 343.20 314.16 311.20 336.30 318.00 326.70 347.40 321.00 366.10 349.05 360.00	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor	341.40 358.80 330.00 357.00 305.65 313.20 347.40 341.70 330.30 332.70 306.00 344.15 318.00 320.70 328.00 331.00 338.80 315.00 338.76 284.10 329.40 321.35 368.45 317.20 353.40 332.70 347.40 368.10 332.70
	360.00		

Source Typical bills and monthly rates, Ontario Hydro and the associated municipal utilities, July 1971.

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls North Bay	13.93 13.93 13.93 14.51 13.93 10.95 13.93 10.95 14.51 13.53 13.53 13.53 13.53 13.53 13.53 13.65 12.60 14.66 12.83 10.95 13.93 10.95 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93 13.93	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock York	13.93 13.53 13.65 13.93 13.93 13.53 13.93 11.27 13.53 13.93 11.27 10.95 10.95 13.53 13.65 11.27 12.60 13.93 14.51 13.93 10.95 13.53 11.27 12.60 13.93 10.95 13.93 10.95 13.93
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Source The various gas companies (See Appendix 2)

Ajax Aurora Barrie Barrie Belleville Brampton Brantford Brockville Brantford Brockville Burlington Chatham Coborrg Dundas Coborrg Dundas East York Etobicoke Galt Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls North Bay 26.60 33.09 34.04 By 996 Burlington 26.32 Chatham 33.92 Coborrg 32.37 Dundas 26.70 32.37 Dundas 30.51 East York 27.58 Etobicoke 26.70 31.31 Georgetown 23.32 Grimsby Guelph 30.28 Hamilton 30.19 Kapuskasing Kenora Kingston Kitchener 29.97 Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls North Bay	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock York	26.39 26.55 33.69 26.59 29.51 37.16 35.46 32.52 30.19 32.23 28.47 30.40 32.04 29.15 26.93 36.96 33.81 26.19 30.75 32.68 30.53 29.28 28.04 35.31 31.72 30.18 28.35 29.46 31.43 26.81
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TABLE 20 Total occupied dwellings, 1971

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	3,260 3,610 8,300 10,620 11,275 19,405 6,265 23,805 10,530 3,395 4,930 38,290 82,295 11,260 4,490 4,460 17,570 94,590 3,240 3,290 18,500 33,505 3,225 3,930 69,130 9,555 41,635 5,055 19,445	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock	146,175 16,700 6,760 26,480 92,810 5,855 4,550 17,365 6,245 4,890 8,680 32,850 8,065 16,965 91,525 3,550 7,625 24,440 4,155 31,245 224,440 4,180 4,270 3,205 10,835 12,800 6,630 59,740 7,930
Niagara Falls	19,445	Woodstock	7,930
North Bay	13,060	York	

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls North Bay	1,370 1,145 2,585 2,670 6,125 3,695 1,335 11,525 2,250 665 1,410 10,095 28,430 3,375 1,835 1,560 5,920 22,295 775 445 5,300 12,935 400 615 23,585 5,550 26,385 1,500 3,945 3,540	North York Oakville Orillia Oshawa Ottawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock York	72,810 6,225 1,495 9,445 28,250 790 500 3,385 955 1,675 1,725 9,250 1,460 4,000 35,420 735 1,570 5,905 640 6,315 40,145 955 835 485 5,145 2,605 1,765 10,620 1,970 8,160
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Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	3,245 3,580 8,210 10,320 11,205 19,190 6,190 23,660 10,375 3,355 4,895 38,090 81,390 11,135 9,470 4,395 17,385 93,870 3,160 3,060 18,340 33,190 3,180 3,845 68,675 9,440 41,360 5,025 19,225 19,225	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock	145,635 16,540 6,610 26,280 92,040 5,760 4,350 17,155 6,130 4,840 8,475 32,610 7,995 16,860 91,035 3,506 7,520 28,175 4,090 30,500 222,235 4,055 4,130 3,130 10,760 12,665 6,515 59,280 7,855 46,175
Niagara Falls North Bay	12,850	York	. 40,175

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket	15 25 50 195 40 165 60 90 115 30 25 145 275 100 10 35 150 555 45 85 115 260 45 60 330 60 170 25 160	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor	330 100 105 145 440 75 190 135 55 40 135 185 65 90 370 30 90 190 40 390 985 100 60 60 60 60 90 55 360 70
Niagara Falls North Bay	160 120	Windsor Woodstock York	

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	340 410 1,970 2,485 2,790 3,675 1,480 5,025 2,155 865 945 16,445 24,950 2,715 480 550 4,580 27,770 850 405 7,455 10,415 460 780 20,105 940 10,300 720 3,085	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catharines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock	59,130 3,100 1,115 6,135 34,350 1,390 1,035 2,960 850 1,230 980 6,300 1,700 3,315 26,265 810 1,750 7,040 505 4,765 94,015 815 205 335 3,215 2,290 1,085 11,365 1,455
Niagara Falls North Bay	3,085 2,445		1,455 17,640

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	7,202 7,900 6,800 6,503 7,700 7,150 7,008 7,008 7,600 7,817 6,592 7,749 7,043 11,905 10,962 7,724 7,566 6,547 8,400 7,744 7,200 7,100 7,300	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catherines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock	7,008 6,700 8,463 7,600 3,760 7,762 9,100 8,300 6,700 7,700 7,700 7,700 7,081 7,700 7,419 8,000 10,000 7,800 10,686 6,773 7,910 7,800 6,668 7,566 6,691 7,500 6,754 7,542
Niagara Falls	6 001	Woodstock	7,542
North Bay		York	7,008

Source Senior Meteorologist, Power Systems Operations Division, Ontario Hydro.

Ajax Aurora Barrie Belleville Brampton Brantford Brockville Burlington Chatham Cobourg Dundas East York Etobicoke Galt Georgetown Grimsby Guelph Hamilton Kapuskasing Kenora Kingston Kitchener Leamington Lindsay London Markham Mississauga Newmarket Niagara Falls	-5 40 80 110 5 -70 120 -30 -130 30 -30 -10 -10 -60 5 -40 -50 -14 -248 -127 115 -60 -160 110 -119 -5 20 25 -75 -31	North York Oakville Orillia Oshawa Ottawa Owen Sound Pembroke Peterborough Port Colborne Preston Richmond Hill St. Catherines St. Thomas Sarnia Scarborough Simcoe Stratford Sudbury Thorold Thunder Bay Toronto (city) Trenton Vaughan Wallaceburg Waterloo Welland Whitby Windsor Woodstock	-10 -25 100 -10 137 5 275 130 -140 -60 10 -450 -140 -5 -175 -80 7 -60 -264 -47 80 20 -130 -60 -100 -10 -156 -90 -10
Niagara Falls North Bay	-31	York	-10

Senior Meteorologist, Power Systems Operations Division, Source Ontario Hydro.

